



# Changing Healthcare Project Delivery through Team Culture, Commitment, and KOPs

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25 YEARS OF LEARNING: SUPERCHARGE YOUR LEAN JOURNEY IN THE MOTOR CITY

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# Introduction



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Director of Preconstruction
M3 Components, LLC



Angela Bowman
Senior Project Manager
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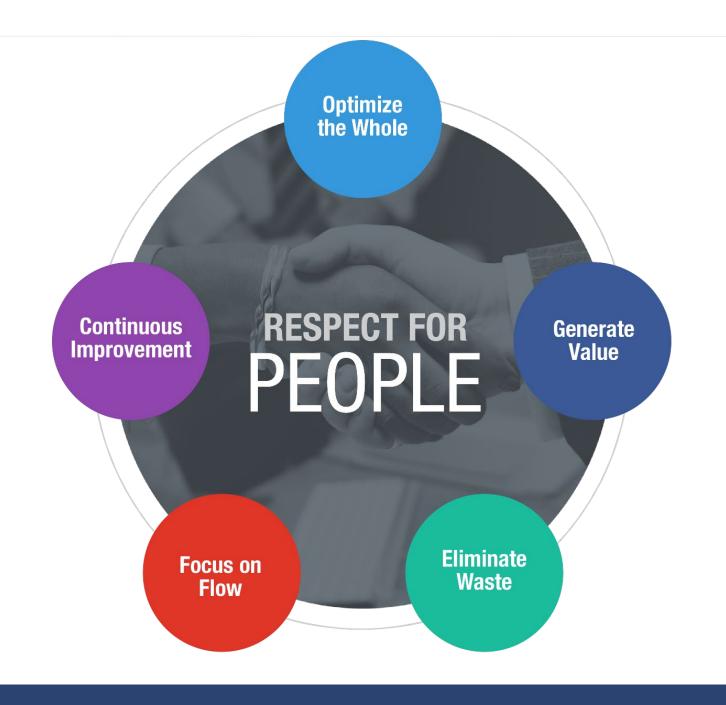
Chris Burun
Regional Manager, Project Delivery
Sutter Health



Tracy Gordon, AIA
Principal
Boulder Associates

## SIX TENETS OF LEAN CONSTRUCTION

- 1 Respect for People
- 2 Optimize the Whole
- **3** Generate Value
- 4 Eliminate Waste
- 5 Focus on Flow
- 6 Continuous Improvement





# Continuous Improvement

- Strategic Partnership
- Strategic R&D
- Plan, Do, Check, Act



# **PLAN**

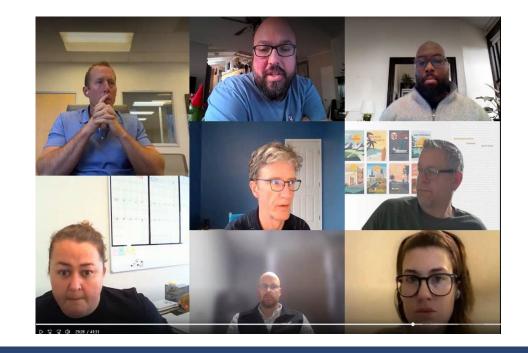
- Established team
- Mission
  - Collaborate
  - Turn Standards into library of components
  - Improve process better, faster, less cost
- Long Term Goals
  - 25% cost savings by 2025
  - 25% time savings from Program approval and 1<sup>st</sup> patient date
- Conditions of Satisfaction
  - Process Improvement planning and construction
  - Create Kit-of-Parts & Pods catalogue of components
- Determine Metrics
- Expectations for all parties



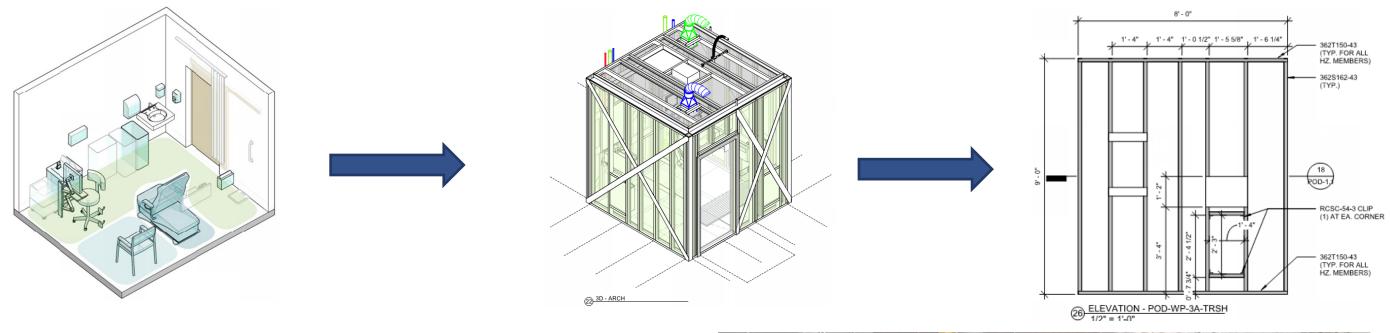








## DO



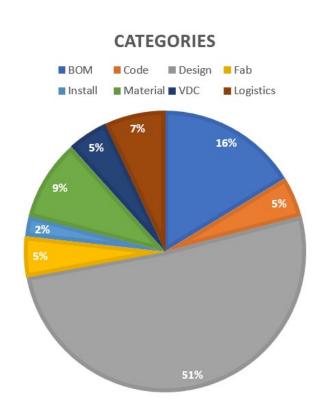




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# CHECK

- Quality Evaluation
  - 43 Issue & Opportunity Entries
- Speed to Market Evaluation
  - Pod 16% Faster than KOP
  - KOP 35% Faster than Stick
- Reusable Components
   Evaluation
  - 2 M-Pods
  - 15 M-Walls



KOP DELIVERY METHOD MANUFACTURING & INSTALLATION DURATIONS				
	EXAM ROOM	PATIENT/ STAFF TOILET		
MANUFACTURING TIME	2.9 days	1.9 days		
INSTALL/ASSEMBLY TIME	8.3 days	7.9 days		
TOTAL MAN DAYS	11.2 days	9.8 days		

VOLUMETRIC POD DELIVERY METHOD  MANUFACTURING & INSTALLATION DURATIONS				
	EXAM ROOM	PATIENT/ STAFF TOILET		
MANUFACTURING TIME	8.9 days	7.4 days		
INSTALL/ASSEMBLY TIME	.6 days	.6 days		
TOTAL MAN DAYS	9.5 days	8 days		

## **ACT - FOLSOM CARE COMPLEX AT BROADSTONE CROSSING PHASE II**

## PROJECT STATS

- 3-story
- 106,696 SF
- Primary care clinics, specialty care clinics, urgent care, diagnostic imaging, nuclear medicine, clinical lab, infusion clinic and pharmacy, an ambulatory surgery center, radiation oncology with a linear accelerator vault and an outdoor enclosure for a mobile imaging trailer

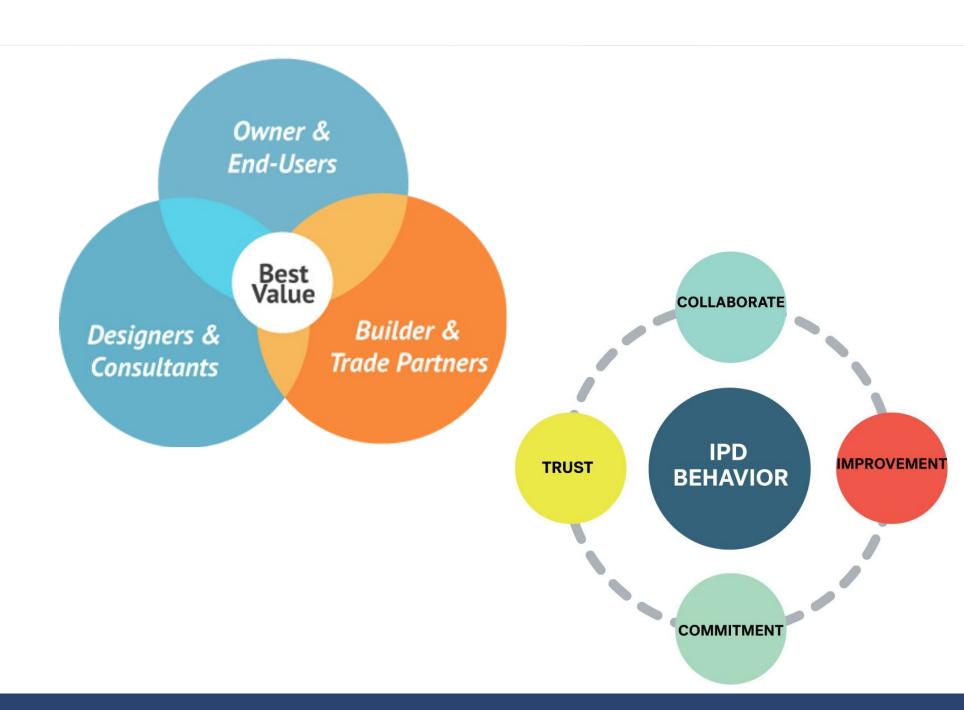






# **CONTRACT STYLE**

- IFOA Binds the project owner, architect and primary contractor into a three-party agreement—in a single contract
  - Sutter + Boldt + Boulder Associates
- RISK REWARD PARTNERS
  - M3 Components
  - M3 MEP
  - More TBD



# **TEAM GOALS**

- 1. PROJECT SCOPE
- 2. PROJECT DURATION
- 3. PROJECT COST
- 4. PREFABRICATION
  - 1. Improve Cost/Schedule by 10%
  - 2. 90% of MEP & Framing
  - 3. Utilize Files from R&D
  - 4. Commitment to Continuous Improvement
  - 5. Clash-free Model
- 5. CLINIC LAYOUT
- 6. ACCESS



# CONDITIONS OF SATISFACTION

- PROJECT SCOPE
- 2. PROJECT DURATION
- 3. EMP COST
- 4. PROJECT APPEARANCE
- 5. PERMITTING
- 6. COMMITMENTS
  - a. Last Planner
  - b. PRCO & PPCO
- 7. CULTURE
  - a. Onboarding Process
  - b. Learning Moments
  - c. 5Dynamics
- 8. PROJECT QUALITY INDICATORS





## What Culture are we after?

- Collaborative
  - Common Goals
  - Continuous Improvement & Celebrate Wins
  - Choosing Words Wisely
- FUN
  - Ice Breakers
  - Uploading Dog Photos
  - Happy Hours
  - Snacks





# Focusing on more than Budget and Scope

- Conditions of Satisfaction & Goals
  - Culture
  - Prefabrication
  - WWP & PPC goals
- Incomplete information, often
- Banned words
- + / Delta every meeting

#### **Banned Words / Phases**

Likely Should Usually Typically Normally

I Think So I'm 99% Sure The "Intent" Is

I'm Pretty Sure The As-Builts Show

I'm Almost Positive

In My 25 Years of Experience
If This Weren't an OSHPD Project

It's Standard

That's the way it has always been done Hopefully

#### TEAM RETROSPECTIVE BELOW

Plus: Got through a lot today

Plus: Engaged

Plus: Great Conversations
Plus: Reserved parking spaces
Plus: In person meeting

Plus: Food!

Plus: Agenda Planning in Meeting
Plus: Comfort Level/Safe space to talk

Plus: A5.2 Progress!

Plus: Planning -Removing Delay

Delta: Missing team members

Delta: Carpet Smell

Delta: Virtual is not the same

Delta: Delta: Delta:

Delta:

Countermeasure: Better planning for meeting (in person vs virtual)

Countermeasure: New flooring Countermeasure:

Countermeasure:

# Team Groundwork

- 20 people = 20 different personalities
- 5 Dynamics
  - Who do we have in the room?
    - Explore
    - Excite
    - Examine
    - Execute
- Understand one another who is bringing what to the table, leverage strengths
- Reel each other back-in
- Elevated awareness



## Team Leadership Reports

Learn how to adjust your natural leadership style to meet your team's needs.



#### 1:1 Leadership Guides

Select a team member to understand how you can best lead them in any scenario.



### Team Dynamics Guide

Predict how a team will perform throughout a project, identify their potential productivity risks and learn what inspires them at every project stage.



#### Manage Multiple Teams

Multiple team interfaces allow you to add and manage multiple teams within your organization or across multiple organizations in one place.



## Work and Learning Preferences

Understand your natural work style and those of your teammates so that you can collaborate with ease.



#### Leadership Style Report

Pinpoint your areas of strength and potential pitfalls based on your natural work style.

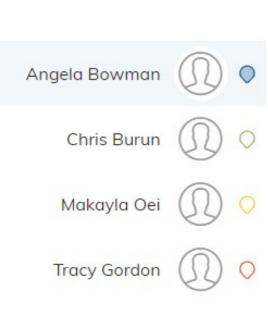


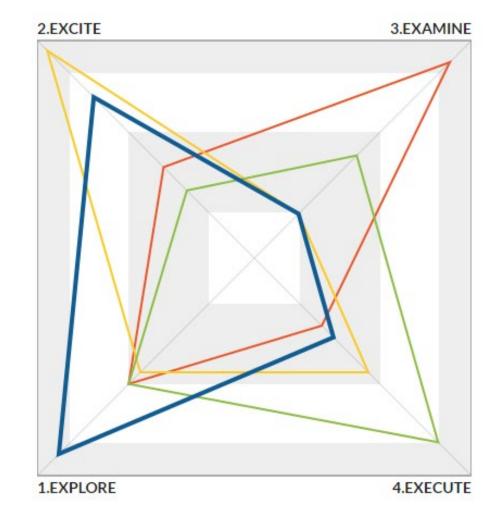
# 5 Dynamics – How do we work together

- Working Together & Finding Synergy
- Spider Diagram
  - Are we out of balance?









# 5 Dynamics – Leading the team

Overview

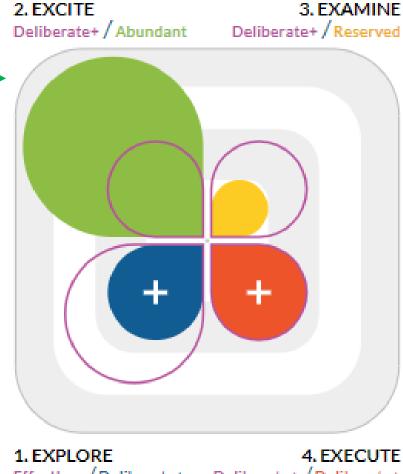
Where will be struggle?

Where will we excel? -

Where could there be friction?

1:1 Leadership

Your energy is so high here that you run the risk of burning out Chris' wiring. Your natural energy and enthusiasm, your desire to share, express, emote and enjoy may be more than Chris can handle. While this approach is natural to you (and it could attract Chris to you as his leader), there is no guarantee that he will respond well to it.



Deliberate+ / Deliberate+



## VALIDATION DELIVERABLE FOR I.C. & PREFABRICATION



VALIDATION STUDY

Folsom Care Complex at Broadstone Crossing Phase II

4.3 Cost Saving/Innovation Tracking

#### INDUSTRUALIZED CONSTRUCTION AND PREFABRICATION

#### M3 PREFABRICATION AND MANUFATURING

Moving construction off-site to a controlled environment promotes safer working conditions, increased efficiency, and produces a higher quality product. M3's manufacturing team occupies a 24K SF facility in Sacramento, CA. The facility houses five trades under one roof – HVAC, mechanical piping, plumbing, electrical, and light gauge steel (LGS) framing line. The team produces single and multi-trade kit-of-parts (KOP) for just-in-time delivery and final installation in the field. Kits are designed to integrate seamlessly into the existing construction process, allowing for a smooth transition from fabrication to installation.

#### APPLICATION OF MANUFACTURING, PREFABRICAION & TEAM SELECTION

This hand-selected project team launched a collaborative research and development initiative in late 2021 to compare a volumetric pod and kit-of-parts approach to build a standard clinic exam room and patient toilet room. Leveraging existing Sutter standard templates and industrialized construction, this team worked together to develop a method that would increase speed to market without sacrificing quality. The data collected by the team showed that a manufactured and heavy prefabricated approach drastically decreased on-site build durations. Due to the positive results of these efforts, this team was selected to utilize these means and methods on the Sutter Health Folsom Care Center project.







4.3 I Risk Assessment and Risk Register I Cost Saving/Innovation Tracking

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# SINGLE TRADE ASSEMBLIES & PREFABRICATION



VALIDATION STUDY

Folsom Care Complex at Broadstone Crossing Phase II

#### **SCOPE NARRATIVE**

Prefabrication and manufacturing for this project will include, but will not be limited to the following:

SINGLE TRADE ASSEMBLIES & KITS

#### **PLUMBING ASSEMBLIES DUCT SPOOLS ELECTRICAL KITS HANGERS & SUPPORTS** All plumbing pipes (domestic water, drain, waste, vent, Ductwork is completely modeled, detailed, and fabricated All cardboard and plastic material wrap are removed and All MEP hangers are pre-cut to exact lengths, labeled, rainwater leaders, overflow drain pipe) is complete modeled, by the M3 manufacturing facility. All rectangular and spiral recycled at our manufacturing facility or at the vendor's and carted by area. Hanger maps accompany the detailed and fabricated into pre-determined sections. All ductwork is spooled into manageable sized sections facility. Fixtures are analyzed for the proper amount and hanger carts to site for installation. horizontal pipe sections are placed on carts and sent to site allowing for easy material handling and final installation. level of kitting. After kitting level is determined, material is with installation drawings for final installation. All vertical loaded onto material carts with rolling wheels. These carts pipe/risers are sent within wall assemblies. Final connections can be easily moved around the site as necessary. Everything is "off the floor". Each material cart is color between horizontal and vertical pipe are made in the field. coded and labeled with the floor map as to where they are to be delivered (1) CCW-604-SW lab View Template

# MULTI-TRADE ASSEMBLIES & PRODUCTS



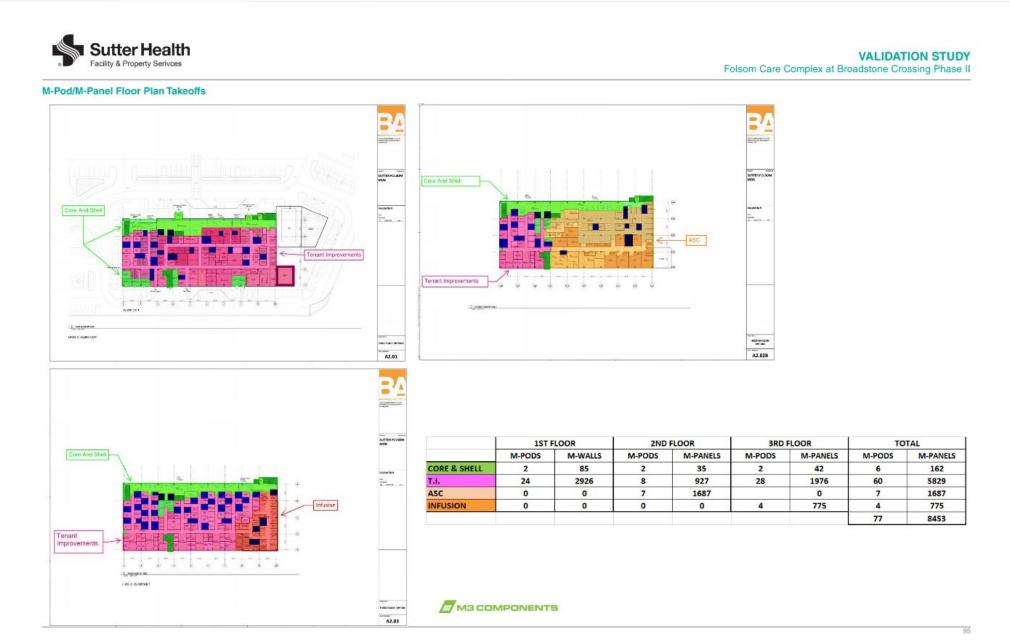
**VALIDATION STUDY** 

Folsom Care Complex at Broadstone Crossing Phase II

#### **MULTI-TRADE ASSEMBLIES**

MULTI-TRADE RACKS	M-WALLS	M-PODS
An overhead assembly that contains mechanical, electrical, plumbing, and various other overhead utilities. These manufactured assemblies accelerate the on-site installation of overhead utilities. Each section includes necessary clearances and access to components within the assembly	M3C wall panels are precisely manufactured in a controlled factory environment. Each unit is manufactured utilizing custom roll formed light gauge steel studs and components that reduce build up to improve wall board installation and finish. M-walls include in-wall utilities such as backing, electrical, low voltage, and plumbing within the assembly.	M3C's structural self-supporting pods are precisely designed and manufactured in a controlled environment to provide the highest quality using code-complaint materials that meet current California building codes. Each unit is manufactured with fully furnished interiors to meet the client's specific needs and aesthetics.

# QUANTITY OF M-POD & M-PANELS



# **TRACKING**

- Improve cost/schedule by 10%
  - Compare actual cost and install durations for this project vs. a project of similar program
  - 90% of the Mechanical, Electrical, Plumbing, Framing for the project to be delivered via a manufactured or prefabricated delivery method.
  - Utilization of the established Exam Room and Toilet Room product files,
  - A commitment to Continuous Improvement and transforming additional 2D templates into 3D constructable product files
  - BIM utilize model for design coordination and shop fabrication (early transition to fabrication modeling at end of DD phase)
  - "No-clashes"











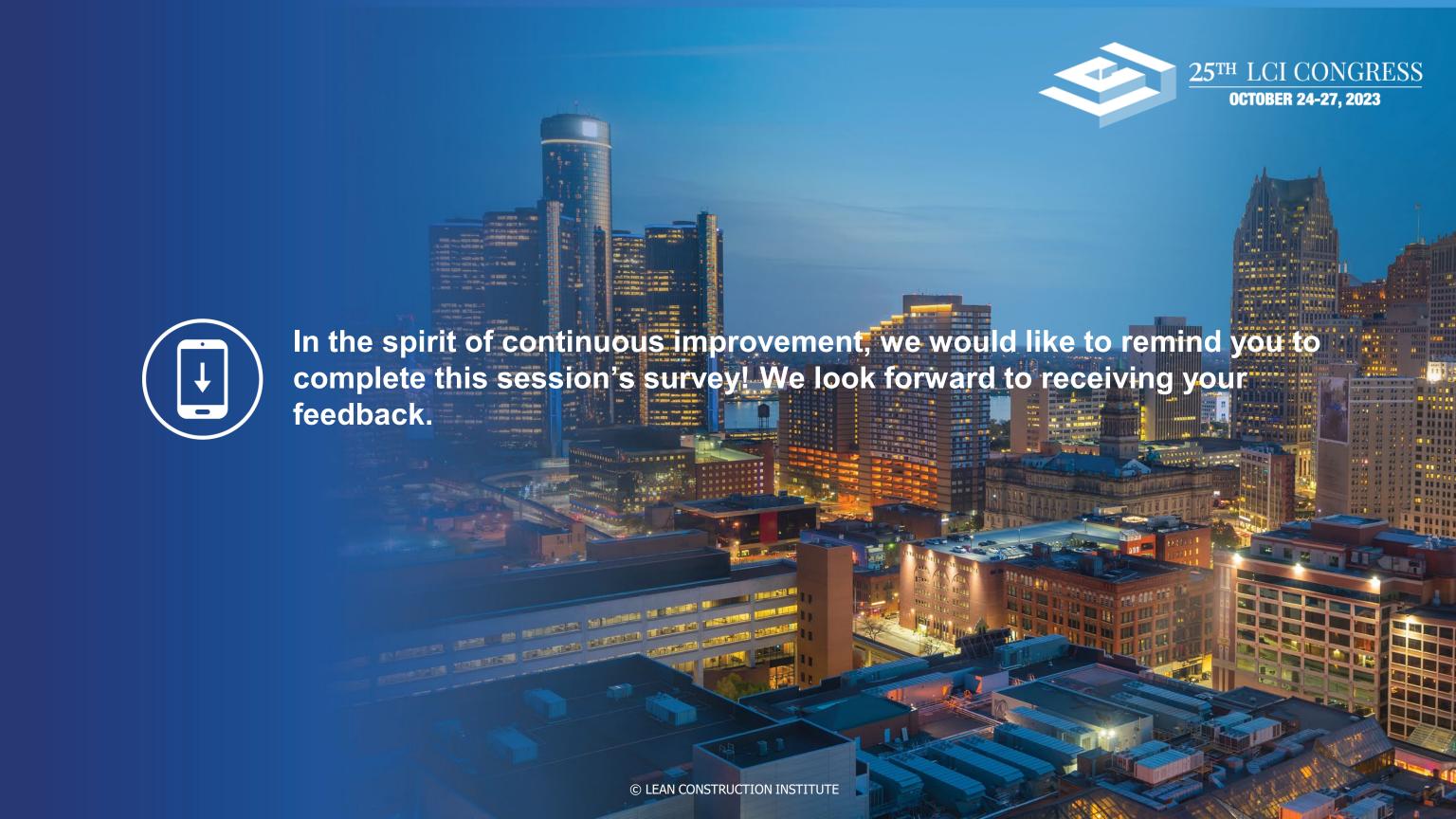
# How can you apply this tomorrow?

- Elevate collaboration
- Focus on behaviors
- Share common goals
- Build the team before you build the project





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