

# Swarm with Owners about sustaining High Performing Teams!

Moderator: **Cynthia Tsao** (Navilean + BAECL)









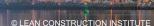


#### Panelists:

- Luciana Burdi (Massachusetts Port Authority)
- Phil Memmott (Harvard Business School)
- Tim Singleton and Mark Bontempo (Northeastern University)

SURFING THE WAVE OF LEAN DESIGN AND CONSTRUCTION

OCTOBER 24, 2024





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SURFING THE WAVE OF LEAN DESIGN AND CONSTRUCTION

















Project / Company coaching since 2013:

- \$14B + projects supported
- 100+superintendents & PMs
- 8-16 Projects / Companies annually
- Annual project coaching range
  - Total value: \$800M to \$6.5B
  - Project sizes: \$6M to \$2B
  - Coaching duration: 2 weeks to 3+ years

Cynthia C.Y. Tsao, Ph.D. Owner & Founder



BUILDING

ARCHITECTURE
ENGINEERING +
CONSTRUCTION
LEARNING







AVIATION .....

**Boston Logan International Airport** 

**Worcester Regional Airport** 

Hanscom Field

MARITIME .....

Conley Terminal .....

Flynn Cruiseport Boston



REAL ESTATE AND ASSET MANAGEMENT

Luciana Burdi, Intl. Assoc. AIA, CCM, MCPPO, NAC Director, Capital Programs and Environmental Affairs
Massachusetts Port Authority



- Department:
- 200 Projects *annually*
- 120 staff in Department:
  - 90 direct staff
  - 30 OPMs
- 3,000 staff in Organization (Massport)
- Capital budget range:
  - \$650M/ year
  - \$3B / 5-year Capital Improvement Plan
- Average Project duration:
  - Some shorter (6-9 months)
  - Some longer (3-5 years)

Luciana Burdi, Intl. Assoc. AIA, CCM, MCPPO, NAC

Director, Capital Programs and Environmental Affairs
Massachusetts Port Authority



## **High-Performing Team**

#### Framework



Creating High-Performing teams is crucial for success.

Cultivating a culture of excellence, will deliver Innovation, Creativity, and Extraordinary Results.

#### Extraordinary Results

#### Team Alignment

- Optimize the Whole
- Focus on flow
- Capitalize on Super Power

#### Learning Mindset

- Continuous Improvement
- Succeed or Learn
  - Track progress

## Common Purpose

- Generate Value
- Eliminate Waste
- True "Caring"
- Positive change

RESPECT FOR PEOPLE

TRUST

### **High-Performing Team**

Framework.

What a *great* way to advocate for Lean Project Delivery without using the word "lean"!

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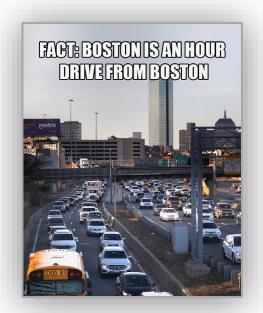
## Common Purpose

- Generate Value
- Eliminate Waste
- True "Caring"
- Positive change

RESPECT FOR PEOPLE

TRUST

What a *great* way to advocate for Lean Project Delivery without using the word "lean"!





#### **Not fun fact:**

"Lean" is a 4-letter word in New England

### **Encouraging fact:**

Requests for use of Lean principles, tools, & techniques are increasing in RFQs / RFPs





Future State = Your regional market recognizes that Lean is key to building High Performing Teams (HPTs)



Fact: Impact of HPTs =

• 18% higher productivity

Source: Gallup

• 23% higher profitability



- 1. Learn about your local Owners' internal and external challenges
- 2. Review their initiatives for those challenges and suggest new ideas too
- **3. Experiment** in developing and sustaining High Performing Teams with Owner, Design, and Build partners
- **4. Tell** the story about how *Lean* principles, tools, and techniques helped!

Then... RINSE AND REPEAT!





Future State = Your regional market recognizes that Lean is key to building High Performing Teams (HPTs)



Our goal = This session provides a template for reaching that Future State!



#### **TODAY!**

- 1. Learn about your local Owners' internal and external challenges
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Panel Moderator: **Cynthia Tsao** (Navilean + BAECL)











#### Owner Panelists:

- Luciana Burdi (Massachusetts Port Authority)
- Phil Memmott (Harvard Business School)
- Tim Singleton and Mark Bontempo (Northeastern University)

SURFING THE WAVE OF LEAN DESIGN AND CONSTRUCTION

OCTOBER 24, 2024







Philip J. Memmott
Senior Director of Capital Programs
Harvard Business School

	School +	Founded +	Enrollment <sup>[81]</sup> ◆
	Harvard University	1636	31,345
	Medicine	1782	660
	Divinity	1816	377
	Law	1817	1,990
	Dental Medicine	1867	280
	Arts and Sciences	1872	4,824
	Business	1908	2,011
	Business Extension	1908 1910	2,011 3,428
			·
	Extension	1910	3,428
	Extension  Design	1910 1914	3,428 878
	Extension  Design  Education	1910 1914 1920	3,428 878 876





Capital Projects Team:

Harvard Business

**School** 

- 4 Project Managers, 1 Clerk
- 40-50 **Projects** annually
- 54 staff in Operations Department
  - ~500 add'l service contractors
- 2,000 staff in Organization
- Capital budget range
  - \$35-45M / year
  - \$550-650M / 5-year plan
- 12-16 weeks Average Project duration (active Construction)
  - Some shorter (2-3 weeks)
  - Some longer (1214 months)

Timothy Singleton

Assistant VP

Capital Projects

Northeastern University





Mark Bontempo
Director
Capital Projects
Northeastern University



- London, UK
- Toronto, Canada
- Vancouver, Canada

### CAMPUS LOCATIONS

- Seattle, WA
- Portland, OR
- Oakland, CA
- San Jose, CA

#### MAIN CAMPUS

- Boston, MA
- Burlington, MA
- Nahant, MA
- New York, NY
- Arlington, VA
- Charlotte, NC
- Miami, FL

Timothy Singleton

Assistant VP

Capital Projects

Northeastern University





Mark Bontempo
Director
Capital Projects
Northeastern University



- 300+staff in Planning, Real Estate, & Facilities

  —(65+staff in Capital Projects)
- \$350M capital budget range per fiscal year
- Average Construction Project duration = 6 months
- Team: 4 Directors
   (including Mark Bontempo)
- Oversees 200 Projects annually

- Team: 2 Senior PMs, 2 PMs,
   2 Assistant PMs, 5 Clerk of the Works
- Oversees 40-45 Projects annually
  - Responsibility: Student Experience Portfolio

What are the top internal vs. external challenges for these Owners and the Owners in your own regional market?



Enter your ideas in the "Q&A" section of this QR code

If your idea has been noted by someone else already, **upvote** it!





## Do you have examples of "doing lean" vs. "being lean"?





Timothy Singleton
Assistant VP
Capital Projects

- Oversees 200 Projects annually
- Team: 4 Directors
- 65+ staff in Capital Projects
- Capital budget = \$350M / year
- Project duration: 6 months







- Oversees 40-45 Projects annually
- Team: 2 Senior PMs, 2 PMs, 2 Assistant PMs, 5 Clerk of the Works
- 65+ staff in Capital Projects
- Capital budget = \$350M / year
- Project duration: 6 months

What have you done within your **organization** or **project team(s)** to develop and sustain High Performing Teams (that is, so they work on "being lean" vs. just "doing lean")?





Luciana Burdi

Director

Capital Programs and Environmental Affairs

- 200 Projects annually
- 120 staff in Department:
- Capital budget range:
  - \$650M / year
  - \$3B / 5-year Capital Improvement Plan
- Project duration: 6 months to 5 years





Philip J. Memmott
Senior Director
Capital Programs

- 40-50 Projects annually
- Team: 4 Project Managers, 1 Clerk
- Capital budget range
  - \$35-45M / year
  - \$550 -650M / 5-year plan
- Project duration: 2 weeks to 14 months

## What worked **well** (or **not**) and why? Will you continue the initiatives that worked well? What about the ones that did not?





# Timothy Singleton Assistant VP Capital Projects

- Oversees 200 Projects annually
- Team: 4 Directors
- 65+ staff in Capital Projects
- Capital budget = \$350M / year
- Project duration: 6 months





# Philip J. Memmott Senior Director Capital Programs

- 40-50 Projects annually
- Team: 4 Project Managers, 1 Clerk
- Capital budget range
  - \$35-45M / year
  - \$550 -650M / 5-year plan
- Project duration: 2 weeks to 14 months

# What internal vs. external resistance do you face within your organization and regional market to your efforts thus far?





- 200 Projects annually
- 120 staff in Department:
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#### **TODAY!**



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#### Then... RINSE AND REPEAT!

What are the top internal vs. external challenges for these Owners and the Owners in your own regional market?

Enter your ideas in the "Q&A" section of this QR code

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What are the top internal vs. external challenges for these Owners and the Owners in your own regional market?

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Do you have better ideas than the October 3rd Boston attendees?!

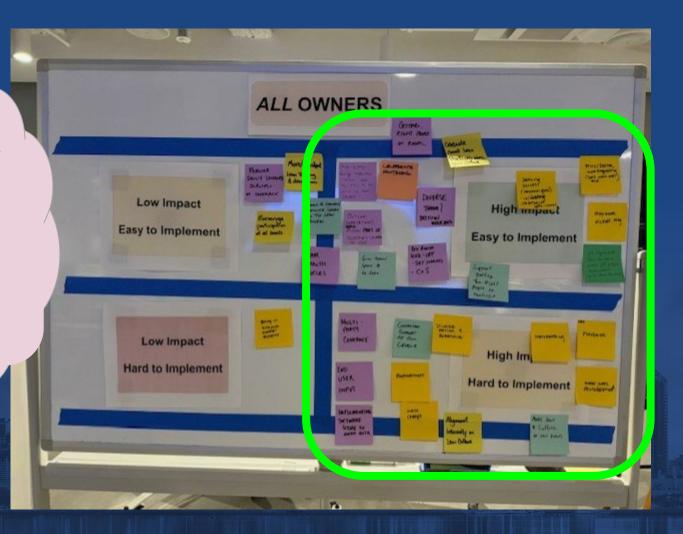
Technique used: PICK Chart

Do you have better ideas than the October 3rd Boston attendees?!



Technique used: PICK Chart

Do you have better ideas than the October 3rd Boston attendees?!



What HIGH impact, EASY to implement ideas should these Owners consider next?

What HIGH impact, HARD to implement ideas should these Owners consider next?





If your idea has been noted by someone else already, **upvote** it!









What **HIGH** impact, **EASY** to implement ideas should these Owners consider next?

What HIGH impact, HARD to implement ideas should these Owners consider next?









Let's review the **Top 3** responses for each!

If your idea has been noted by someone else already, **upvote** it!





















- Ask CMs during selection process how they plan to be Lean on that project
- Big Room Kick- Off Set Norms CoS
- Celebrate mistakes
- Celebrate small Lean practices wins, grow culture
- Defining success (common goal) calibrating- Conditions of Satisfaction (client)
- Diverse Team decision making
- Getting Right people in room
- Give teams space to do Lean
- Having a Champion/ Passionate Leader for the Lean process
- Outline expectations make Lean part of selection criteria of RFP
- Playbook Kickoff Mtg
- Plus / Delta more frequently (Don't wait until end)
- Set expectations from the start across all project stakeholders (go far down the chain)
- Support setting the Right people to meetings
- Team Health Checks

LCI New England CoP October 03, 2024 ideas











- Alignment internally on Lean culture
- Diverse opinion & experience
- Empowerment
- End-User Input
- Implementation software --> Time to enter Data
- Invite change
- Leadership Support at all Levels
- Make Lean a Culture on your projects
- Multi-party Contract
- Playbook
- Super users Development
- Transparency



LCI New England CoP October 03, 2024 ideas







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#### Then... RINSE AND REPEAT!



# Thank you!













In the spirit of continuous improvement, we would like to remind you to complete this session's survey! We look forward to receiving your feedback.

#### Contact Us

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Thank you for attending this presentation. Enjoy the rest of the 26<sup>th</sup> Annual LCI Congress!

