





Will Lichtig
The Boldt Company

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# The Future of the Lean Construction of the Con

**Glenn Ballard** 

University of California Berkeley

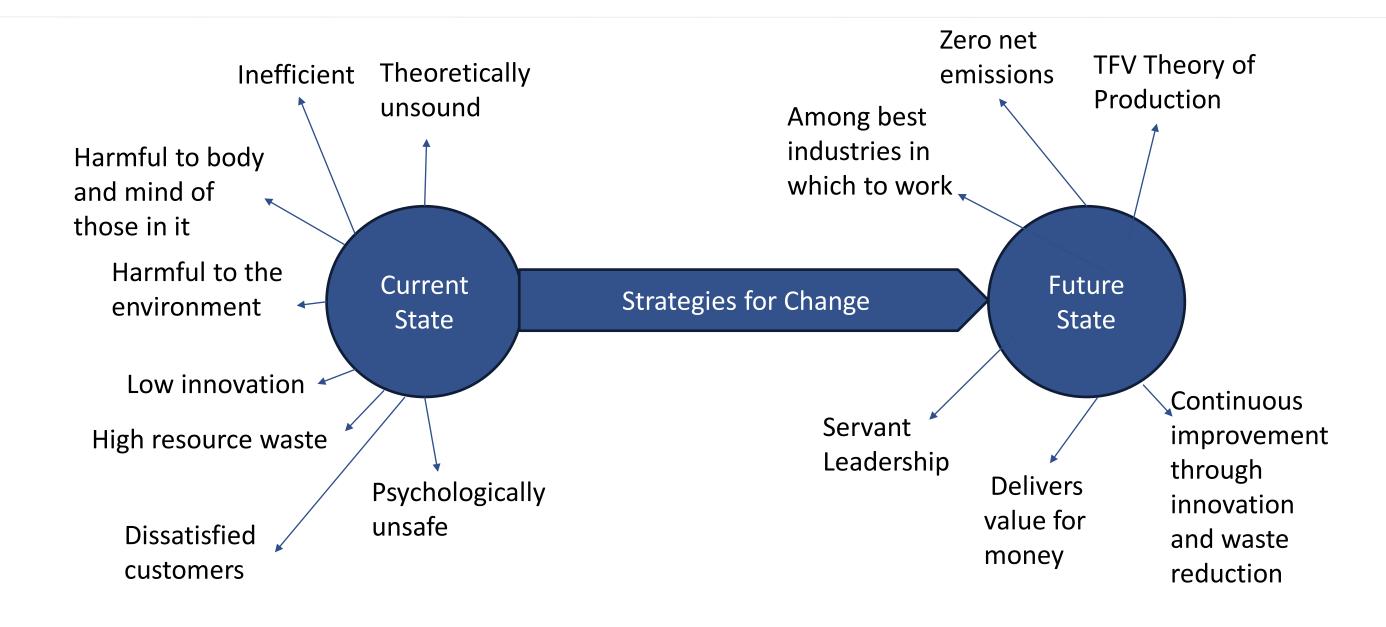
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#### Obstacles to the Take-Up of Lean

- Failure to educate the youth in new concepts and principles before they become habituated to the old
- ▶ Not understanding how industries, organizations and individuals change
- Resistance by those who live off the waste
- Paradigms

Leonova, et al. "Strategies That Can Help Transform the Construction Industry". IGLC 2017 Gehbauer et al. "How Research Can Help Transform the Construction Industry". IGLC 2017 Korb and Ballard. "Seeing is Believing". IGLC 2018

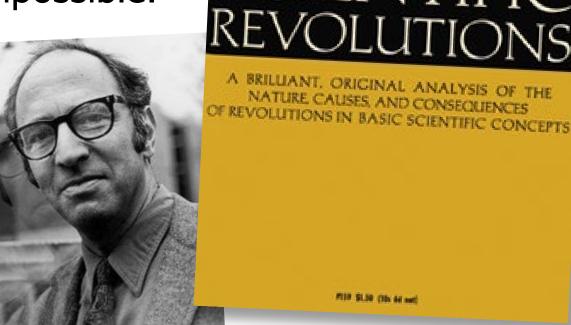
#### Believing is Seeing

- ► Samuel Korb, Technion (Israel Institute of Technology)
- ► Glenn Ballard, University of California Berkeley

International Group for Lean Construction Conference 2018

#### What are Paradigms?

- Assumptions about reality; the filter through which one sees the world—facts only have meaning through the lens of paradigms.
- In traditional paradigms, Lean's claims are impossible.



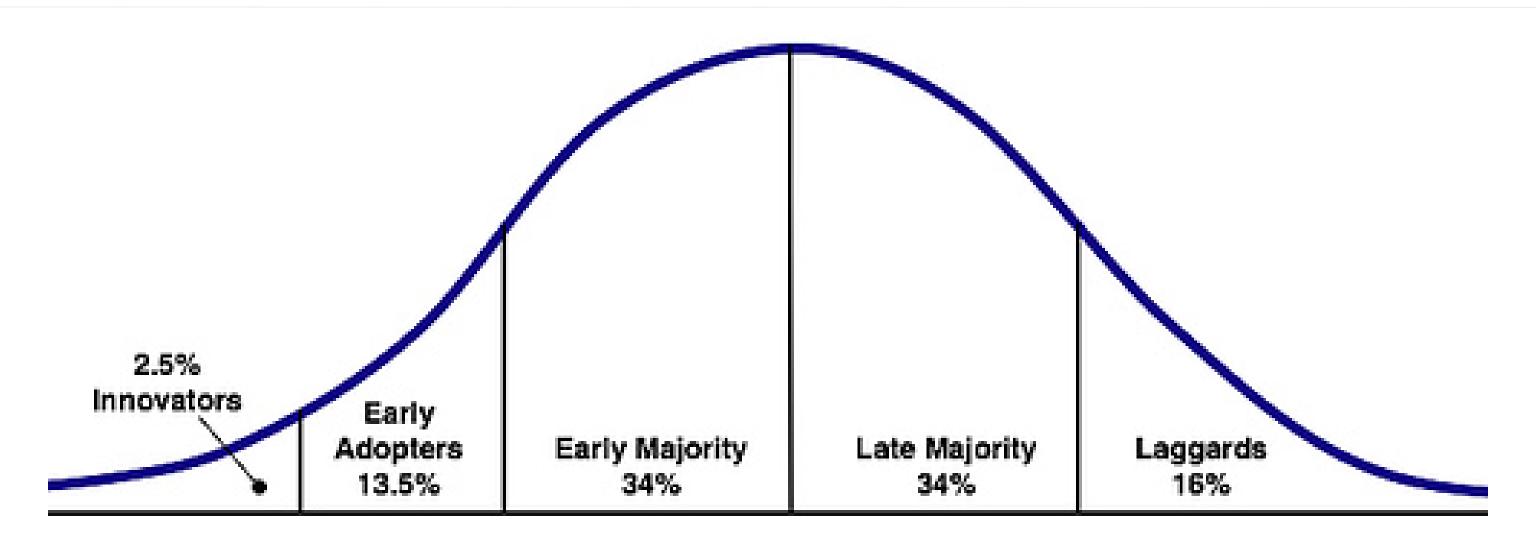
THOMAS S. KUHN

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#### Examples of Traditional Construction Management Paradigms

- ▶ Trust is for suckers
- ▶ Win-win is an illusion. What counts is that I win.
- Risk is managed when transferred to someone else.
- What you pay for a project is determined by the deals you make for each product and service needed to complete the project--You can manage projects by managing contracts.

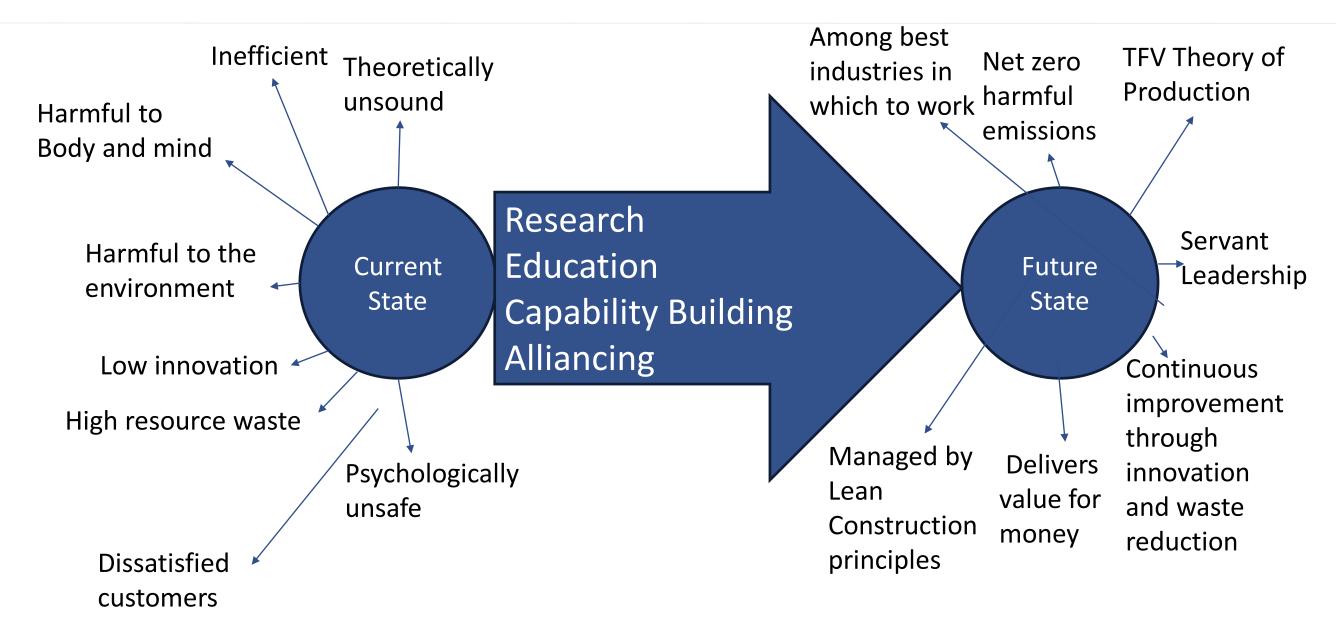
#### A Mechanism for Change



Source: Ernest Rogers' Diffusion of Innovations/Flickr



## A Strategy for Change



#### Research

- a) Further articulate the theoretical foundations of Lean and Lean Construction
- b) Accumulate evidence against the assumed truth of paradigms and for the superiority of Lean
- c) Challenge traditional thinking (paradigms)--Participate in mainstream conferences and publish in mainstream journals
- d) Take the lead in new frontiers such as digitalization
- e) More completely incorporate operations science into Lean Construction

Ballard, G., Harper, N. and Zabelle, T., 2003. Learning to see work flow: an application of lean concepts to precast concrete fabrication. *Engineering, Construction and Architectural Management*.)

#### Education

- a) Educate coming generations
- b) Educate public and private owners what to expect from Lean suppliers, what to demand of them and what to do to help suppliers meet those demands

#### Alliancing

## INTERNATIONAL GROUP FOR LEAN CONSTRUCTION

#### **Lean Construction Institutes**

- Argentina
- Australia/New Zealand
- Bolivia
- Brazil
- Canada
- Colombia
- Chile
- Denmark
- Finland
- France

- India
- Mexico
- Netherlands
- Norway
- Peru
- Qatar
- Sweden
- Spain
- UK
- USA

#### **Construction Industry Associations**

- Architectural Associations
- Construction Owner Associations
- Construction Users Roundtable
- Construction Supplier Associations
- General Contractor Associations
- Subcontractor Associations
- Trade Contractor Associations
- Academic and Gov't Research; e.g., Construction Industry Institute, National Institute of Standards and Technology

## Capability Building

- a) Provide coaching for students and advisors without Lean backgrounds
- b) Nurture capable Lean Construction consultants
- c) Accelerate competitiveness of Lean practitioners

#### Thank you for Your Attention

If you want to comment on or ask questions about my proposal, I'm happy to hear from you at *gballard@berkeley.edu* 

