

Kaizen Teian

The Culture of Continuous Improvement

Sammy Obara Honsha.ORG

SURFING THE WAVE OF LEAN DESIGN AND CONSTRUCTION

10/22/2024





Sammy Obara















OUR ORIGIN



Honsha is a Japanese word that means Headquarters, or Origin.

HON = Origin
SHA = Organization

Inside TOYOTA, the corporate headquarters is called Honsha.

Most of our sense were trained directly inside Toyota and by Toyota sense is, our experience came from the source of Lean, from TPS.



(Honsha Executive Development Mission, Japão)



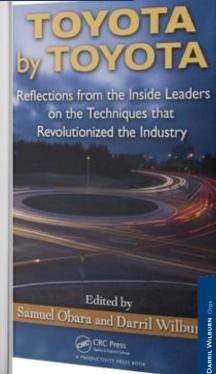
honsha

PUBLICATIONS



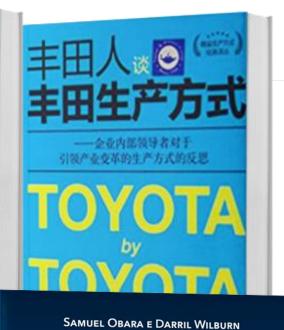








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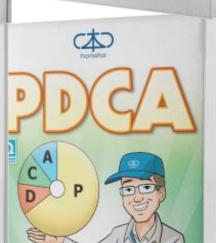




Organizadores









PROBLEMAS

PUBLICATIONS

ON







MELHORAR SEMPRE **MELHORAR JUNTOS**

raízen









PUBLICATIONS

LEAN FOR POPE

ON



KAIZEN



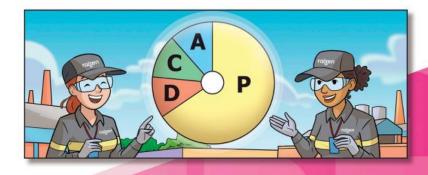
MELHORAR
SEMPRE
MELHORAR
JUNTOS

raízen



SERT





MELHORAR
SEMPRE
MELHORAR
JUNTOS

raízen

- D 6. Implementar as Contramedidas.
- C 7. Monitorar Resultados e Processos.
- A 8. Padronizar os Processos Bem-Sucedidos.



PDCA

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LEAN FOR HOPE

ON

















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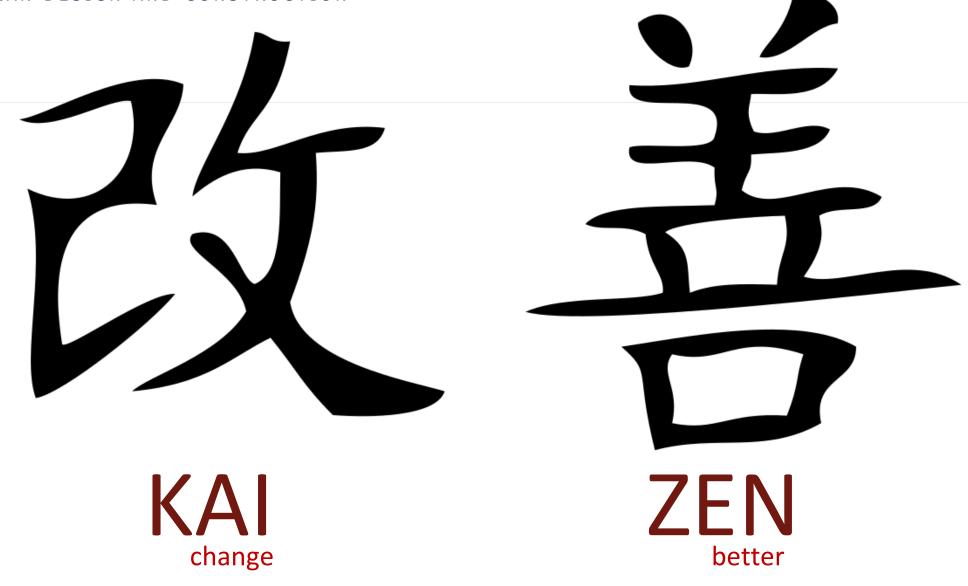
LEAN FOR





Kaizen and its origins





Continuous Improvement

Paradigm Shift

Can you change the way you think?

LEAN FOR HOPE

FORTUNE

THE WORLD'S MOST ADMIRED COMPANIES



- 1. General Electric
- 2. Toyota
- 3. Procter & Gamble
- 4. FedEx
- 5. Johnson & Johnson
- 6. Microsoft
- 7. Dell
- 8. Berkshire Hathaway
- 9. Apple Computer
- 10. Wal-Mart

■ Toyota hopes its full-sized truck, the Tundra, will lead a category dominated by Detroit.

No surprise here: General Electric is the World's Most Admired Company—
years. But the breakout performer on our global list is Toyota. By rising the Mart as No. 2, Toyota became the highest-ranking non-U.S. company in the nine-year history of the international Most Admired list. Japan's top carmaker is churning out profits in a tough industry, earning \$11.4 billion in 2005—more than the next 12 carmakers combined. By the end of 2006, Toyota is set to overtake GM as the world's biggest producer of cars and trucks.

As in past years, the global list was dominated by American companies, which took 16 out of the top 20 positions and 32 of 50 overall. The survey's 8,645 executives, directors, and analysts in 23 countries and at 351 companies (211 outside the U.S.) rewarded companies that delivered results. Europe's top company, BMW (No. 13), is the world's luxury-car leader—overall sales volume grew 5.5% to set a new record. Singapore Airlines (No. 19) jumped nine spots. Nokia hung in there at No. 20, making it the highest-ranking telecom company. And South Korean consumer electronics leader Samsung (No. 27) jumped 12 spots. For the first time that put it ahead of archrival Sony, which fell 19 places to No. 34. — *Telis Demos*

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Toyota gives Virginia Mason docs a lesson in lean

lean

At Virginia Mason Medical Center, doctors are required to understand firsthand how Toyota manufactures cars.

First, Virginia Mason's senior executives traveled to Japan to work on Toyota's manufacturing floor. Then a contingent of doctors and managers did the same thing.



"We've done two trips to Japan, and will do another in the near future," said Virginia Mason's CEO, Dr. Gary Kaplan.

It's all about learning the techniques of what's called "lean manufacturing," and then applying them to health care.

"Lean" means doing without what's not needed, said VM president Mike Rona. "It's taking out the unnecessary stuff in processes," so that everything's more efficient.

"Eliminating waste, things that add no value, that's what this is about," said Kaplan, who sometimes refers to Virginia Mason not as a

hospital and clinic network but as "the company."

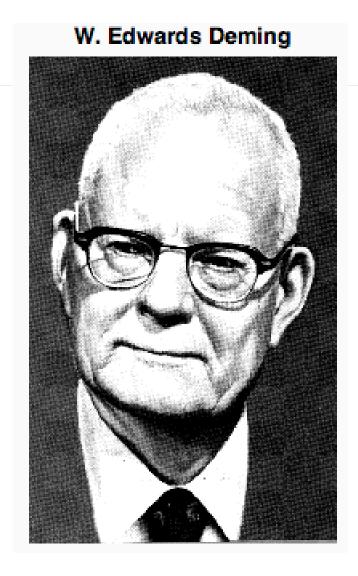
According to mathematician and consultant W. Edwards Deming, as much of 40 percent of a company's expenses result from waste -- systems and processes that are poorly designed, Kaplan said.

Waste and the quality of health care are linked, Kaplan said. Waste is directly related to low patient and employee satisfaction, poor customer service and errors in medical treatment.

Virginia Mason's been working to eliminate waste in all its forms during the past few years. It's paid off.

The dollar value of respiratory-care inventory supplies, for instance, has been slashed 45 percent. Savings on space have accrued as well.

Radiation oncology staff cut the time from patient check-in to leaving the department from 42 minutes to 15.



"40% of what we do is pure waste"

































Empowered by Innovation











Leading Innovation >>>



Drive@earth











NEC

SHARP



















Sumitomo Corporation







Kawasaki













NHK WORLD



Nintendo®









CASIO







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Lead Time

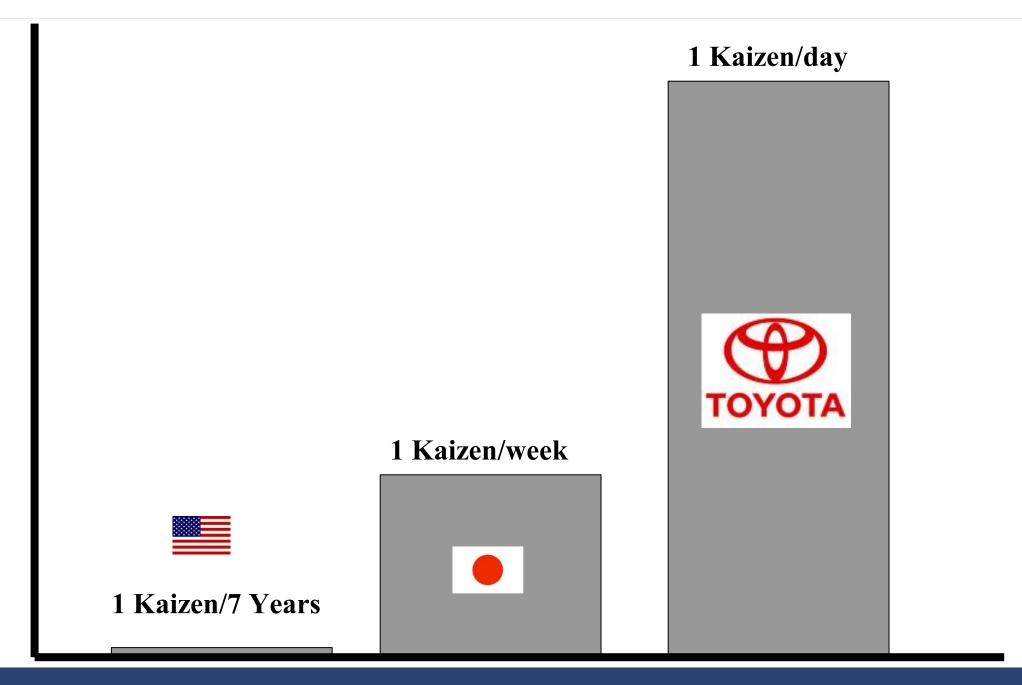
Time between the receival of an order to the receival of the payment for it. Where can you help eliminate waste to shorten the lead time? here? here? here? here? here? here? here? here? Order Processing Processing Processing Processing Shipping Delivery Receive \$ SURFING THE WAVE OF LEAN DESIGN AND CONSTRUCTION

The Seven Wastes



OVER-PROCESSING

Employee Engagement

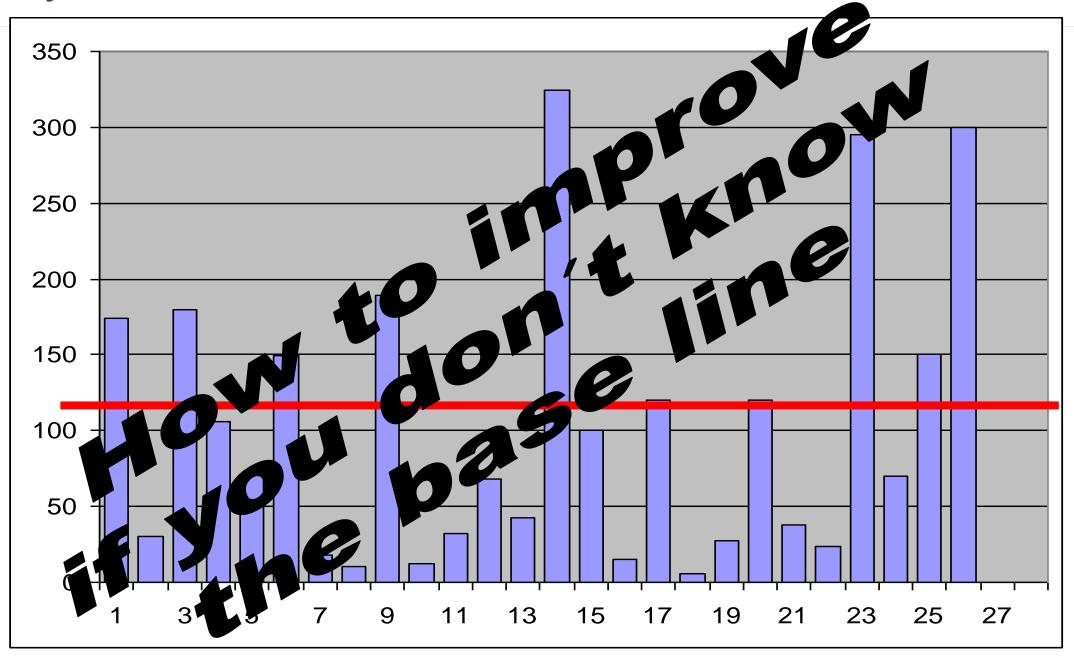


Kaizen Teian

- Kaizen Event
- Kaizen Blitz
- Kaizen Breakthrough
- Kaizen Week
- Kaizen ...

Kaizen in Batches

Where is your base line?







- Doubled its productivity
- Reduced scrap by over 80%,
- Lead time reduction in over 75%
- 256+ warehouse locations
- Over 10,000+ pairs of glasses a day.

- Training to 10,000 associates
- Savings of over \$27MM

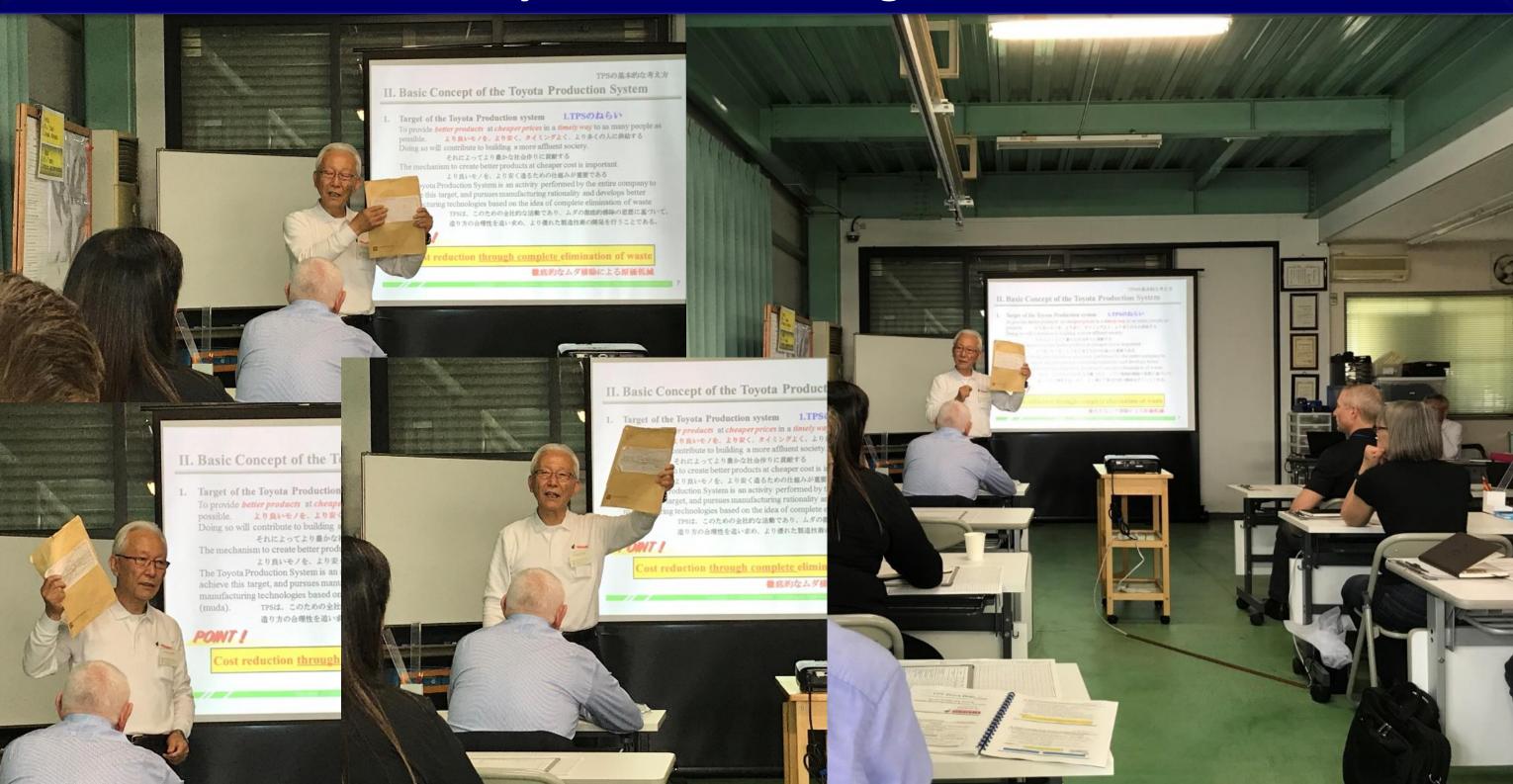




EXECUTIVE DEVELOPMENT MISSION LEARN LEAN IN JAPAN

www.honsha.org/jpexecutivemission

Toyota Sensei - Ishigaki san



Why would a \$300,000,000,000 company need to save 1 cent?



Why should any company need to waste an extra cent?

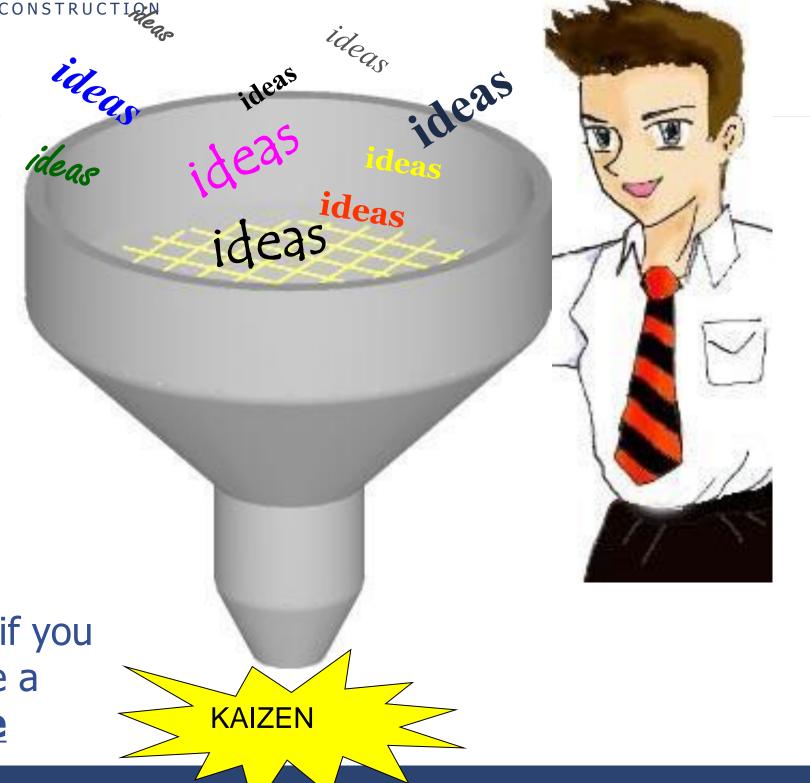
Purpose: the key for Kaizen



SURFING THE WAVE OF LEAN DESIGN AND CONSTRUCTION

What is the Purpose of Kaizen?

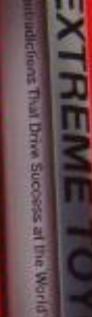
Don't start it if you don't have a **purpose**



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SHIMIZU

TAKEUCH

Right I hungs

The Most Studied Company in The World

TOYOTA PRODU integrating

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roduction

Toyota Production System

Toyota Production System Second Edition

NOTES FROM TOYOTA-LAND



DAR

Womack

Confinences

Value and Wealth

Companies



Top 10 Reason Why Lean Transformation Fails

Why lean fails so of Why LEAN Fails 98% of the Time

Forbes

Why Lean Programs Fail ---Where Toyota Succeeds: A N Culture of Learning

By Steve Denning



May 8, 2017



Why Lean Programs Fail



By Jeffrey Liker and Mike Rother

Toyota's success has inspired tens of thousands of organizations to adopt some form of a lean program. The term was introduced in The Machine That Changed the World and late in Lean Thinking as a new paradigm that was as monumental as the shift from craft-style mass production. The focus of lean is on the customer and the value stream. You can say is a pursuit of perfection by constantly eliminating waste through problem solving.

Certainly an organization that is truly dedicated to becoming lean is on a path toward excellence.

Yet a large survey conducted by *Industry Week*

"We have both concluded from our different journeys and experiences with companies that people have had a fundamental misunderstanding of what the Toyota Production System is in practice."

in 2007 found that only 2 percent of companies that have a lean program achieved their anticipated results. More recently, the Shingo Prize committee, which gives awards for excellence in lean manufacturing, went back to

past winners and found that many had not sustained their progress after winning the award

FEB 5, 2011

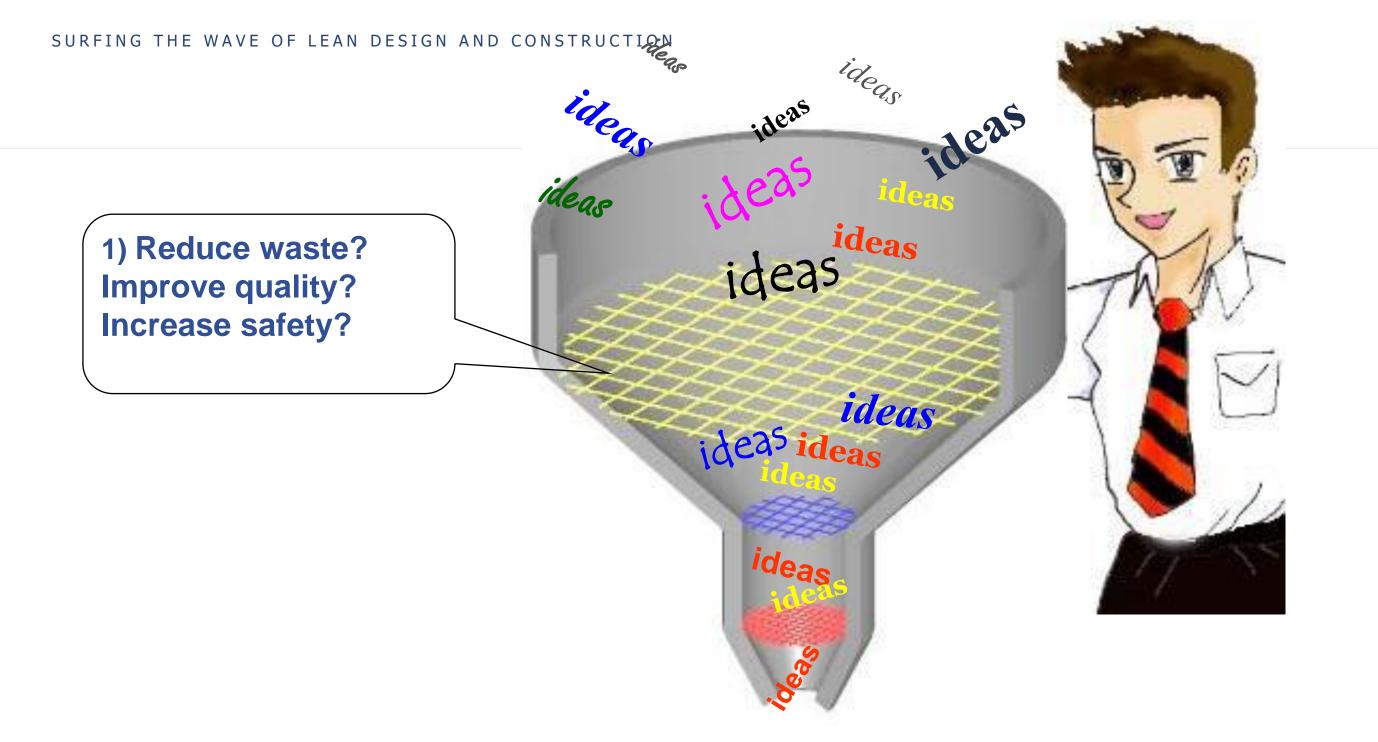
▶ Methodology ▶ Lean ▶ Why Lean Man

Why Lean Manufacturing Fails



During both prosperous and difficult times, successful businesses naturally look for However, in recent years, as the world economy suffered through one of the worst turned in droves to Lean and other variations of continuous improvement programs

they really learn during this process?





A perfect place for waste to hide

An organized and clean place.

We don't look for waste in organized and clean places. We think they won't fit there.

Thus it becomes the best place for waste to hide. Nobody will look for them there.



Paradigm Shift

Can you change the way you think?

To eliminate waste, you need to see it.

To see it, you need 5S

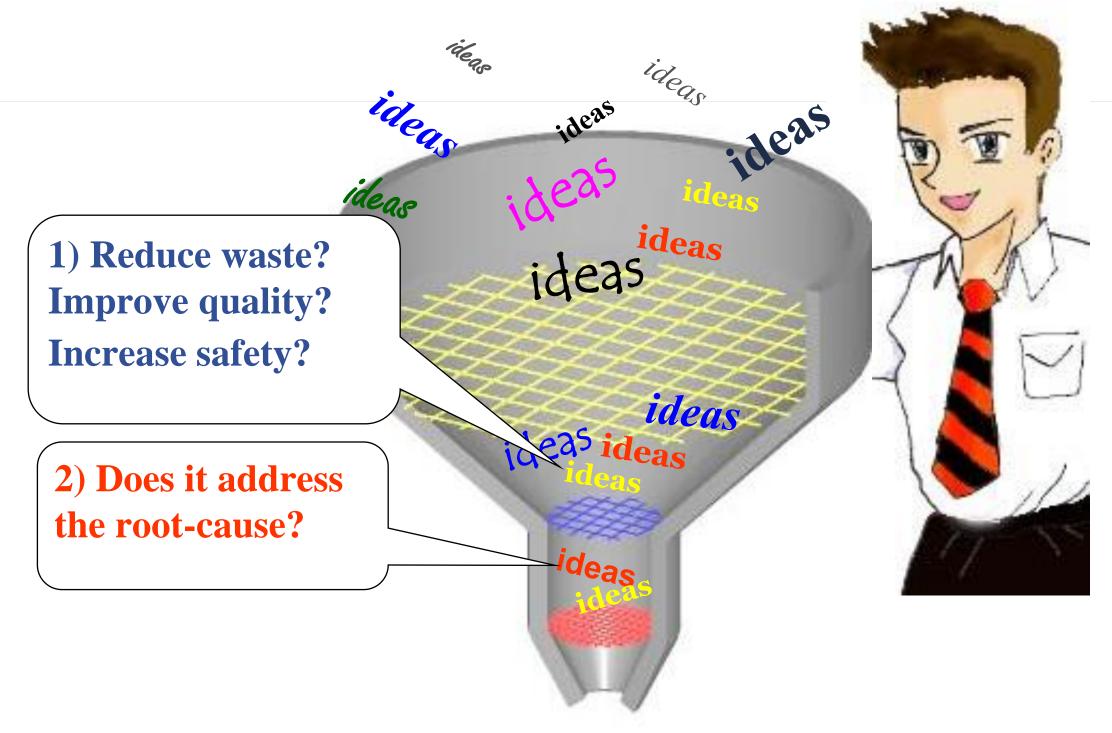
Paradigm Shift

Can you change the way you think?

PURPOSE COMES FIRST!

The Root Cause Factor



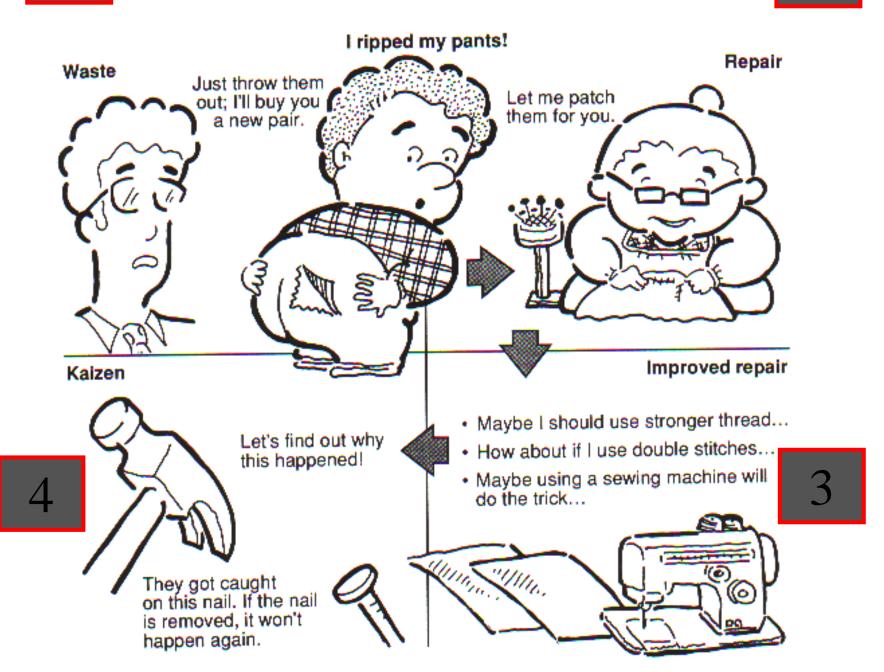


ROOT-CAUSE

1

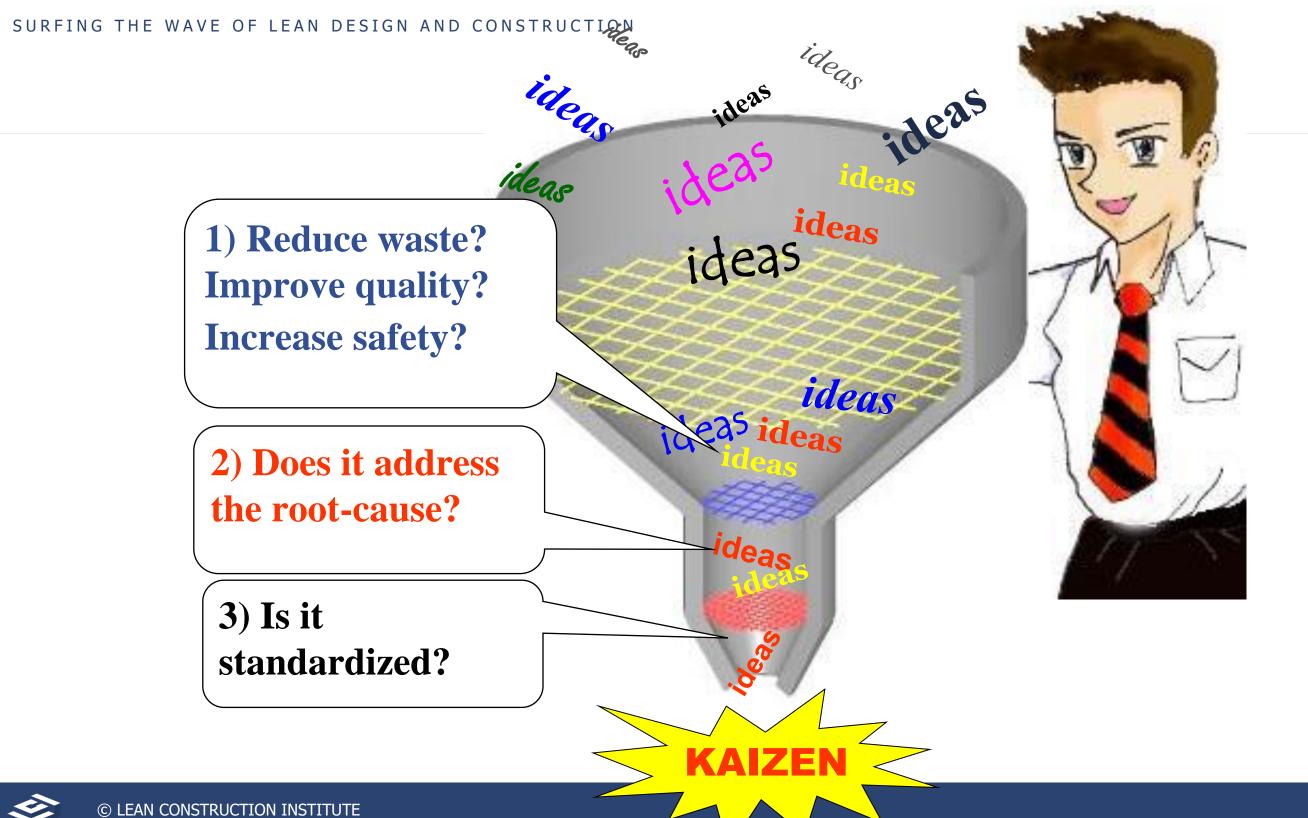
Repair versus Kaizen

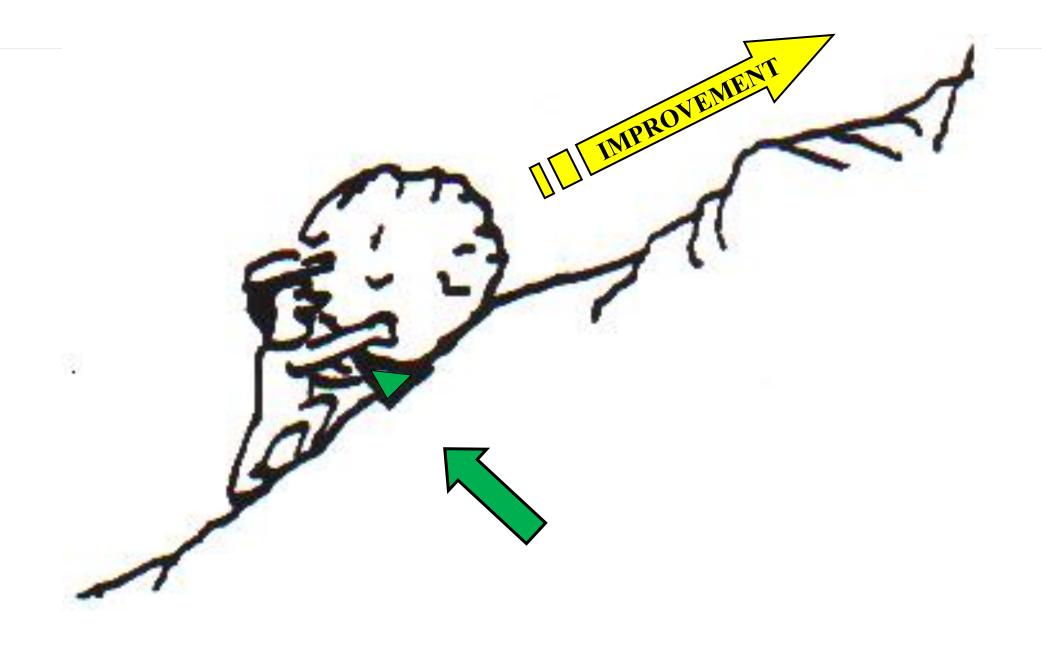
2



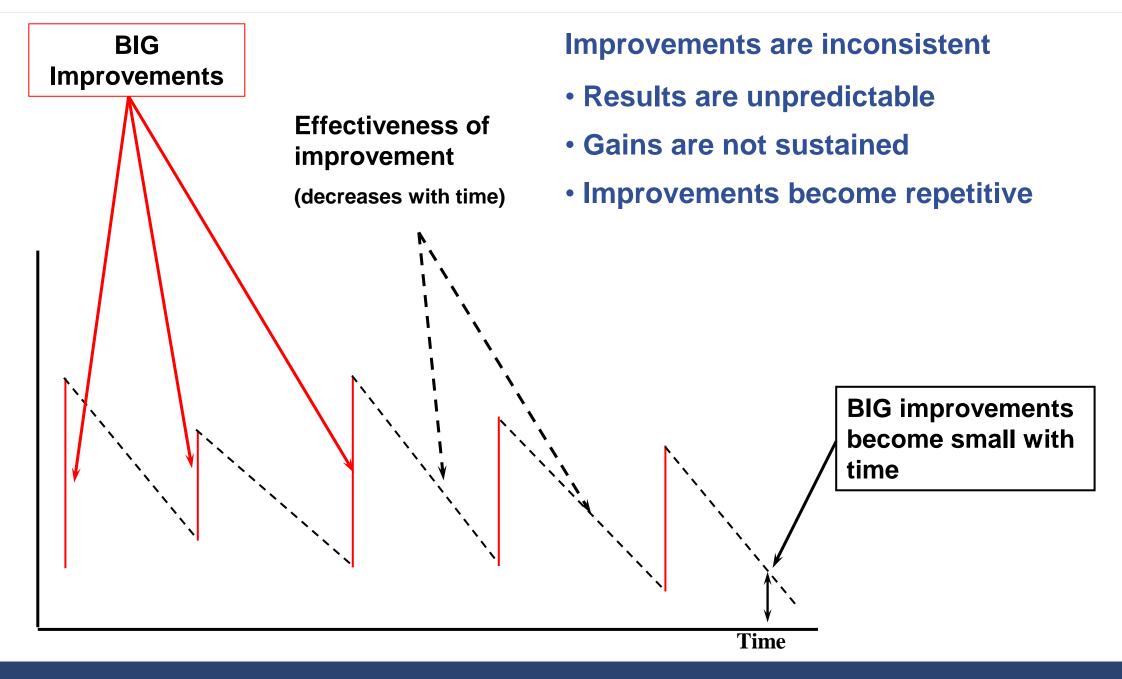
Sustaining Through Standardization





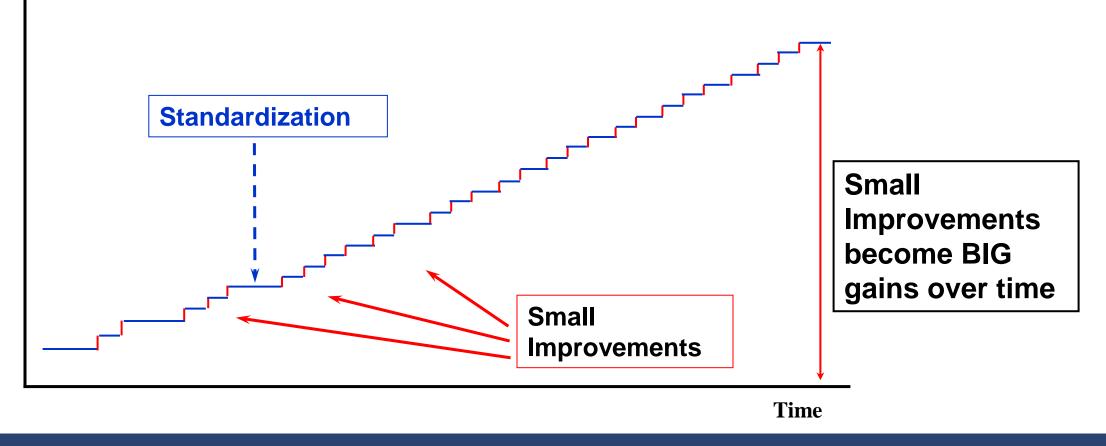


Without Standardization:



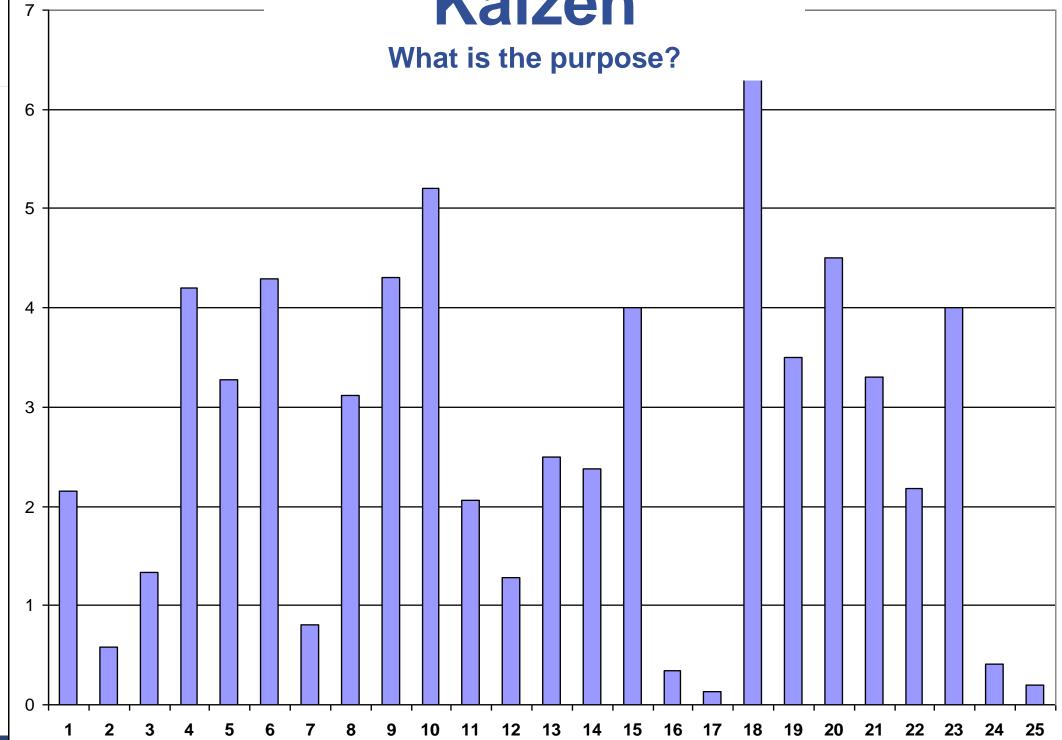
Standardization:

- Will make improvements consistent
- Will make results predictable
- Will ensure improvements stay in place
- Will allow a continuous improvement instead of a repetitive one



SURFING THE WAVE OF LEAN DESIGN AND CONSTRUCTION Kaizen

What is the purpose?



STANDARDIZED WORK INSTRUCTION SHEET



PROCESS NAME: **Separation of Nails** NUMBER: **REVISION:**

KEY POINTS SEQ. # ELEMENTS OF OPERATION **JOB LAYOUT (details)** END OF THE NAIL. NOT HEAD OF THE NAIL Hold end of the nail WITH RIGHT HAND. Hold the other nail with LEFT hand

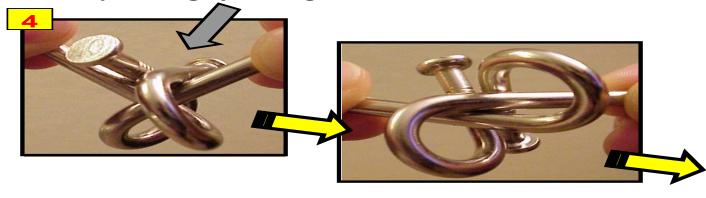
Twist: LEFT head OVER right head.





NO RIGHT HEAD OVER LEFT. WRONG

Keep twisting by moving the LEFT NAIL



Let go of the left nail. It is already out!!



SWIS simulation - Honsha Associates

WWW.HONSHA.ORG



= CONTROL





EFFECTIVE DATE: ORIGINATION DATE: OWNER: APPROVED BY:



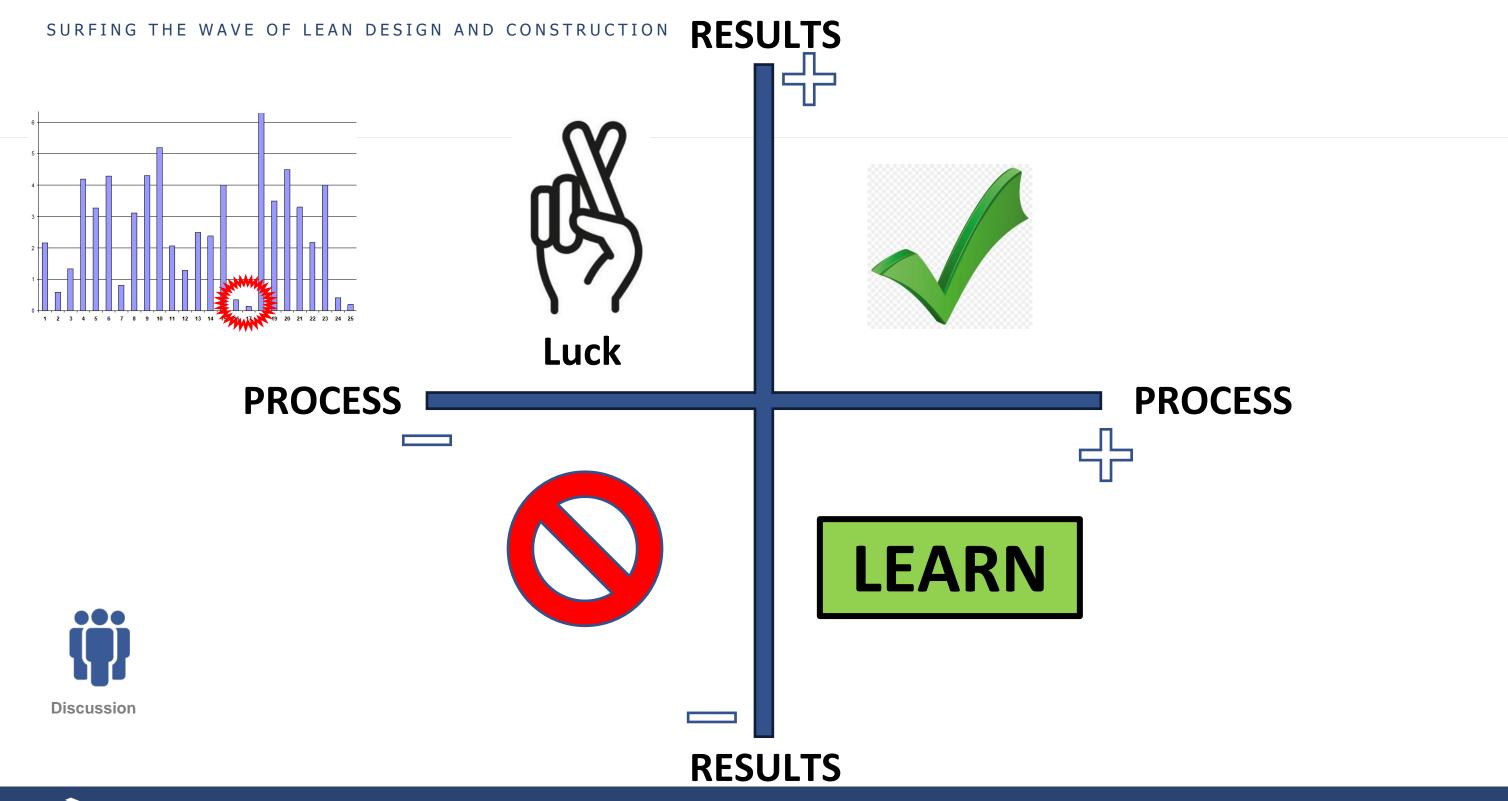
SMALL BUT INCREMENTAL GAINS

Tue	Wed	Thu	Fri	Sat	Sun
2	3	4	5	6	7
\$0.02	\$0.04	\$0.08	\$0.16	\$0.32	\$0.64
9	10	11	12	13	14
\$2.56	\$5.12	\$10.24	\$20.48	\$40.96	\$81.92
16	17	18	19	20	21
\$327.68	\$655.36	\$1,310.72	\$2,621.44	\$5,242.88	\$10,485.76
23	24	25	26	27	28
\$41,943.04	\$83,886.08	\$167,772.16	\$335,544.32	\$671,088.64	\$1,342,177.20
30	31				
\$5,368,708.80	\$10,737,417.60				
	\$0.02 9 \$2.56 16 \$327.68 23 \$41,943.04	\$0.02 \$0.04 9 10 \$2.56 \$5.12 16 17 \$327.68 \$655.36 23 24 \$41,943.04 \$83,886.08	\$0.02 \$0.04 \$0.08 9 10 11 \$2.56 \$5.12 \$10.24 16 17 18 \$327.68 \$655.36 \$1,310.72 23 24 25 \$41,943.04 \$83,886.08 \$167,772.16	\$0.02 \$0.04 \$0.08 \$0.16 9 10 11 12 \$2.56 \$5.12 \$10.24 \$20.48 16 17 18 19 \$327.68 \$655.36 \$1,310.72 \$2,621.44 23 24 25 26 \$41,943.04 \$83,886.08 \$167,772.16 \$335,544.32	2 3 4 5 6 \$0.02 \$0.04 \$0.08 \$0.16 \$0.32 9 10 11 12 13 \$2.56 \$5.12 \$10.24 \$20.48 \$40.96 16 17 18 19 20 \$327.68 \$655.36 \$1,310.72 \$2,621.44 \$5,242.88 23 24 25 26 27 \$41,943.04 \$83,886.08 \$167,772.16 \$335,544.32 \$671,088.64 30 31



The structure behind Kaizen Teian





The structure behind Kaizen Teian

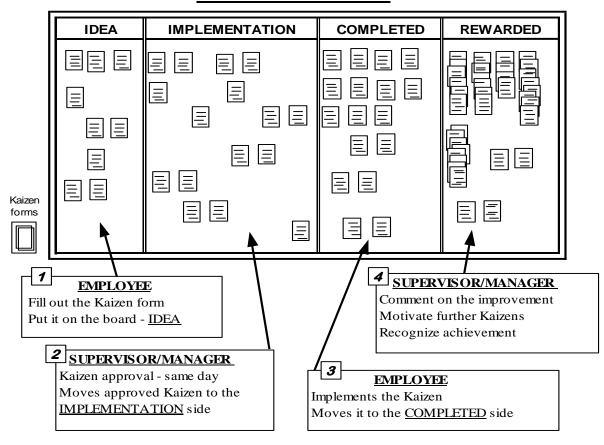


BOARD SAMPLE

The Kaizen board: To be used for display and sharing of the Kaizens in progress and completed.

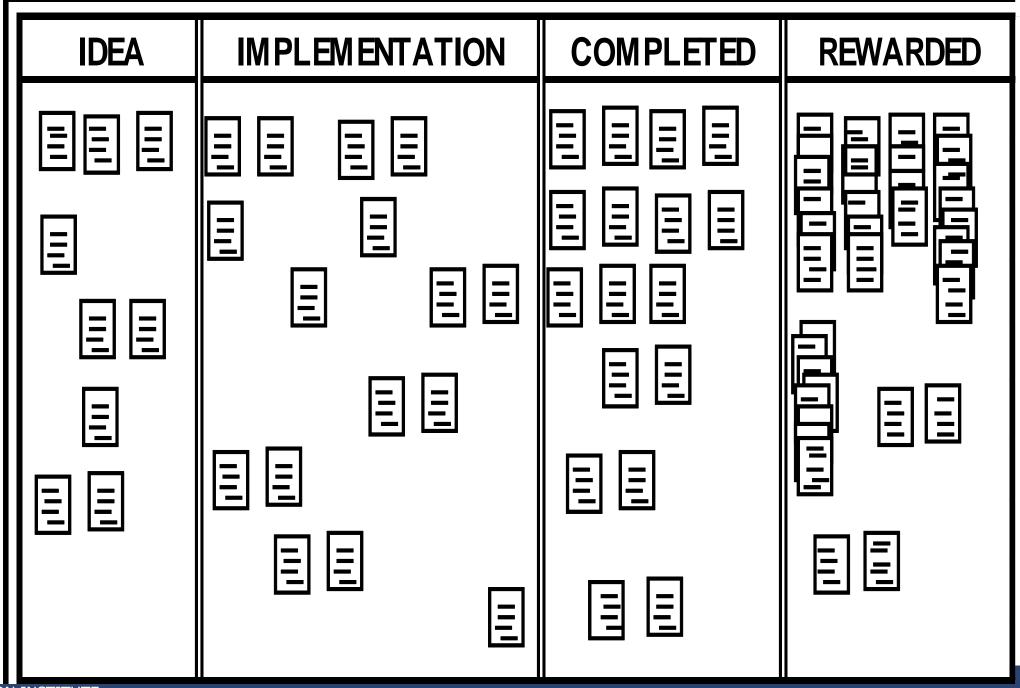
This is a learning tool and team promotion opportunity. It is the responsibility of management to create an environment of sharing and participation.

KAIZEN BOARD



"The task of the leader is to get his people from where they are to where they have not been."

Henry Kissinger





Kaizen

forms













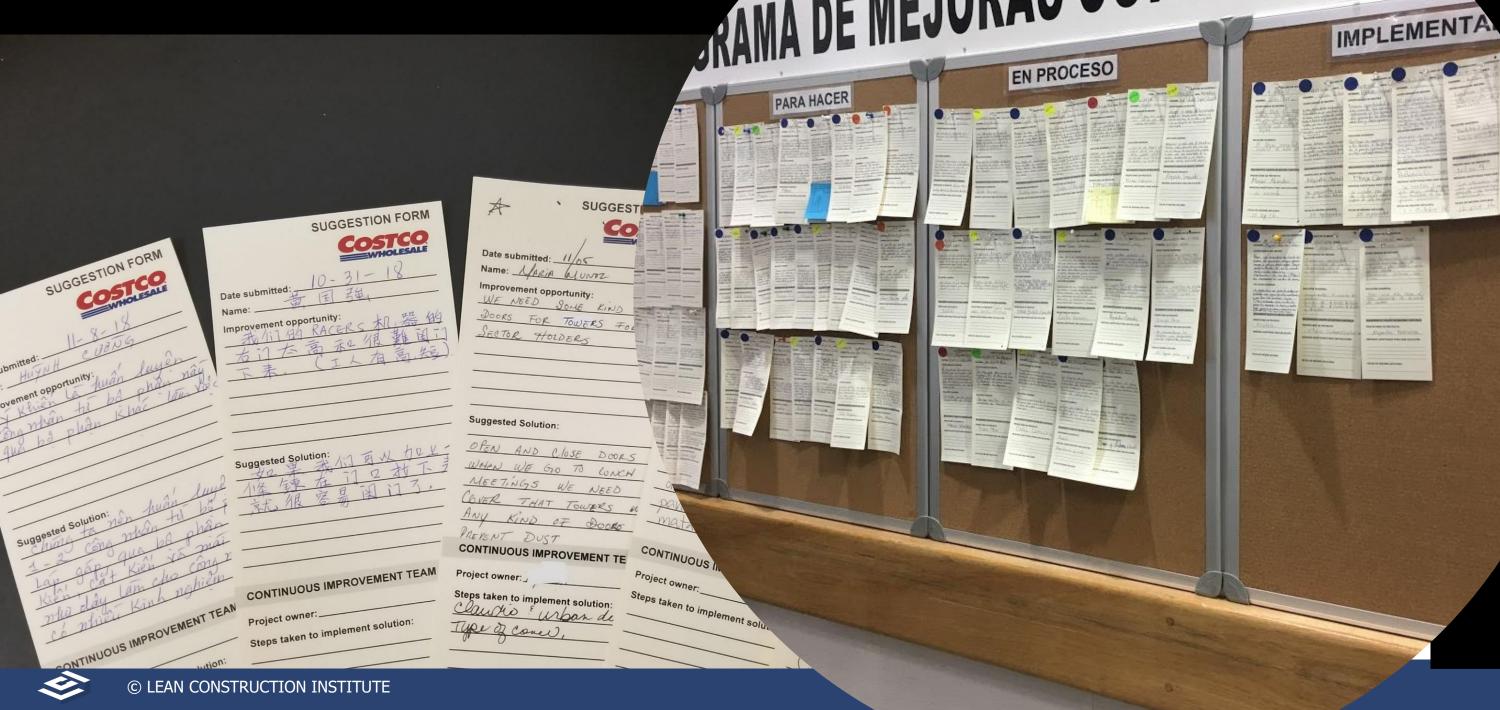


SURFING THE



EVACUACION Kaizen Board " Mejoras a Través de los Empleados REALIZADAS **EN PROCESO** POR HACER IDEAS TO BE MANTEUMIENTO 4 Horario de Junta Comité Kaizen Tueves 10 Mayo 1 :00 hrs POR HACER ALMACEN EN PROCESO A R Salzen. Ideas hasta hov ; Completadas: 309-135/ O coirce POR HACER EN PROCES TALLADO ALMAGEN TERMINADO REALIZADAD EN PROCESO R. H · Samo MANTTO

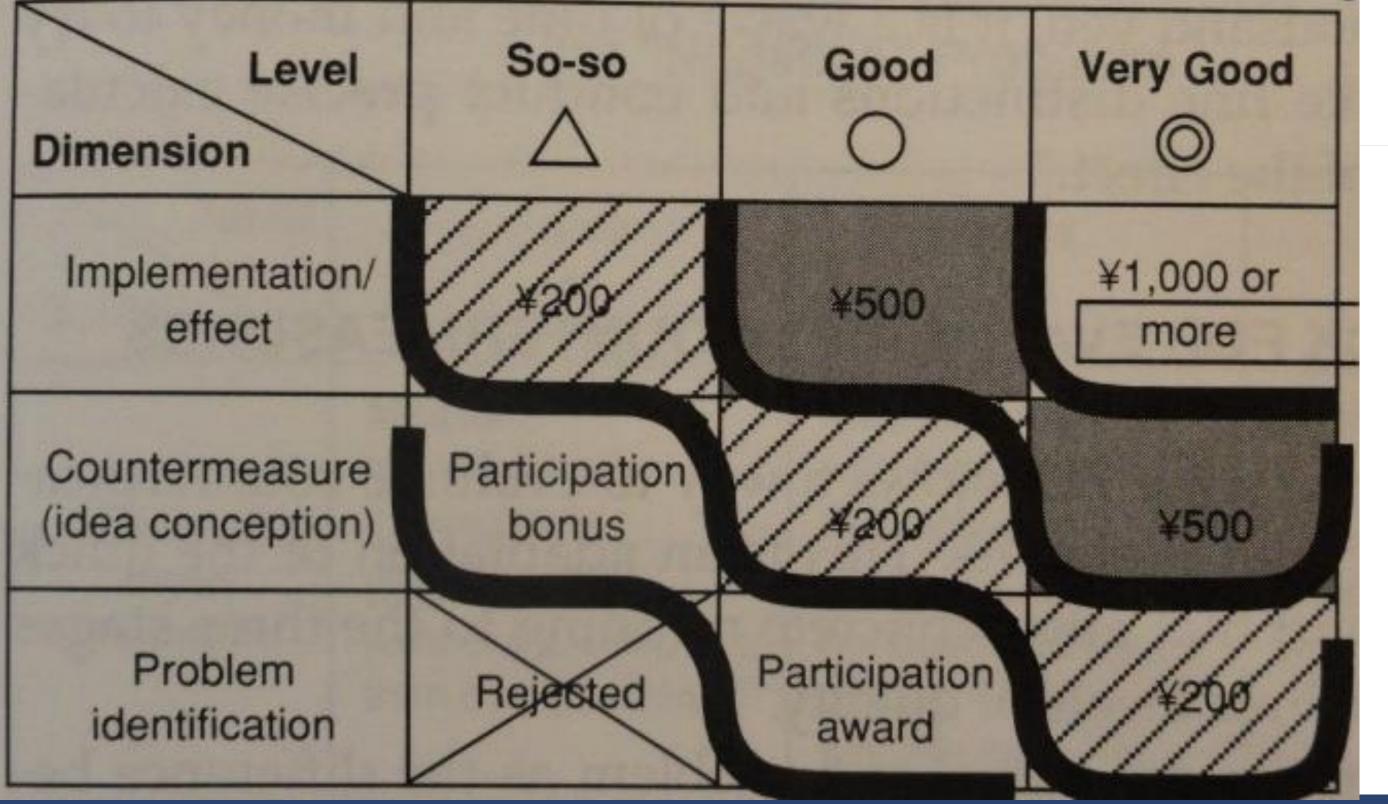
Kaizen Board AMA DE MEJORAS CONTINUAS IMPLEMENTATION OF THE PROPERTY OF THE



The structure behind Kaizen Teian

Recognition





Kaizen Evaluation Metrics

CRITERIA	Х	1	2	3	4	5
LABOR TIME Savings per month	2	Less than 6 hours	6 ~ 39	40 ~ 169	170 ~ 849	Over 850 hours
EFFECTIVENESS Sustainability Deals with root causes	2	Effective to implementer only	Effective to trained team members	Effective to any operator, no training necessary.	All root causes have been eliminated. Non-trained operators can perform the task easily.	Error-proofing, documentation and other standardization techniques will ensure sustainability
<u>IDEA</u>						Use of existing resources
Use of internal resources Low implementation cost	1	Payback in 2 years ~	Payback in 1~2 years	Payback in 6 ~ 12 months	Payback in less than 6 months	Zero Implementation Cost
EFFORT Thorough implementation	1	Single implementation Not duplicated in other areas	Duplicated in more than one area	Duplicated all over the plant	Duplicated in other plant(s)	Implemented in all potential areas 100% of plants reached
<u>INITIATIVE</u>	1	Suggested by the supervisor	Copied from other areas	Copied from Kaizenland	Improved from Kaizenland	Original solution shared with Kaizenland

SURFING THE WA

Kaizen Evaluation Metrics									
rossible									
Criteria	Χ	1	2	3	4	5			
Labor/hour reduction per month	2	Less than 6 hours	6 - 39	40 - 169	170 - 849	Over 850 hours			
Effectiveness of Implementation Sustainability & Deals with root causes	2	Effective to Implementer only	Problem addressed through training of employees	some root causes not investigated; problem partically solved.	All root causes identified; problem solved	Poka-Yoki - Error-proofing, documentation and other standardization techniques will ensure sustainability			
Idea Low implementation cost, quick to implement	1	Payback in 2 yrs	Payback in 1-2 yrs	Payback in 6-12 mos.	Implementation < 3 months; zero cost	Immediate Implementation; Zero implementation cost			
Effort Thorough Implementation		Single Implementation not duplicated in other areas.	Duplicated in more than on dept/cell	Duplicated in one location Mia or Ven	Duplicated throughout the division	Implemented in all potential areas			
Resourcefulness Ingenuity	1	Suggested by supervisor / co-worker	Improvement over existing idea not found in Database; Improving Safety & Quality	Copied from Kaizen Database	Improved from Kaizen Database	Original solution shared in Kaizen Database			

Kaizen Evaluation Metrics originally developed Sept. 2000; 5th modification May 2001

Originally developed September 2000; 5th modification: May 2001

CRITERIA	X	1	2	3	4	5
SAVINGS Savings per month; can be labor or material savings	2	< \$50	\$50-499	\$500-1,499	\$1,500-2,500	> \$2,500
EFFECTIVENESS Sustainability; deals with root causes	2	Effective to implementer only	Effective to trained team members	Effective to any operator No training necessary	All root causes eliminated Nontrained operators can perform task easily	Error-proofing, documentation, standardization techniques ensure sustainability
PAYBACK Use of internal resources; low implementation cost	1	Payback in 2 years	Payback in 1-2 years	Payback in 6-12 months	Payback in less than 6 months	Use of existing resources; falls within monthly budget
EFFORT Thorough implementation	1	Single implementation, not duplicated in other areas	Duplicated in more than one area	Duplicated all over the plant	Duplicated in other plant(s); Minimum (1) one plant reached.	Duplicated in all plants. 100% of US plants reached
INITIATIVE	1	Suggested by supervisor	Copied from Kaizenland	Original solution, not shared with Kaizenland	Original solution, shared with Kaizenland	Teamwork, original solution shared with Kaizenland

No rewards for:

- * Partial implementation
- * Ideas not implemented; intentions are not rewarded
- * Changes that do not improve safety, quality, or waste reduction

Notes:

- 1. Kaizen bonus replaced with evaluation metrics procedure.
- 2. Kaizen board looks at kaizens assigned an A or B before they are counted and rewarded. All levels of kaizens are board-reviewed for export selection.
- 3. Two reward systems. First, immediate dollar reward based on kaizen level; reward is divided between contributors of each kaizen.
- 4. Second, each contributor of a single kaizen will be awarded the total kaizen points received during evaluation (points will not be divided). Points will accumulate to 50 points. Those who have accumulated 50 points will be awarded \$0.50 for each kaizen point; that is, \$25 (50 points x \$0.50). Awards will be gift certificates. * * *



© LEAN CONS TRU P:\PPS\Kaizen\Kaizen Evaluation Metrics_4th modification.xls

POINT RANGE

35

26-34

15-25

8-14

Up to 7

LEVEL

\$ VALUE

300

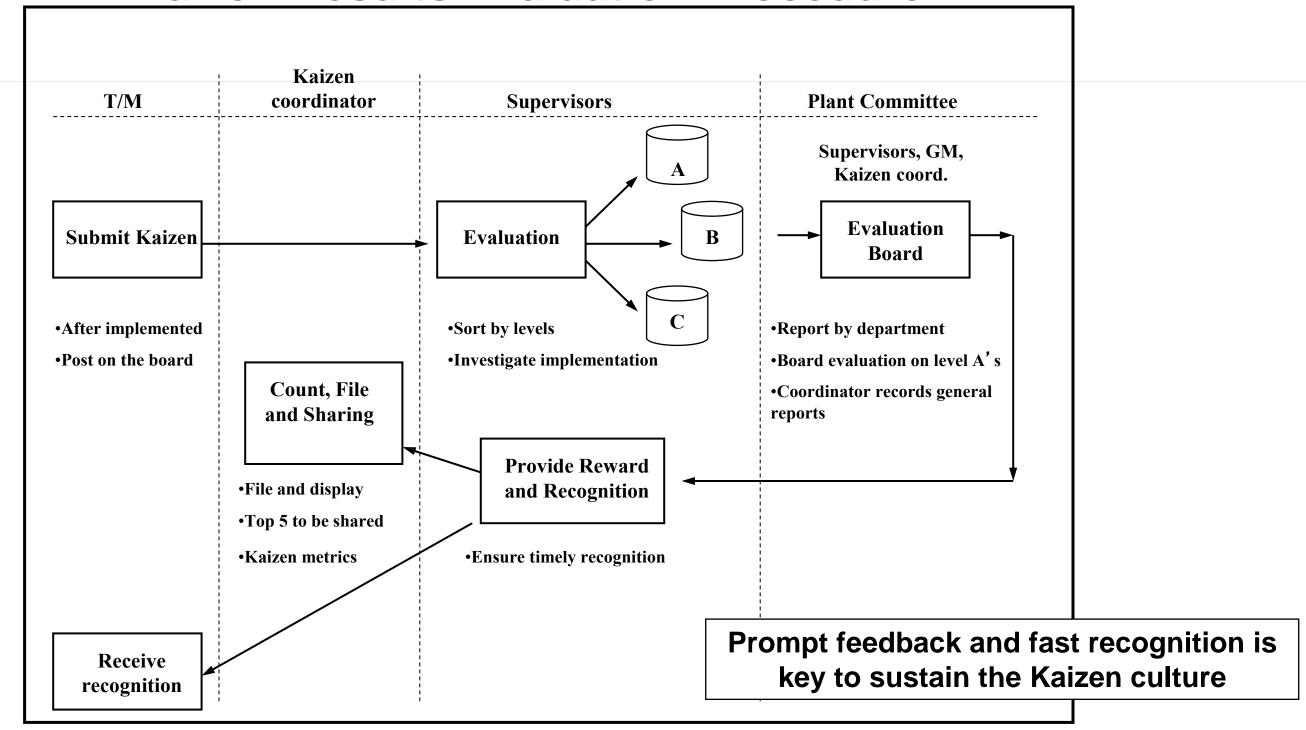
100

15

10

MORE AND BETTER KAIZENS Level **POINT RANGE \$ VALUE BETTER RECOGNITION** 300 35 100 B 26 ~ 34 **HIGHER REWARDS** 15 15 ~ 25 10 8 ~ 14 Up to 7 EFFECTIVENESS Shared Cumulative amount amount \$ 25 Gift certificate

Kaizen Results Evaluation Procedure



How Good is Your Kaizen?



How you coach will determine the future of the Kaizen System





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The structure behind Kaizen Teian

Form and Yokoten



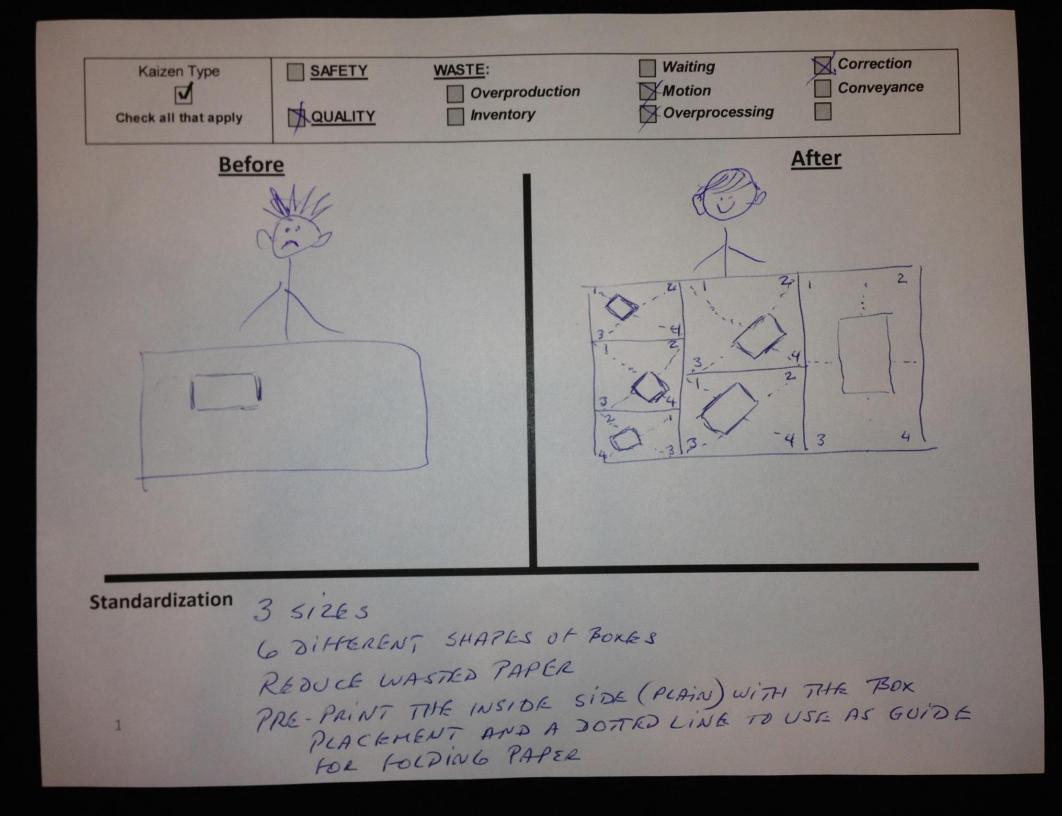
SURFING THE WA	Kaizen Type Check all that apply	SAFETY QUALITY	WASTE: Overproduction Inventory	WaitingMotionOverprocessing	Correction Conveyance
	Befo	<u>ore</u>		A	<u>fter</u>

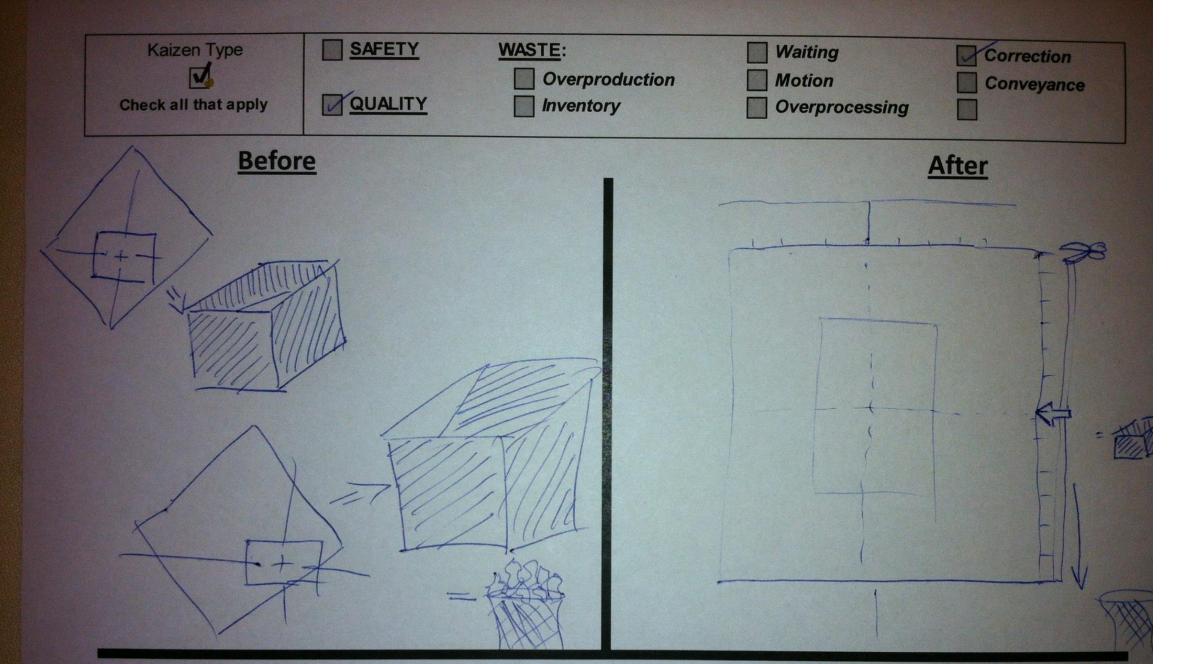
Kaizen Type Check all that apply	SAFETY QUALITY	WASTE: Overproduction Inventory	Waiting Motion Overprocessing	Correction Conveyance
Befor	<u>e</u>	W. C.	pains cut stoole cut of house will misself	After rowe cut growe end stop/ small for reference work bench
Standardization w	rapping paper t by a kn	is always advance	a reference groove	paper is in table,

Lauren/Kevin Kaizen Type SAFETY WASTE: **Waiting Correction** Overproduction Motion Conveyance Check all that apply QUALITY **Inventory** Overprocessing **Before** <u>After</u> Table wrapping paper BOX Box Too far right

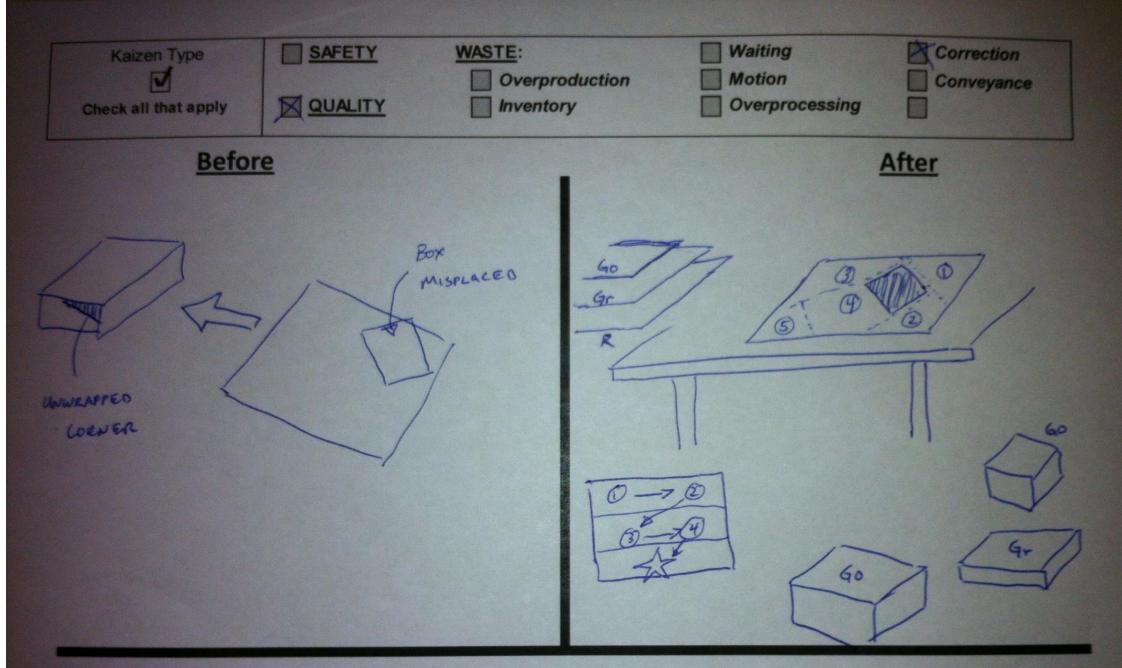
Standardization

Assumptions
1. Som Standard paper: box size.
2. Paper comes pre-cut

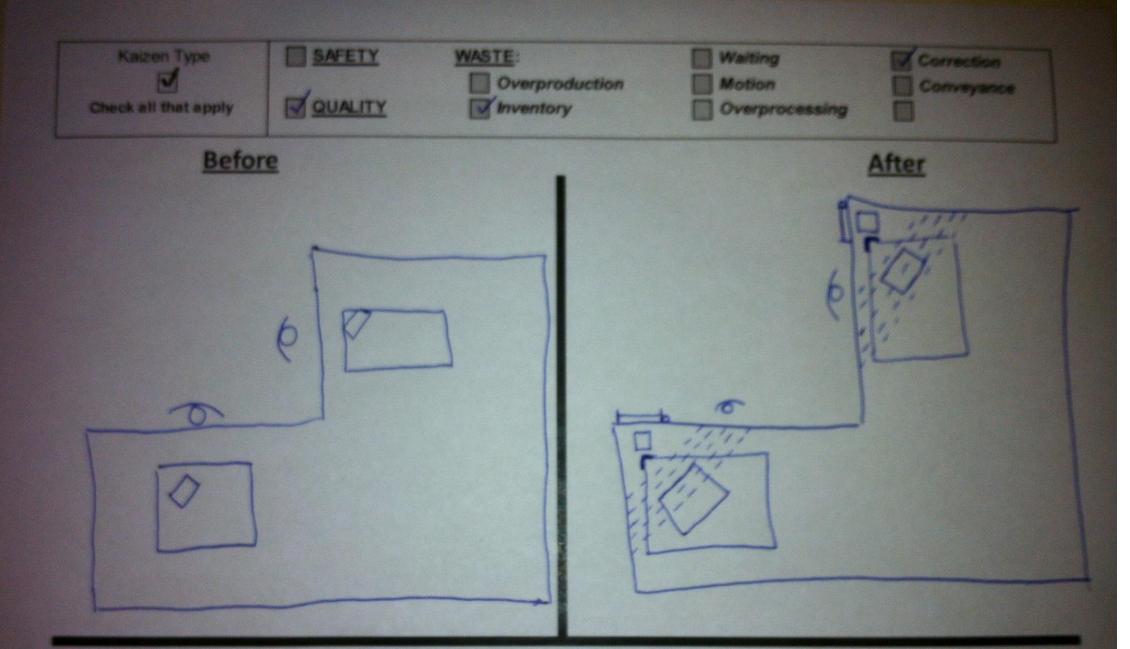




VISUAL WORK INSTRUCTIONS



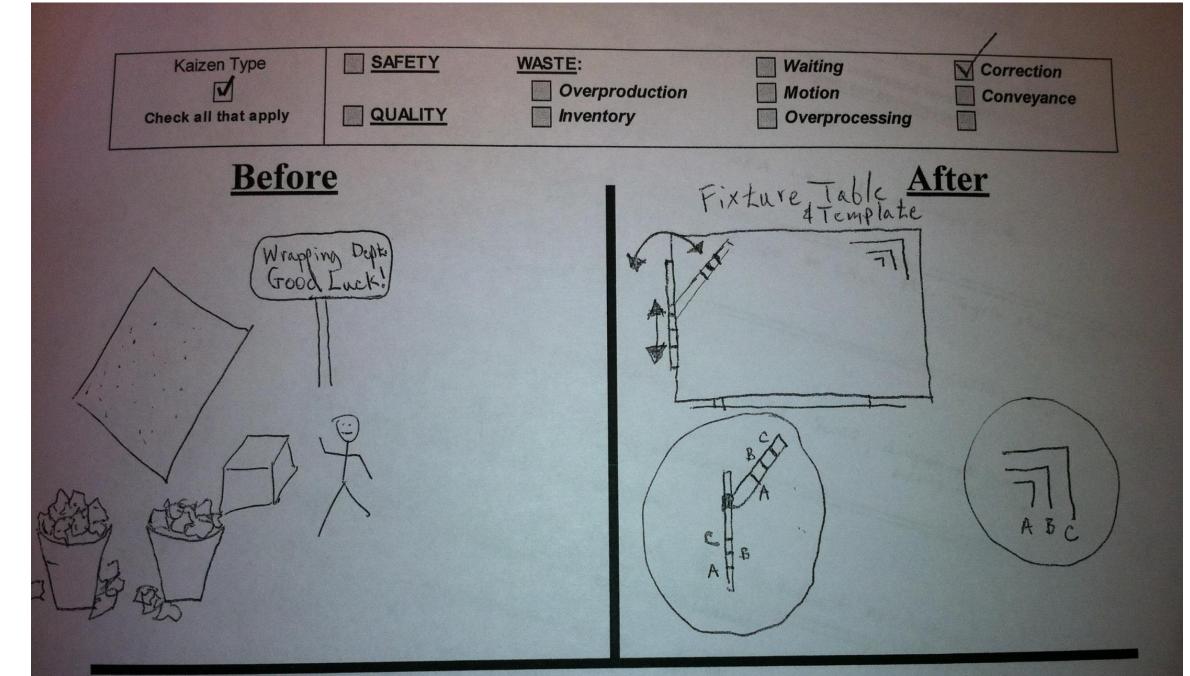
- · BOX LOCATION SHADOW ON BACK-SIDE OF PAPER
- · (3) SHEET SIZES
- 1 (3) BOX SIZES
- · STERS INDICATED ON BACK-SIDE OF MARK



Standardization (5 different box sizes)

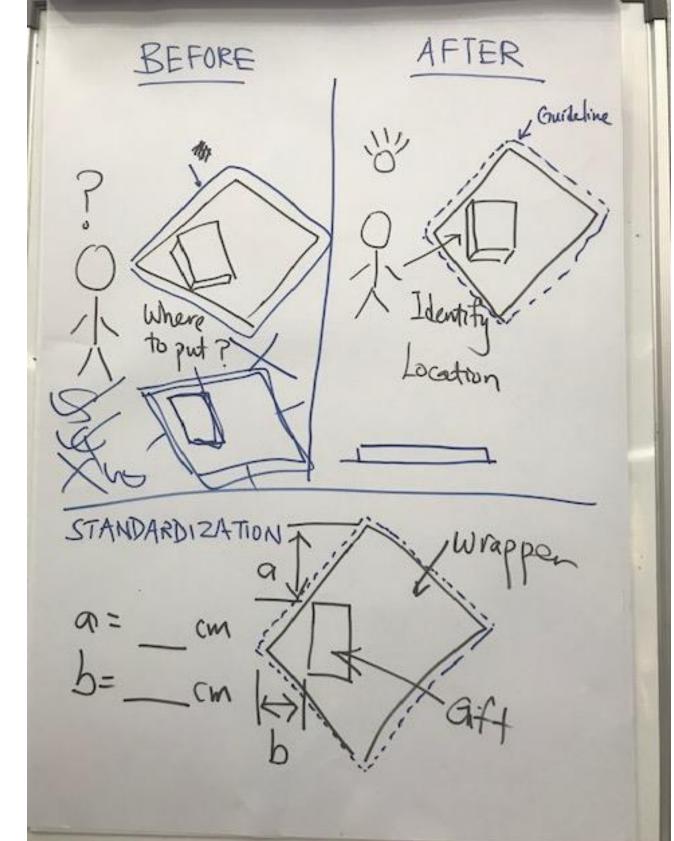
Induction for Standard paper to box size ratio

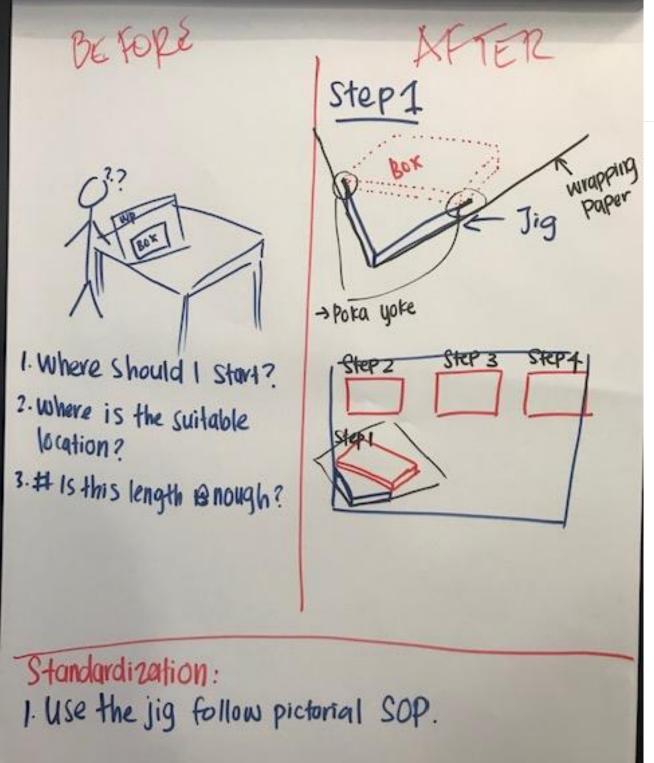
Paper on roll with measurement clicker to determine laught. Footprint those for placement/of: grament of box edge.



Standardization

Kaizen Type Check all that apply	SAFETY	WASTE: Overproduction Inventory	Waiting Motion ✓ Overprocessing	Correction
Befor	WEAPPING GIFT BOX	PAPER	A WPAPPING PAPED (STATE CENTER BY DRAGED. PUT THE GIFT LO FOUR COMNERS FINAL	After FOUR TIMES WIRE WING LINES ACROSS EACH BOX IN THE CENTER. INWARD. FOLD INWARD. FOLD FOLD





Kaizen Type SAFETY WASTE: Overprod Check all that apply QUALITY Inventory	
Before PAPER PAPER PAPER Bot	alish projer box with proper size paper and mark accord-ols. A [Max [Max
Various size Va	Apo Template on paper (white side) for project Starting point of wrapping project Starting point of wrapping lines for folds
Standardization - All 3 different papers - Usagrar knows when - wrapper knows when 1 - no waste- all paper	Leid Gilla

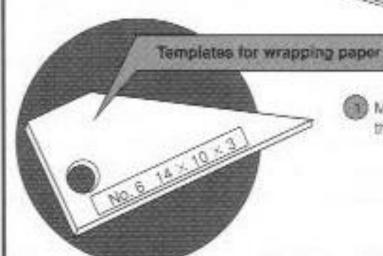
Kaizen Type Check all that apply	SAFETY	WASTE: Overproduction Inventory	☐ Waiting ☐ Motion ☐ Overprocessing	Correction Conveyance
<u>Befor</u>	<u>e</u>		0 - 0	After
9		27 p	18" eall 24" for	
No know width po	ledge of per 15 for	which 3.	okes marked with pa	yer width.
		C	nd wrapper selects where incorporated b	elow rolls.
- Bo	H & And	of paper can paper width m is not exposed noterials in or	(300 9)	cost)

	Kaizen Type Check all that apply	SAFETY	WASTE: Overprod Inventory		Waiting Motion Overprocessing	Correction Conveyance
HAPP	Before Expensives whatel	WEAR TO THE REAL PROPERTY OF THE PARTY OF TH	REPLENTED PEL	WRAPPING SIZED TO	PAPER RIGHT- STANKARD BOX SIZE PATTERN FRIN ON BACK OF C PAPER TO OPT WRAPPED PACKAGE	THIS PELL WEARPING DAY

NO LONGER SPERATOL-DELENDENT (ONLY THOSE THAT KNOW HOW TO WRAP WELL).

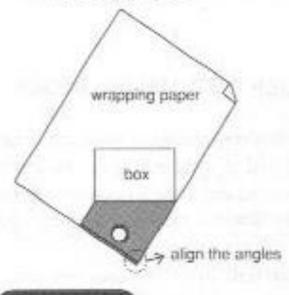
PHIEL IS SIZED FOR BOX SIZE, NOT EXTRA, PAPER THROWN AWAY.

PATTERN ON BACK SIDE OF PAPER SHOWS CORRECT CLIENTATION/ PLACEMENT TO START WHATPING WRAPPERS ARE INSTRUCTED IN PROPER METHOD.



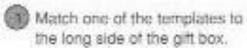
a template of light, sturdy plastic

The employee only has to match the template to the box.

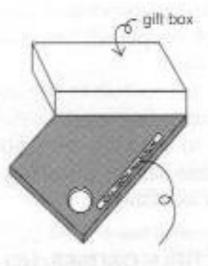


Effect

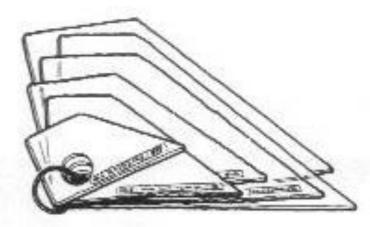
- Employees no longer make a mistake when determining the size of the wrapping paper, so that anybody can now wrap gifts neatly and quickly.
- · Customer waiting times were shortened.

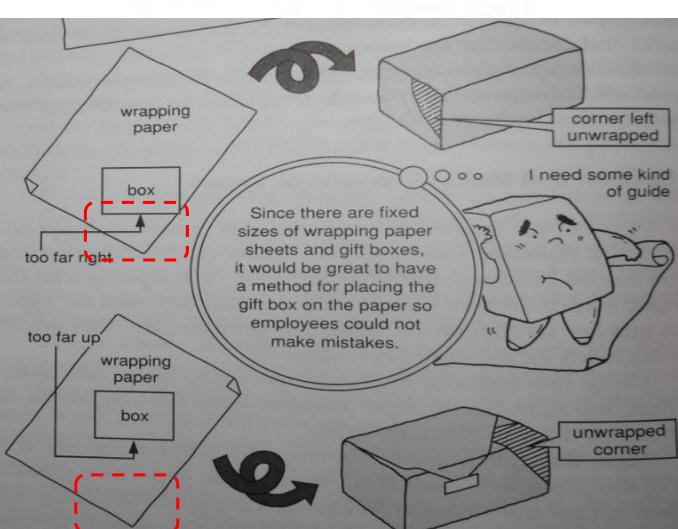


After improvement

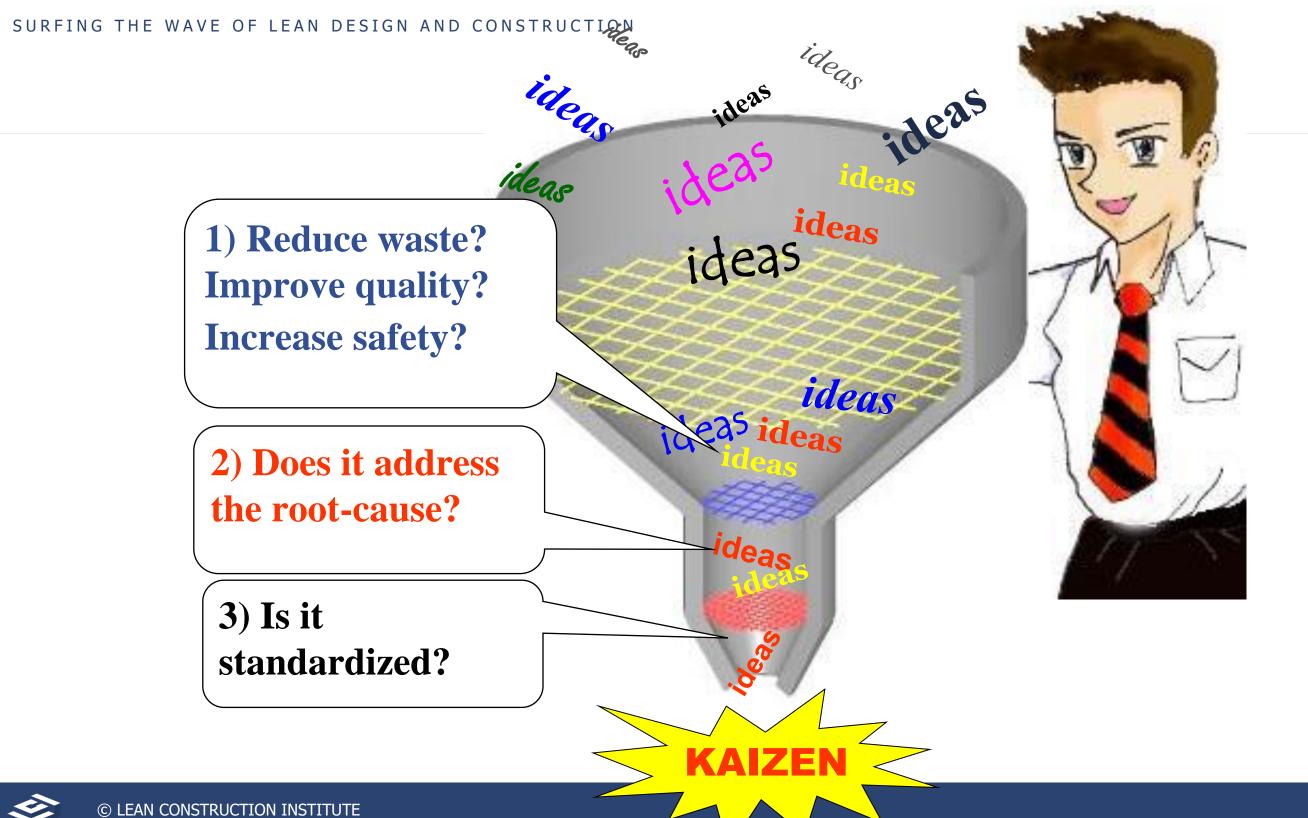


- Use the template number to select the correct size sheet of wrapping paper.
- 3 Position the right angle of the template against the bottom right comer of the wrapping paper.
- Align the length of the box with the diagonal side of the template.
- Once the box is positioned, lift away the template.
- Wrap the box, making sure it stays in the correct position. The box can now be wrapped neatly.





Source: Kaizen Teian 2 by Japan Human Relations Association



3K Principle

And why Kaizen fails so frequently...



3K Principle

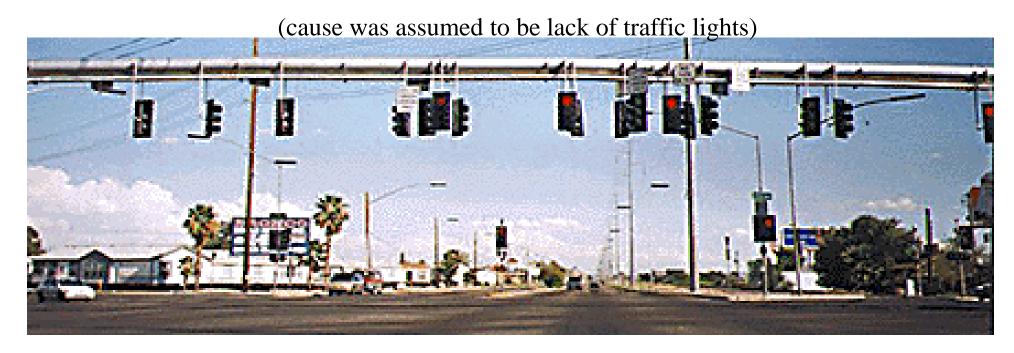
1. Kangae = Think

2.Kodo = Action

3. Kaizen = Improvement + standardization

3K PRINCIPLE

Six way intersection in Miami, FL



•Before improvement:

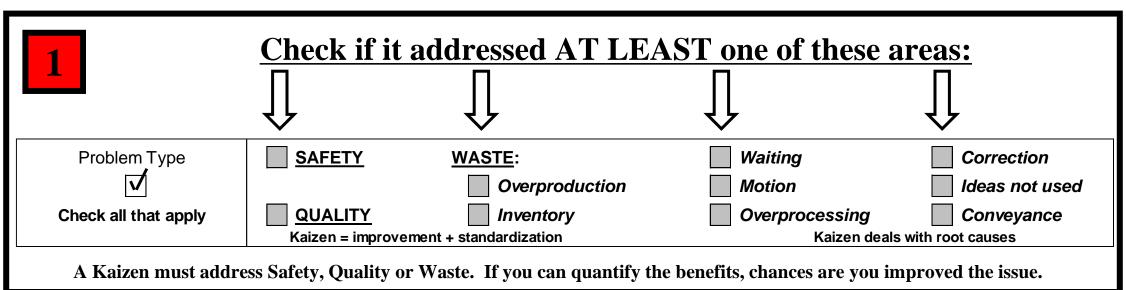
13 accidents in one year.

•After improvement:

16 accidents in one year.

Is This a Kaizen?





Check if it addressed the ROOT-CAUSE:

Waste

Just throw them out; I'll buy you a new pair.

Let me patch them for you.

Improved rep

Kalzen

Let's find out why this happened!

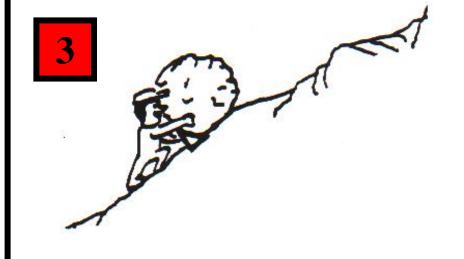
- Maybe I should use stronger threa thou was the happened!

They got caught.

They got caught.

A Kaizen MUST go after the real causes of the problem. Superficial remedies result in unpredictable results.

Check if it is STANDARDIZED:



A Kaizen will not roll-back with time. It will be sustained through standardization techniques.

Coaching is key

Key to start a Kaizen culture





Cheering Works

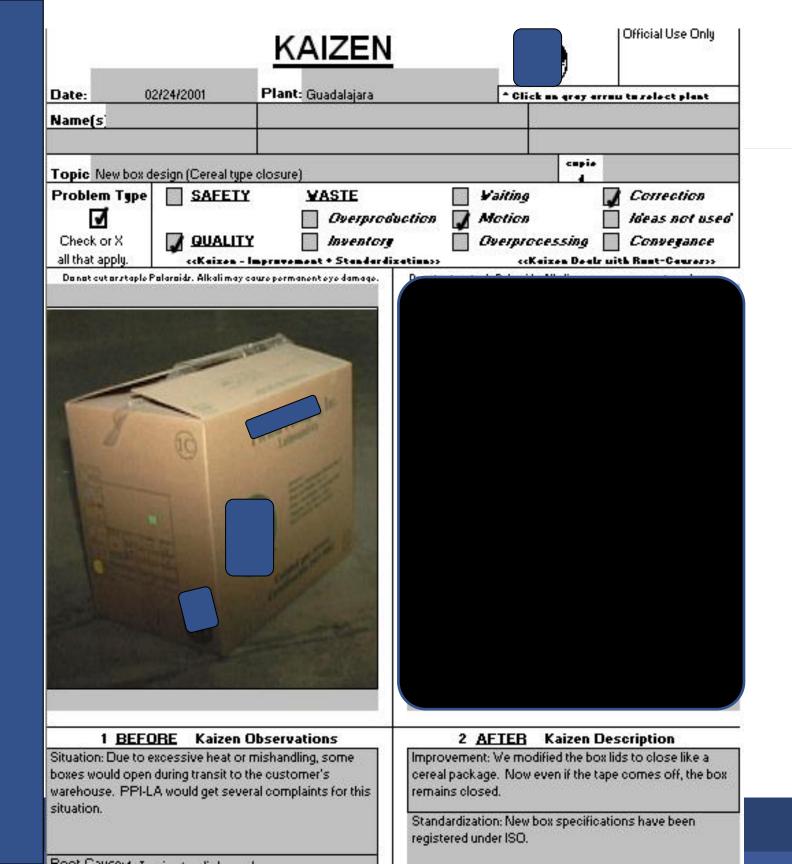
(But it is not coaching!)

How Good is your Coaching?

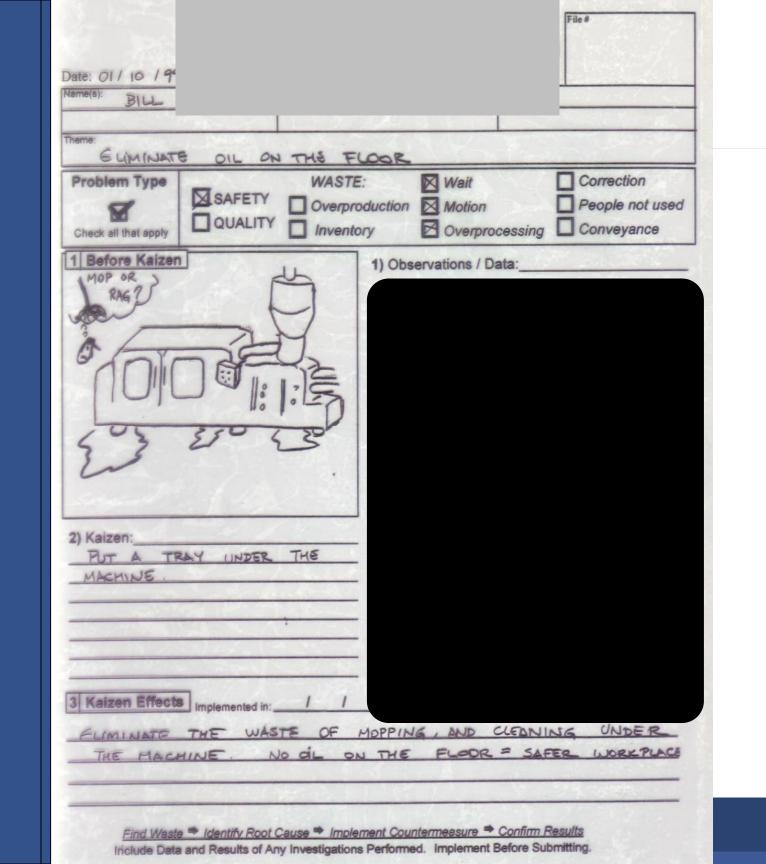


Good Coaching, Good Kaizens

Effectiveness Savings Idea Effort



Effectiveness Savings Idea Effort



Effectiveness Savings Idea Effort

Kaizen Proposal Form

RAISEN'S any it primared inpurement, large or small that the names walking to proving a sale y, or substance? togation: Miani Submitted by: Resemble Correla Contributors: But a Bre HP Priner Extra Page Problem Type @ Overproduction □ Safety □ Walting ■ Measnotuæd M Waste 1 ☐ Motion □ Correction Con veyance ☐ Inventory Check all fratapply □ Gualty □ Overproce ssing BrorMessage 2500 dieets/month 1 BEFORE Kalzon Observations HP Printer prints an error message on a separate page with every Involce. Ack, and P.O's The error message is two line softent The entra page generates approximately 5 reams (2500 dice to of wasted paper per month. HP Printer is used to print configured form sijn v, ack, p.c.' © The printer cannot be configured to support new form sand is not supported by Corp IT. 3 Kalizen Effect(c) Eliminated the need to purchase writing pad shable to Paper I srecycled. Alocal budness donated free out dirink wrapped and banded. Writing pad care a valiable immediately in variety of dizes.

: :: Le vel : : : : Pt Pahge : : Reward Malue: :

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В	26 - 34	\$60
C	16 - 26	\$26
D	Up to 15	\$6

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* Day's ctf must be pre-approved by supervisor

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Contact Us

Sammy Obara

Honsha.org

s.obara@honsha.org



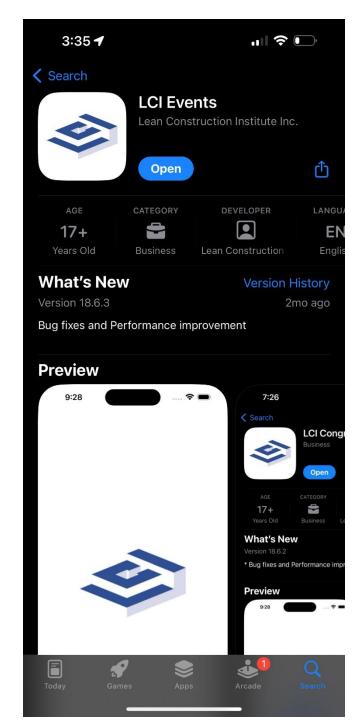


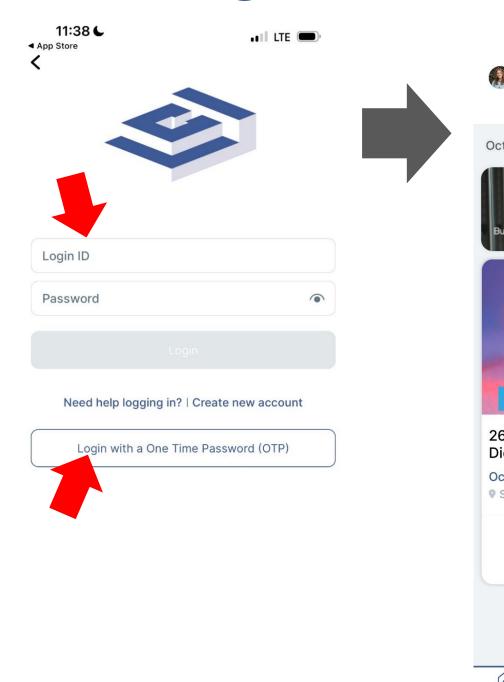


In the spirit of continuous improvement, we would like to remind you to complete this session's survey! We look forward to receiving your feedback.



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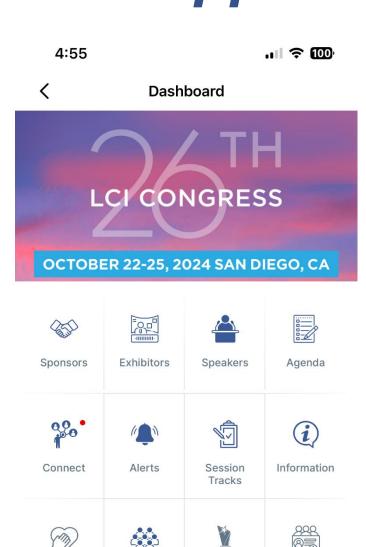


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