

24TH ANNUAL



24TH LCI CONGRESS
OCTOBER 18-21

Supporting Lockheed Martin: Skunk Works® Need for Rapid and Reliable Validation

PRESENTED BY

A combined Burns & McDonnell and Lockheed Martin team

Safe Lean Thinking

Industry commitment to safety has been effective at reducing physical injuries, but lives are still being ruined and wasted.

- Suicide rate in construction industry ~ 4 times rate for US general population
 - 25 attempts for every suicide & countless miserable experiences for every attempt

Lean Thinking Can Help

- Respect for people mindset helps alleviate numerous underlying factors
- What we are doing is important!



Topics

- Introductions
- Burns & McDonnell Lean Journey
- Defining “Fundamental Scope Blocks” and “Scope Activities”
- Application at Lockheed-Martin Skunk Works®
- Next-Generation Applications
- Take-Aways, Key Points & Questions

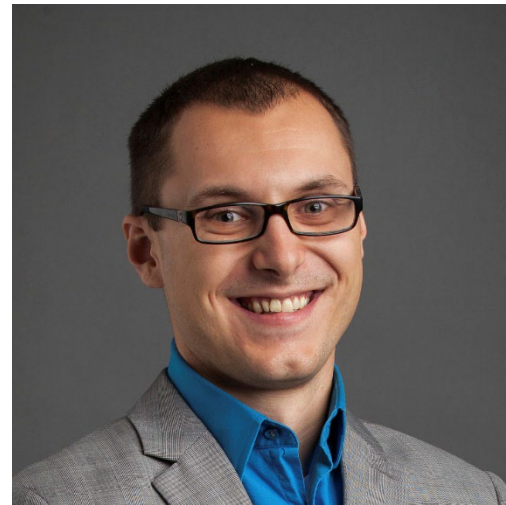


Presentation Team



John Strickland

Project Innovation Lead
Burns & McDonnell



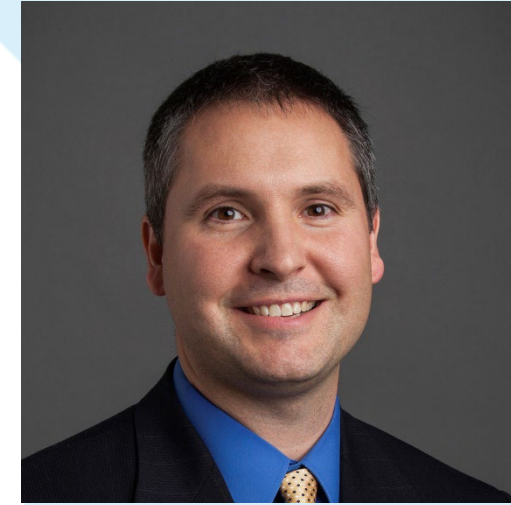
Ryan Cummings

Project Manager
Burns & McDonnell



Kris Henry

Facilities Engineering Manager
Lockheed Martin



Dan Koenigsfeld

Director of Aerospace &
Industrial Manufacturing
Burns & McDonnell

LEAN GUMBO: THE RIGHT INGREDIENTS FOR PROJECT SUCCESS

Focus on Integrated Design-Build



1898

YEAR FOUNDED

100%

EMPLOYEE-OWNED

10,000

PROFESSIONALS

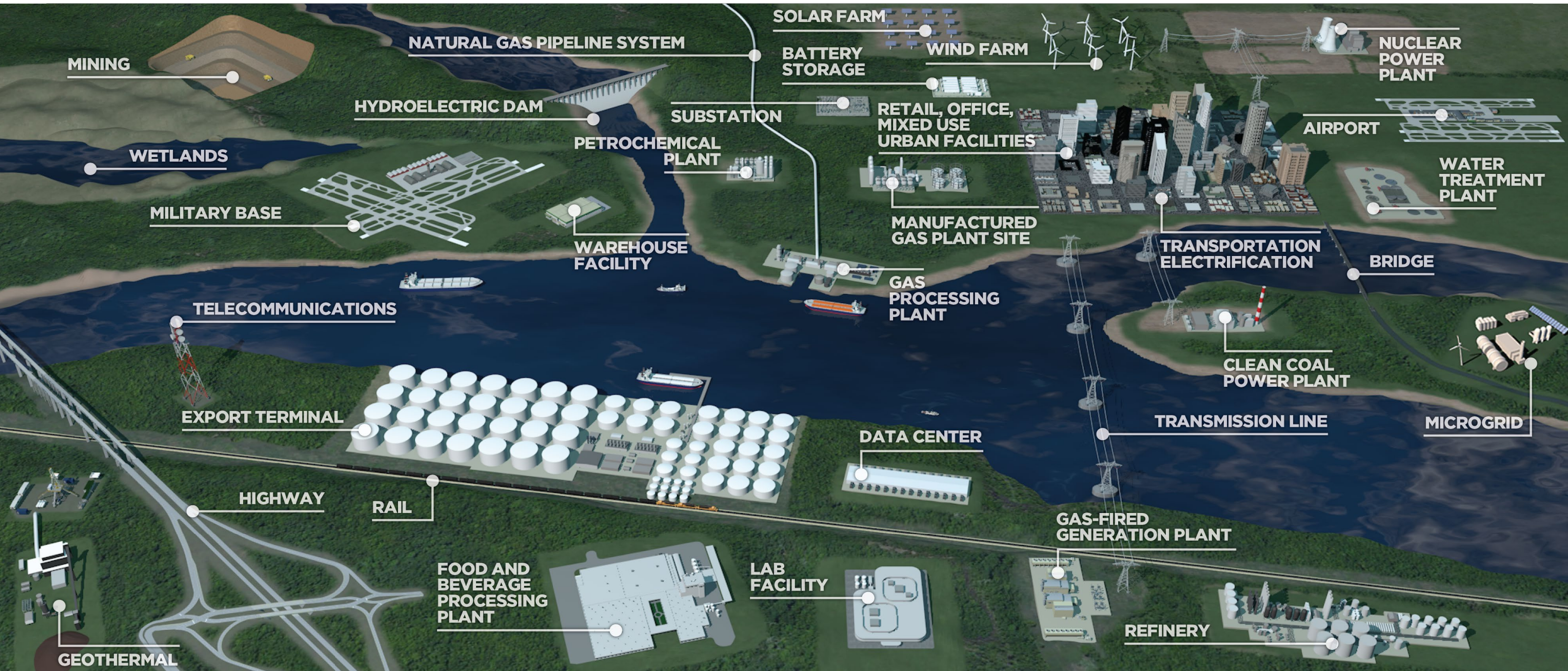
90%

REPEAT BUSINESS

\$5B+

ANNUAL SALES

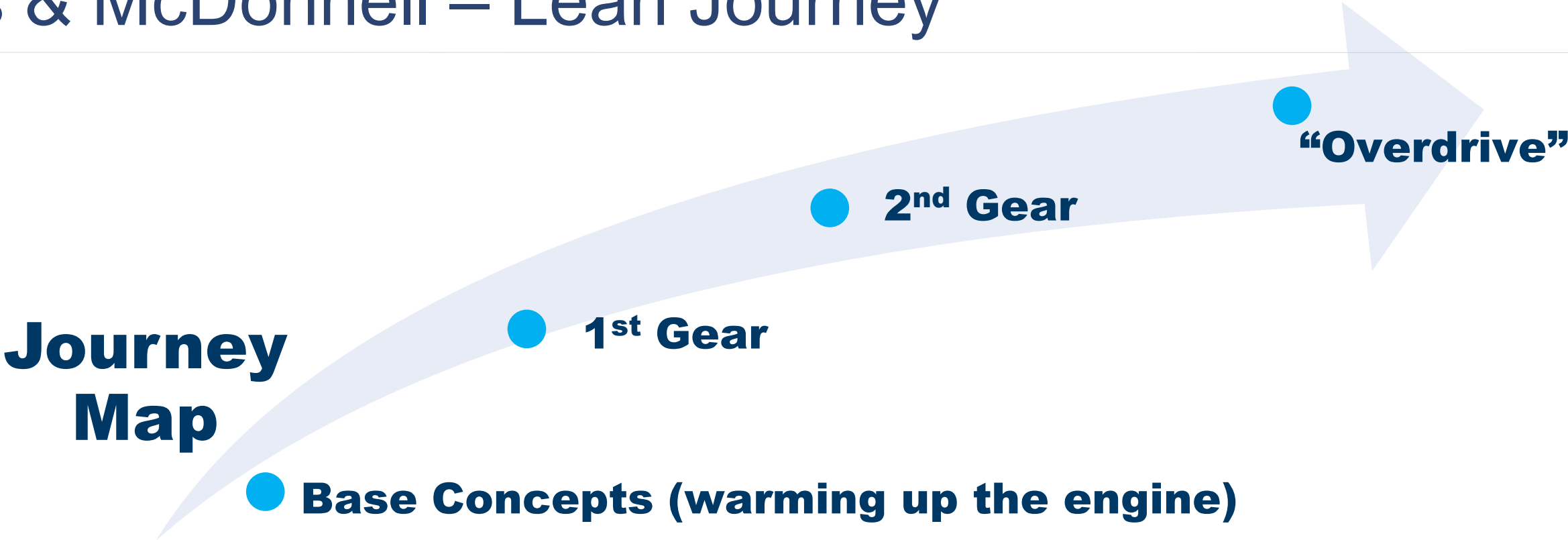
Key Industries & Markets We Serve



Burns & McDonnell's Lean Journey



Burns & McDonnell – Lean Journey

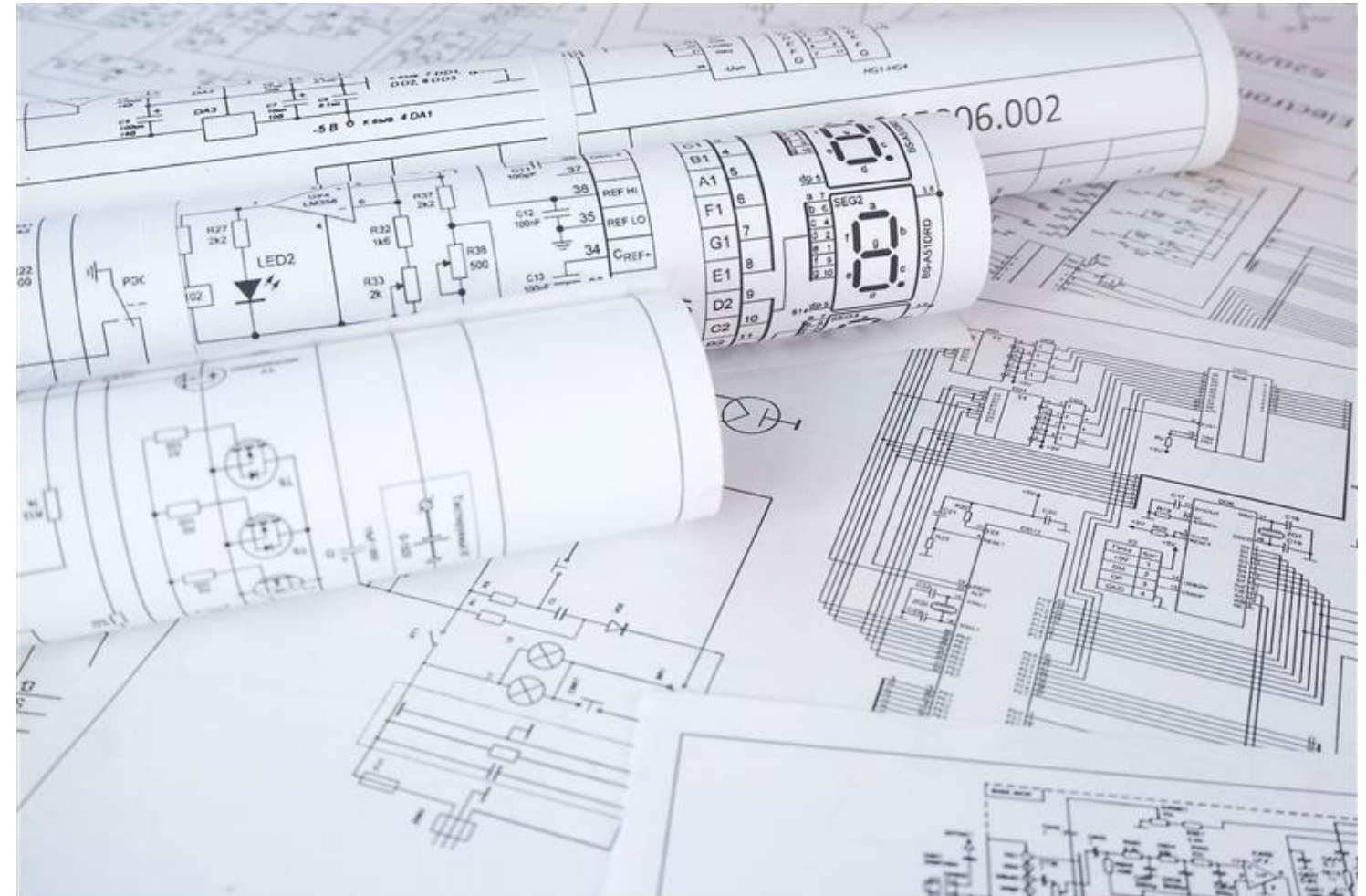


Visualizing Projects as a Network of Commitments Customer Conditions of Satisfaction - Internal - External Psychological Safety / Inclusion Systems Thinking (Optimize the Whole) 8 Symptoms of Waste	“Pull Conversations” Collaborative Problem Solving Basic Scoping App (FSBs & Scope Activities) Simple, Internal Collaborative Design & Scoping “Trade Partners” Replace “Subcontractors”	Formal Pull-Based Scheduling & Coordination Formal CDS & Advanced Scoping App	Managing Throughput (Flow) Advanced Networking Conversations
Broad Acceptance & Use of These Concepts Demonstrated by Leadership Team	All GFS FCP Lane by end Q2 2021 Part of Formal Career & Business Planning	Multiple Teams Moving by Q1 2021	Pioneers & Future SMEs Emerging



Pipe Fab Shop Case Study – Traditional Approach

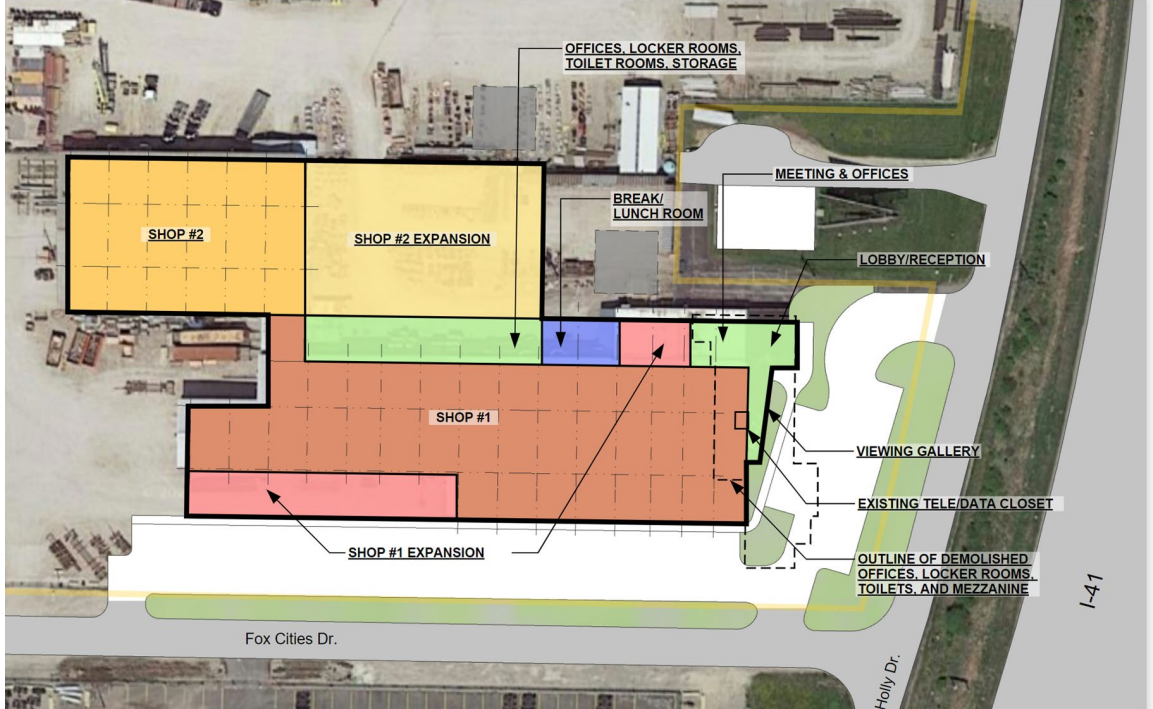
- Extensive design effort over several months
- Formal design documents – lots of detail
- Conceptual estimate – far beyond allowable cost
- Not much usable content when project had to be abandoned
- Reciprocal frustration



Pipe Fab Shop Case Study – CDS & SCOPE LIST

- Campus-wide upgrade with multiple moves, expansions and upgrades
- Three "mini" collaborative design and scoping (CDS) sessions
- “Sketch level” drawings supporting Fundamental Scope Blocks (FSBs) and scope activities
- Much better information for customer developed at a much lower cost
- Great team and customer experience

+/- 15% Estimating Accuracy with 2% Engineering



FSB: Edit PWHT Cover and Bridge Crane

Record ID# 47

Related Program Element: PWHT Relocation

FSB Name: PWHT Cover and Bridge Crane

FSB Status: Backlog

Design Disciplines Involved: Arch, Struct, Elect

FSB Design Champion: Nathan Corser

Owner's FSB Champion: Mike Stern

FSB Scope Summary: Cover and bridge crane to new PWHT area

Pre-CDS Est (Rounded): 1,181,000

Total Pre-CDS Est (from SA): \$1,056,405

FSB Estimating Confidence: Moderate - Scope understood & costs at

Scope Activities (Level 2 Definition)

FSB Name	Design Discipline	Company - Work Pkg Name	Scope Activity Description - Start with a Verb	Scope Includes	Clarifications & Comments	Pre-CDS Estimate	Scope Activity Status
PWHT Cover and Bridge Crane	Arch	Gen 1 Bldg	Create an enclosure	some cost items will be assigned to different trade partners		191,522	Backlog Pre CDS
PWHT Cover and Bridge Crane	Struct	Gen 1 Bldg	Install bridge crane and hoist system	15 ton bridge crane with rails approx 55 feet long. Rails arranged parallel with PWHT units.		206,014	Backlog Pre CDS
PWHT Cover and	Elect	Elect	Provide convenience recepts and power to			77,890	Backlog Pre CDS

Skunk Works® Lean Journey



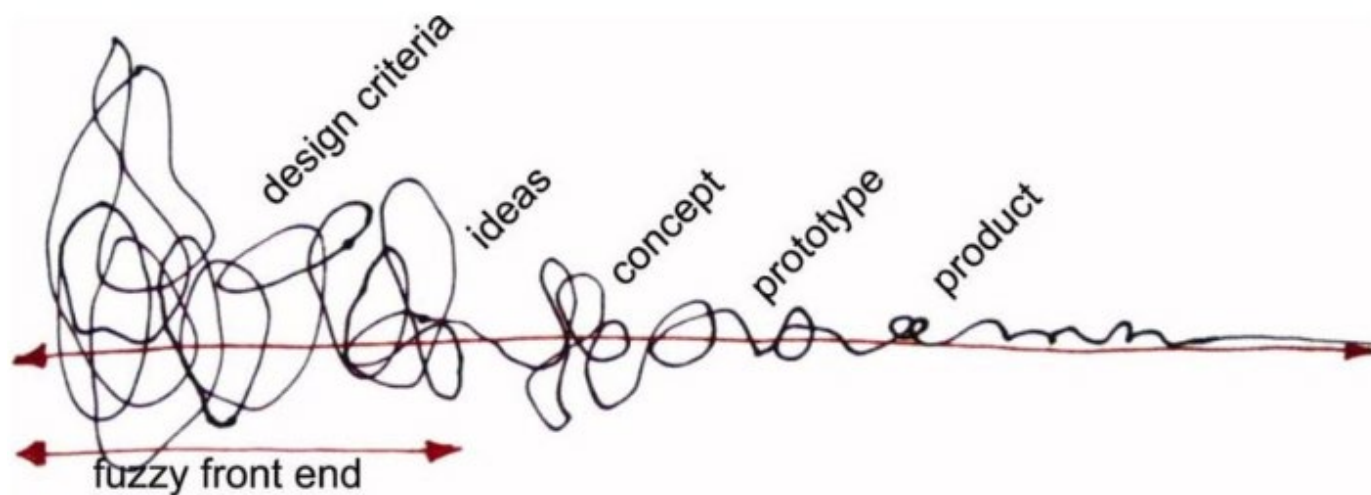
Lockheed Martin Skunk Works® History

- Notable Aircraft (Collier Trophies)
- F-104 Starfighter (1958)
- USAF A-11 Mach 3 Aircraft (1963)
- F-117 Nighthawk (1989)
- U-2S/ER-2 Dragon Lady (1998)
- JSF/X-35B STOVL (2002)
- F-22 Raptor (2006)
- X-47B (2013)
- Auto CGAS (2018)



It Ain't Rocket Science... or is it?

- Developmental site = fuzzy requirements
- Several programs competing for limited funding
- Prioritization and simplification is key



Fuzzy front end of the design process (Sanders, Stappers 2008)



Early Lean Thinkers



Lockheed Skunk Works founder Kelly Johnson (left) and successor Ben Rich (right). (Photos: Lockheed Martin)

Kelly's 14 Rules: Early Lean Thinking

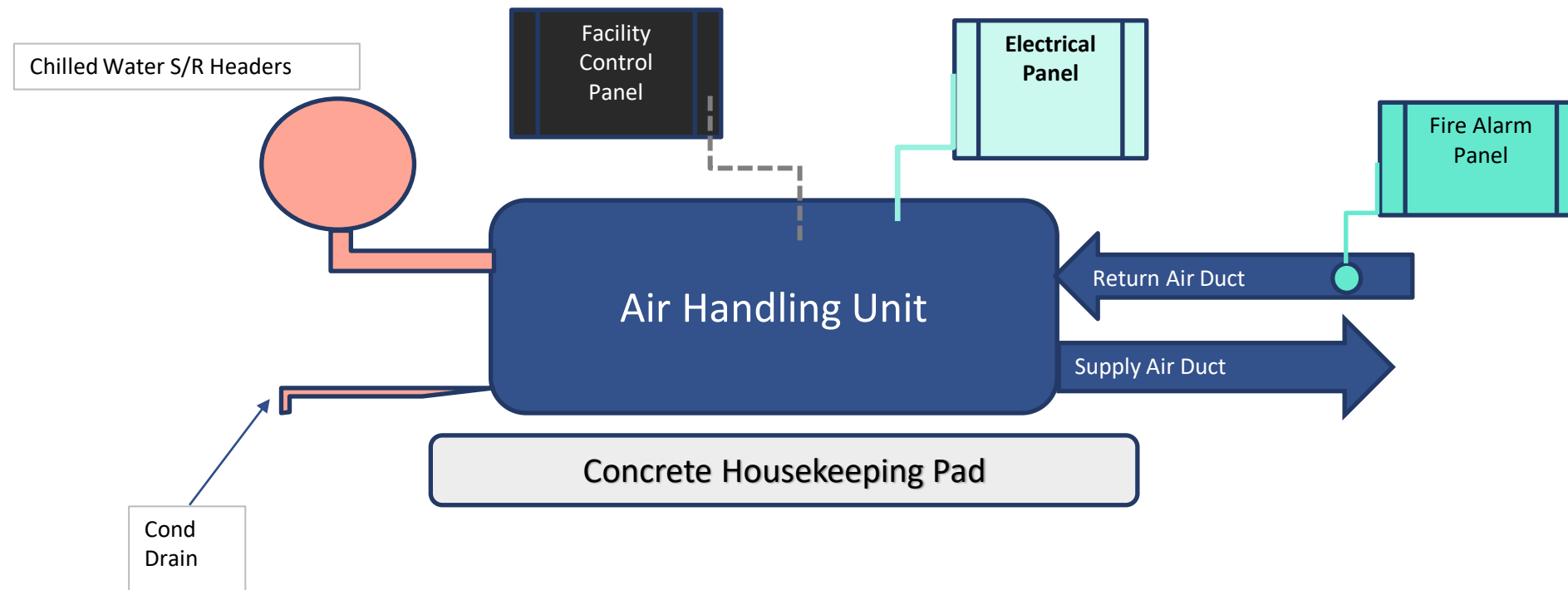
The Skunk Works Manager must be delegated practically complete controls of his program in all aspects.	✓
Strong but small project offices must be provided both by the military and industry.	✓
The number of people having any connection with the project must be restricted in an almost vicious manner. Use a small number of good people.	✓
A very simple drawing and drawing release system with great flexibility for making changes must be provided.	✓
There must be a minimum number of reports required, but important work must be recorded thoroughly.	✓
There must be a monthly cost review covering not only what has been spent and committed but also projected costs to the conclusion of the program.	✓
The contractor must be delegated and must assume more than normal responsibility to get good vendor bids for subcontract on the project. Commercial bid procedures are often better than military ones.	✓

The inspection system as currently used by the Skunk Works, which has been approved by both the Air Force and Navy, meets the intent of existing military requirements and should be used on new projects.	✓
The contractor must be delegated authority to test his final product in flight. He can and must test it in the initial stages. If he doesn't, he rapidly loses his competency to design other vehicles.	✓
The specifications applying to the hardware must be agreed to well in advance of contracting. The Skunk Works practices of having a specification section stating clearly which important military specification items will not knowingly be complied with and reasons therefore is highly recommended.	✓
Funding a program must be timely so that the contractor doesn't have to keep running to the bank to support government projects.	
There must be mutual trust between the military project organization and the contractor, the very close cooperation and liaison on a day-to-day basis. This cuts down on misunderstanding and correspondence to an absolute minimum.	✓
Access by outsiders to the project and its personnel must be strictly controlled by appropriate security measures	
Because only a few people will be used in the engineering and most other areas, ways must be provided to reward good performance by pay not based on the number of personnel supervised.	

Putting it all Together

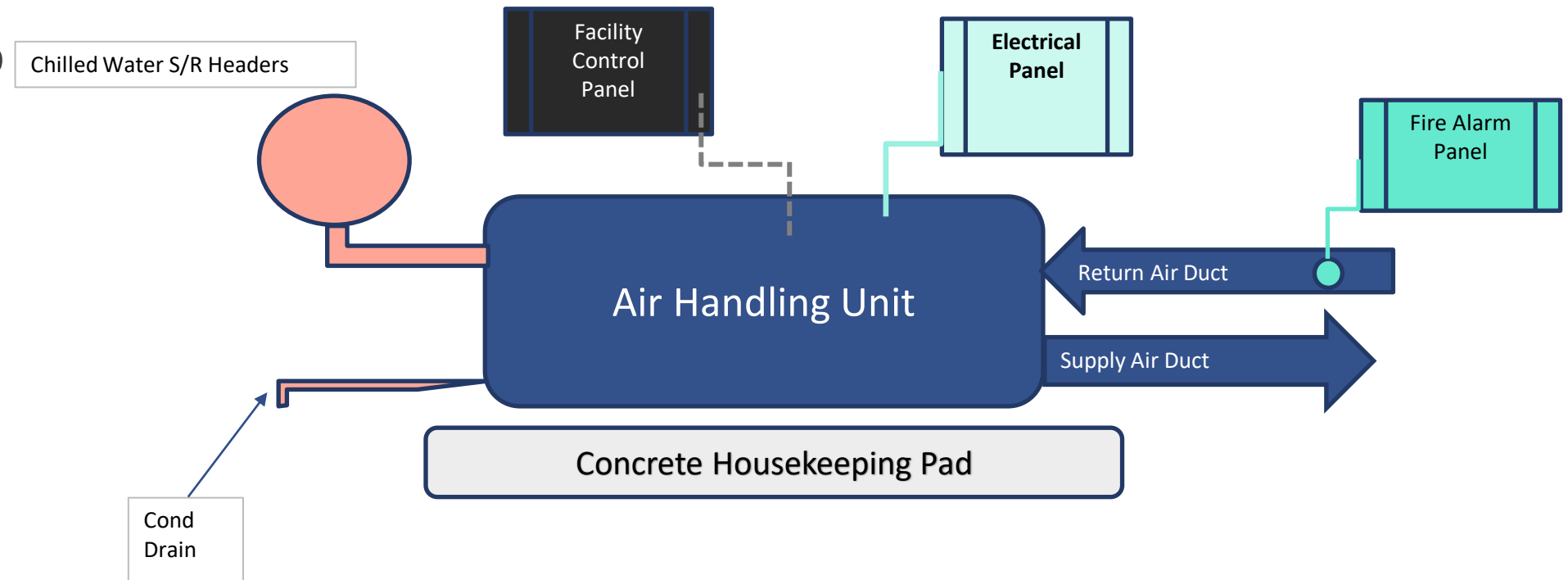


Developing Fundamental Scope Blocks (FSBs)



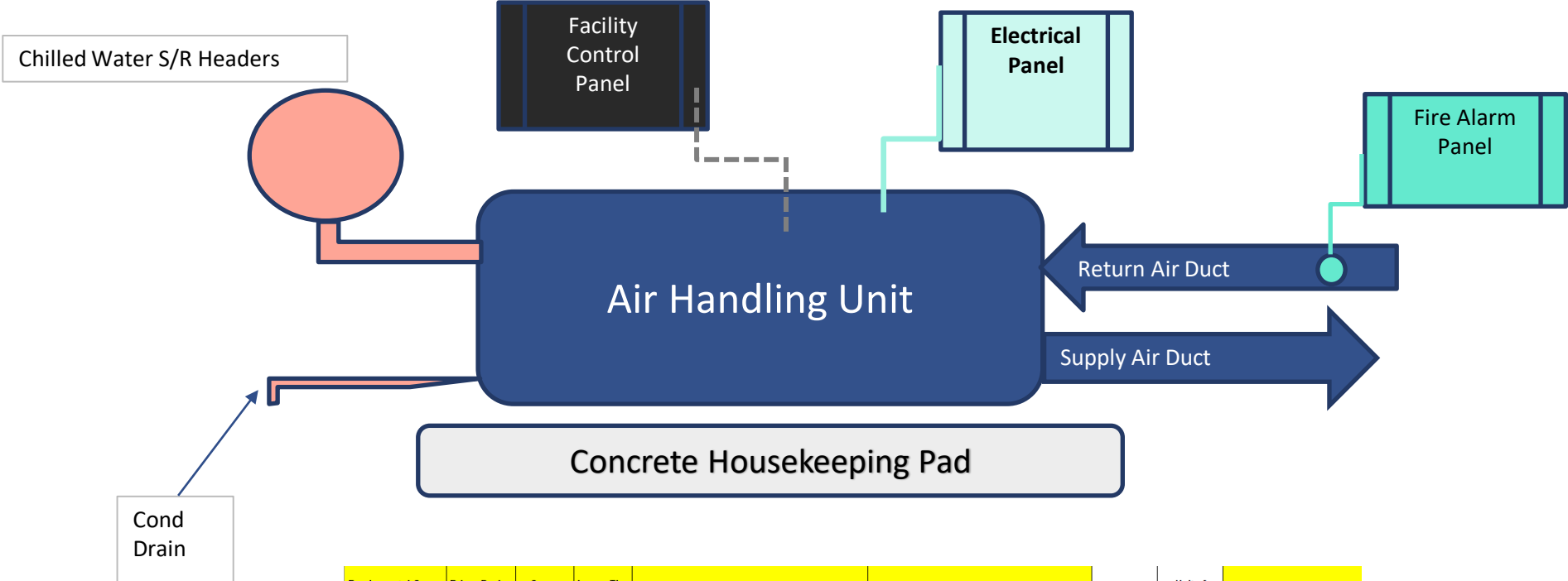
FSBs & Scope Activities

- “What” – defined by nouns
- Chunks of scope that provide a specific function important to Owner and/or project
- Natural points of coordination spanning disciplines and crews
- Means to visualize the “How”



FSBs & Scope Activities

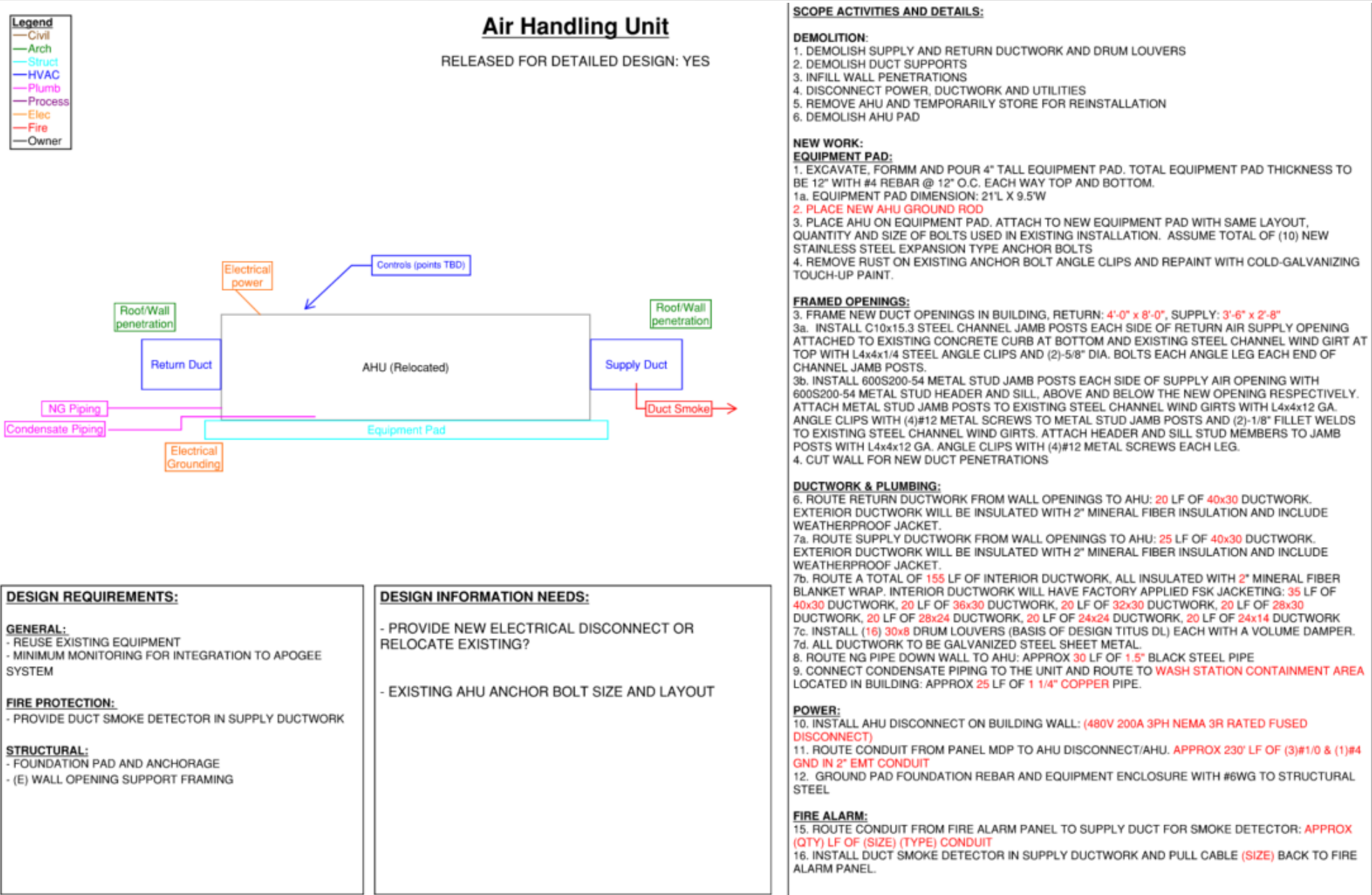
- Actions – always starting with a verb
- Means to visualize
 - “What?”, “Who?”, and “How?”
 - Complete installation
 - Linkage between FSBs
- Unique discipline, crew and system enables very flexible work breakdown structure (WBS)



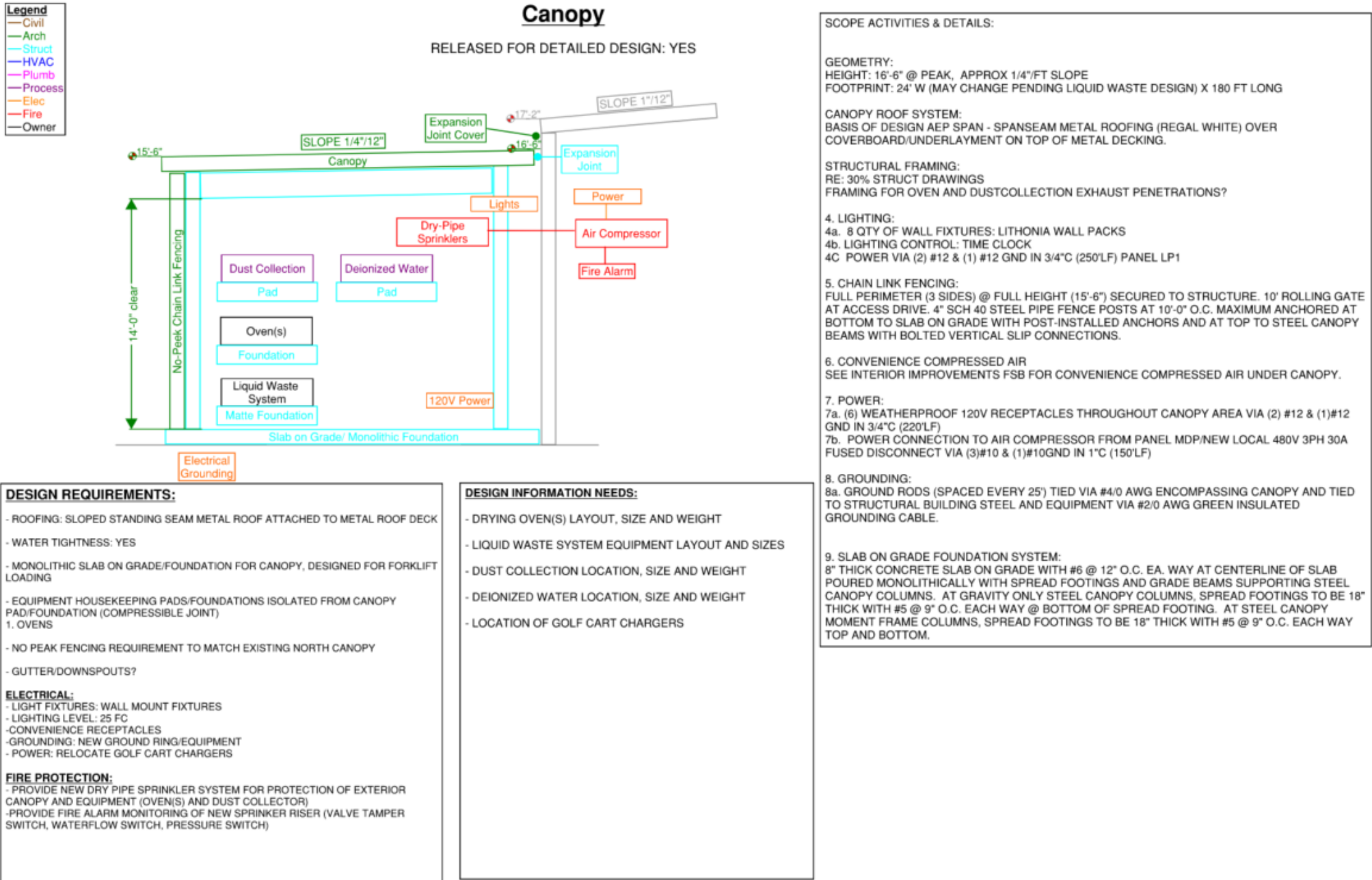
Fundamental Scope Block	Prime Design Discipline	Scope Owner	Lower Tier TP	Scope Activity	Scope Details	Approx Qty *	Unit of Measure	Assumptions / Comm
MAH	Structural	Ace Building Co	n/a	Provide concrete housekeeping pad	Provide CIP Pad 8' x 12' 5.5"; reinforce with WWF; coordinate with seismic restraints	96	sf	
MAH	Structural	Ace Building Co	na	Provide seismic anchor points	Provide anchor points per attached sketch	6	ea	
MAH	Mechanical	MechCo	n/a	Provide, Install, set & anchor 20000 cfm MAH	Match existing unit if possible; verify dimensions of modules for move in path			
MAH	Mechanical	MechCo	n/a	Install 36" Supply and return air duct to main header	36" galvanized steel; Provide access port in RA duct for smoke detector	220	LF	duct will not require seismic brack
MAH	Mechanical	Piper	n/a	Connect chilled water S/R to MAH	6" carbon steel pipe spec XXXXX; Each line is approx 60 ft	120	lf	
MAH	Mechanical	Piper	Insul	Insulate chilled water supply & return				
MAH	Elect	Sparky Co	n/a	Provide main power feed to MAH	Install conduit & cable from panel xxx to connection on MAH; 3" conduit, 3 conductor + ground	190	lf	
MAH	Elect	Sparky Co	I/C	Connect on-board control panel with facility panel xx	Install conduit & cable; terminate cable with facility engineer present			
MAH	Mechanical	MechCo	NA	Install condensate drain	route 3/4" copper line to adjacent floor drain			
MAH	Elect	Sparky Co	I/C	Install smoke detector and connect to LSS panel				
MAH								



FSB Examples at Lockheed Martin Skunk Works®



FSB Examples at Lockheed Martin Skunk Works®



SCOPE ACTIVITIES & DETAILS:

GEOMETRY:

HEIGHT: 16'-6" @ PEAK, APPROX 1/4"/FT SLOPE

FOOTPRINT: 24' W (MAY CHANGE PENDING LIQUID WASTE DESIGN) X 180 FT LONG

CANOPY ROOF SYSTEM:

BASIS OF DESIGN AEP SPAN - SPANSEAM METAL ROOFING (REGAL WHITE) OVER COVERBOARD/UNDERLAYMENT ON TOP OF METAL DECKING.

STRUCTURAL FRAMING:

RE: 30% STRUCT DRAWINGS

FRAMING FOR OVEN AND DUSTCOLLECTION EXHAUST PENETRATIONS?

4. LIGHTING:

4a. 8 QTY OF WALL FIXTURES: LITHONIA WALL PACKS

4b. LIGHTING CONTROL: TIME CLOCK

4C. POWER VIA (2) #12 & (1) #12 GND IN 3/4"C (250'LF) PANEL LP1

5. CHAIN LINK FENCING:

FULL PERIMETER (3 SIDES) @ FULL HEIGHT (15'-6") SECURED TO STRUCTURE. 10' ROLLING GATE AT ACCESS DRIVE. 4" SCH 40 STEEL PIPE FENCE POSTS AT 10'-0" O.C. MAXIMUM ANCHORED AT BOTTOM TO SLAB ON GRADE WITH POST-INSTALLED ANCHORS AND AT TOP TO STEEL CANOPY BEAMS WITH BOLTED VERTICAL SLIP CONNECTIONS.

6. CONVENIENCE COMPRESSED AIR

SEE INTERIOR IMPROVEMENTS FSB FOR CONVENIENCE COMPRESSED AIR UNDER CANOPY.

7. POWER:

7a. (6) WEATHERPROOF 120V RECEPTACLES THROUGHOUT CANOPY AREA VIA (2) #12 & (1)#12 GND IN 3/4"C (220'LF)

7b. POWER CONNECTION TO AIR COMPRESSOR FROM PANEL MDP/NEW LOCAL 480V 3PH 30A FUSED DISCONNECT VIA (3)#10 & (1)#10GND IN 1"C (150'LF)

8. GROUNDING:

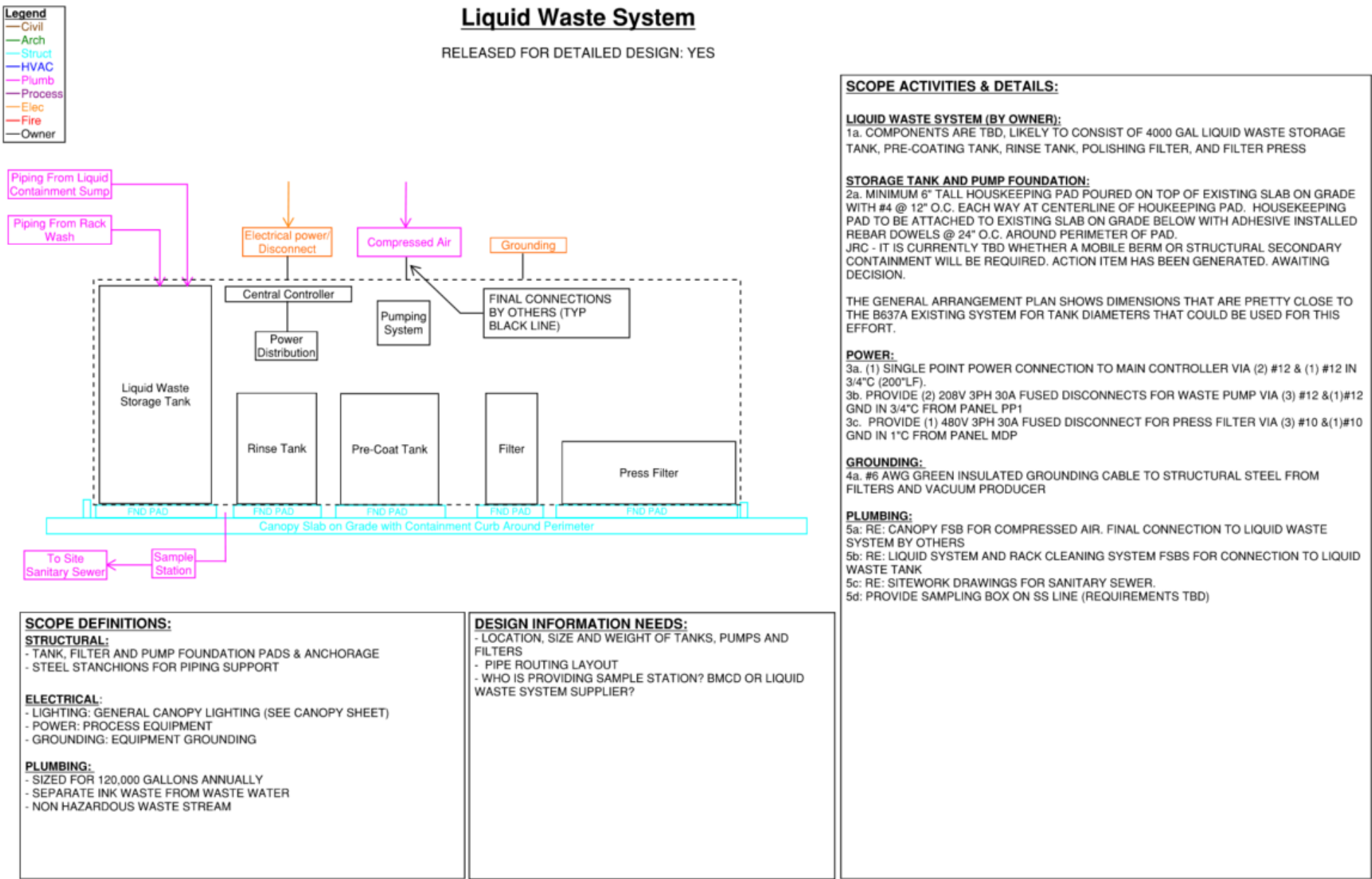
8a. GROUND RODS (SPACED EVERY 25') TIED VIA #4/0 AWG ENCOMPASSING CANOPY AND TIED TO STRUCTURAL BUILDING STEEL AND EQUIPMENT VIA #2/0 AWG GREEN INSULATED GROUNDING CABLE.

9. SLAB ON GRADE FOUNDATION SYSTEM:

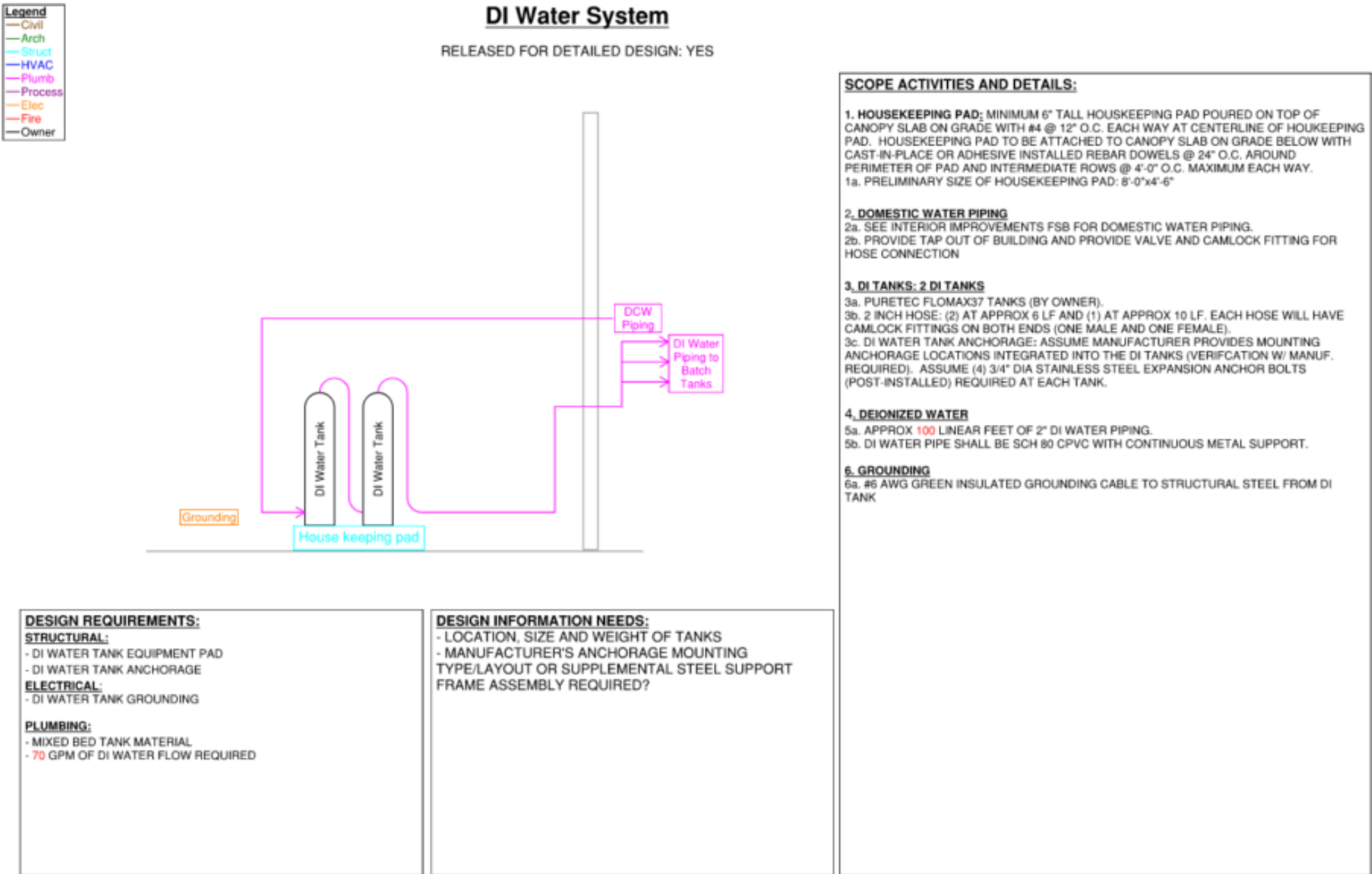
8" THICK CONCRETE SLAB ON GRADE WITH #6 @ 12" O.C. EA. WAY AT CENTERLINE OF SLAB POURED MONOLITHICALLY WITH SPREAD FOOTINGS AND GRADE BEAMS SUPPORTING STEEL CANOPY COLUMNS. AT GRAVITY ONLY STEEL CANOPY COLUMNS, SPREAD FOOTINGS TO BE 18" THICK WITH #5 @ 9" O.C. EACH WAY @ BOTTOM OF SPREAD FOOTING. AT STEEL CANOPY MOMENT FRAME COLUMNS, SPREAD FOOTINGS TO BE 18" THICK WITH #5 @ 9" O.C. EACH WAY TOP AND BOTTOM.



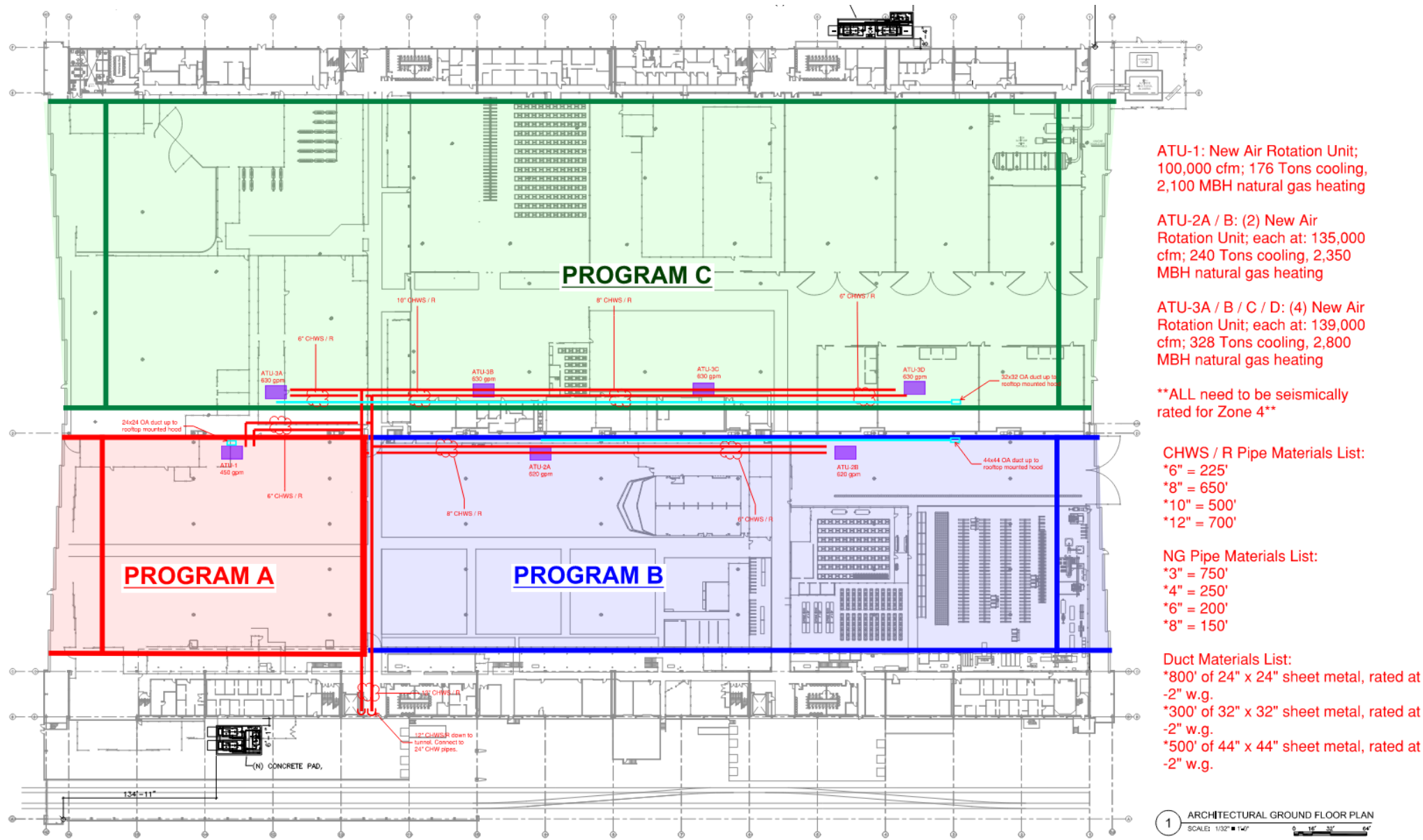
FSB Examples at Lockheed Martin Skunk Works®



FSB Examples at Lockheed Martin Skunk Works®



FSB Examples at Lockheed Martin Skunk Works®



Results & Next Steps



Scalability

Fundamental scope blocks can be developed in multi-user relational database

- Portfolio of projects
- Next generation micro-electronics fab with flexibility to fit multiple locations (>1000 FSBs)

My Apps

Pipell...

Archive C...

sandbox ...

Archive C...

Archive C...

Archive G...

Sandbox ...

Fuji - Mesa

Copy of A...

Copy of C...

Scoping ...

Workflow...

AZCO Pip

Home

Users

Videos and Tips

Program Element

Program Options and...

FSB

Scope Activities

Risks/Uncertainties

COMPANY / PKG

Conditions of Satisfac...

Assign Commitments

Decision Disciplines

Pre-CDS Scope Activ...

...

FSB

FSB Summary Table for AZCO Shop Project

Reports & Charts

Search records

Program Element - Element Name

FSB Design Champion

Pro...

Program Element - Element Name	Program Element - Facility	FSB Name	FSB Sc...
<input type="checkbox"/> PWHT Relocation	Shop 1	PWHT Removal from Shop 1	Remove installati...
<input type="checkbox"/> PWHT Relocation	Shop 1	PWHT at new location (#1)	Relocatio...
<input type="checkbox"/> PWHT Relocation	Shop 1	PWHT Cover and Bridge Crane	Cover ar...
<input type="checkbox"/> PWHT Relocation	Shop 1	PWHT #2	2nd PWI...
<input type="checkbox"/> Weld Shop Fume Exhaust & HVAC	Shop 1	Shop 1 Short Term Upgrades - Donaldson Units	Improve term syst...
<input type="checkbox"/> Weld Shop Fume Exhaust & HVAC	Shop 1	Shop 1 Area Fume Scrubbers	Suspend...

AZCO Shop Conditions of Satisfaction

Program Element - Element Name	CoS Title	CoS Description	Notes and Details
PWHT Relocation	Remove Bottleneck	Get PWHT out of the way to resolve a major Shop 1 bottleneck	Get PWHT out of the way to resolve a major Shop 1 bottleneck
PWHT Relocation	Temporary Capacity	Locate suitable temporary capacity - most likely subcontracted - to allow removal of existing PWHT prior to availability of replacement capacity	
PWHT Relocation	Enable Efficient Pipe Flow	Locate near end of production line	Proposed location is near west end of Shop 1
PWHT Relocation	Secure from Weather	New units will require cover (not an enclosure) - access from Shop 1 may need to be covered; will also upgrade to add a bridge crane to position pipe spools	pipe will be transported to vicinity of PWHT on flatbed; Bridge crane to pick off truck bed and position for PWHT
Weld Shop Fume Exhaust & HVAC	Eliminate visual smoke cloud		
Weld Shop Fume Exhaust & HVAC	More comfortable summer work temperature	Provide better natural ventilation to make summer work conditions noticeably more comfortable - specific change in temperature not yet specified	
Weld Shop Fume Exhaust & HVAC	Warmer work environment during winter	Create a more comfortable temperature during winter months by reducing the tendency to open up doors in an effort to get rid of smoke	
Weld Shop Fume Exhaust & HVAC	Resolve non-use of Donaldson Units	Either learn to use the Donaldson units as part of the fume hood mitigation strategy or get them out of the way	Existing point of use system is rarely, if ever, used because of crew percept it's not convenient to use nor very effective
Site Usage and Circulation	Simplify pipe material handling	Provide 1 way traffic and shorten material handling distances	
Site Usage and Circulation	Reduce hazards	Improve the flow of personnel and materials such to minimize interactions: resolve lono-standing	

FSB Development Status

How well defined are the FSBs? Filter by PIT as desired

(blank) 3

Phase 1 - FSB Definition 8

(blank)

Backlog

Phase 1 - FSB Definition

Status of FSB Level Risks and Uncertainties

How are we doing at resolving and documenting Risks and Uncertainties?

Defined but not Resolved 3

Backlog - Not Fully Defined 3

Edit Shop 1 Area Fume Scrubbers

Reports & Charts

Record ID# 60

Program Element Weld Shop Fume Exhaust & HVAC

Copy this FSB

FSB Name Shop 1 Area Fume Scrubbers

FSB Status Backlog

FSB Design Champion Bryan Allen

Owner's FSB Champion Mike

ciplines Involved Struct. Elect. Mech. Fire Prot'n Process / Ops

Scope Summary Suspended filtration and recirc units

YS Est (Rounded) 104,000

Total Pre-CDS Est (from SA) \$93.637

FSB Estimating Confidence Low

Activities (Level 2 Definition)

pe Activity

ites

Scope Activity More

FSB Name	Design Discipline	Company - Work Pkg Name	Scope Activity Description - Start with a verb	Scope Includes	Clarifications & Comments
Shop 1 Area Fume Scrubbers	Mech	HVAC	Connect Compressed Air to Shop 1 area fume scrubbers		cost incl below
Shop 1 Area Fume Scrubbers	Elect	Elect	Connect controls to area fume scrubbers		placeholder - not sure
Shop 1 Area Fume Scrubbers	Mech	HVAC	Install area fume scrubbers and outlet duct		
Shop 1 Area Fume Scrubbers	Mech	AZCO - Shop Ops	Provide area fume scrubbers		



"Next Gen" Advanced Work Packaging (AWP)

Linking Lean / IPD to Advanced Work Packaging





Next-Gen Project Delivery Conference
Blending AWP and Lean Concepts
Phoenix, Arizona | September 21-22, 2022

Owner & EPC Objectives, Barriers & Continuous Improvement

AWP and Lean both have significant, proven benefits for improved project delivery, and both approaches are still being used as standalone methodologies. In this session, the panel will discuss the current drivers for change, the opportunities presented by an AWP + Lean combined approach.



Robert Lowe, Sea Box



John Strickland, Burns & McDonnell



James Pease, UCSF

Register now at www.groupasi.com/awplean22



Key Takeaways

- Understand "minimum viable product" concept
 - Similar in some respects to "last responsible moment"
- Rapid visualization is very helpful
 - "A picture is worth a thousand words"
- Simple is sometimes better
 - It takes effort to take something complicated and distill it into something simple
- Define the problem before solving it
 - Solving the wrong problem is a waste of time
 - Ready, aim, fire!, *not* fire, ready, aim!



Q & A

Send your questions to this team via chat.

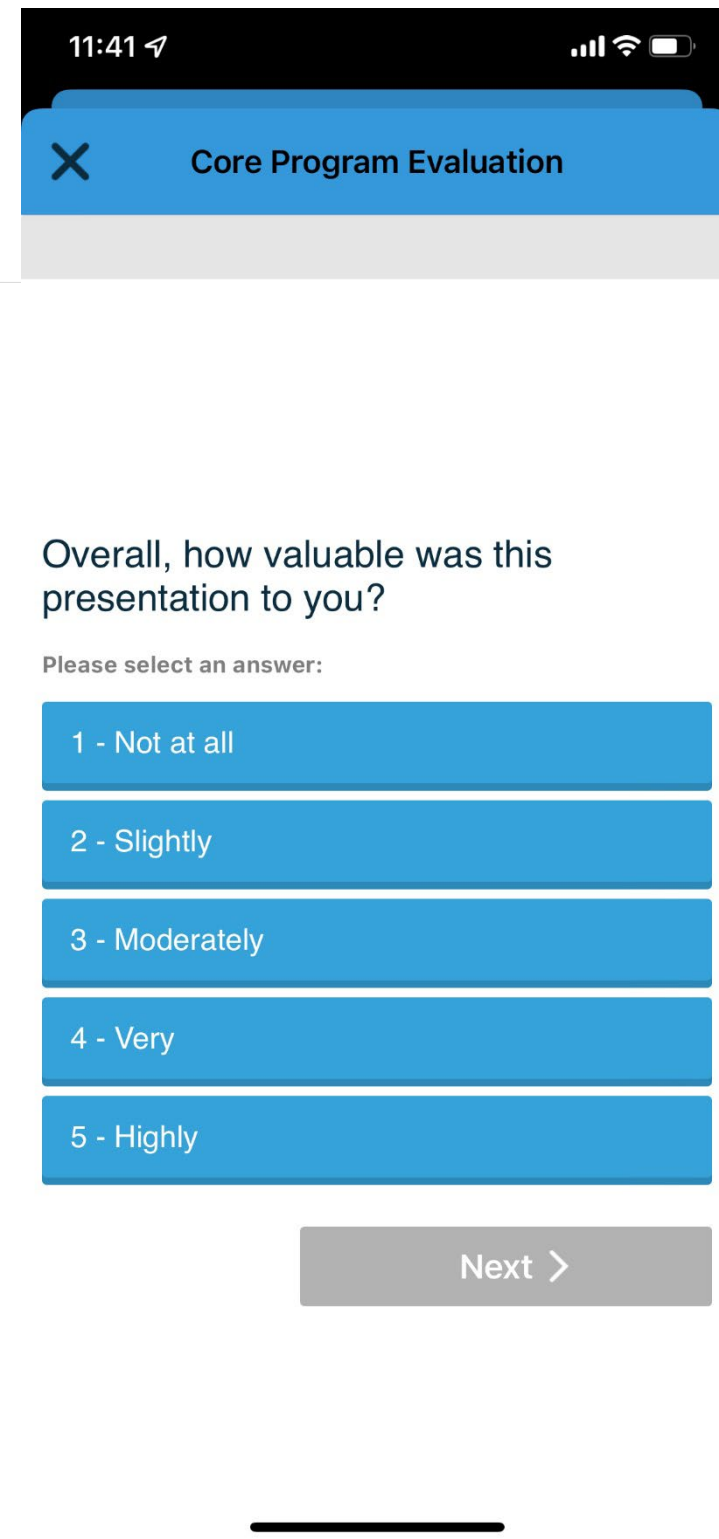
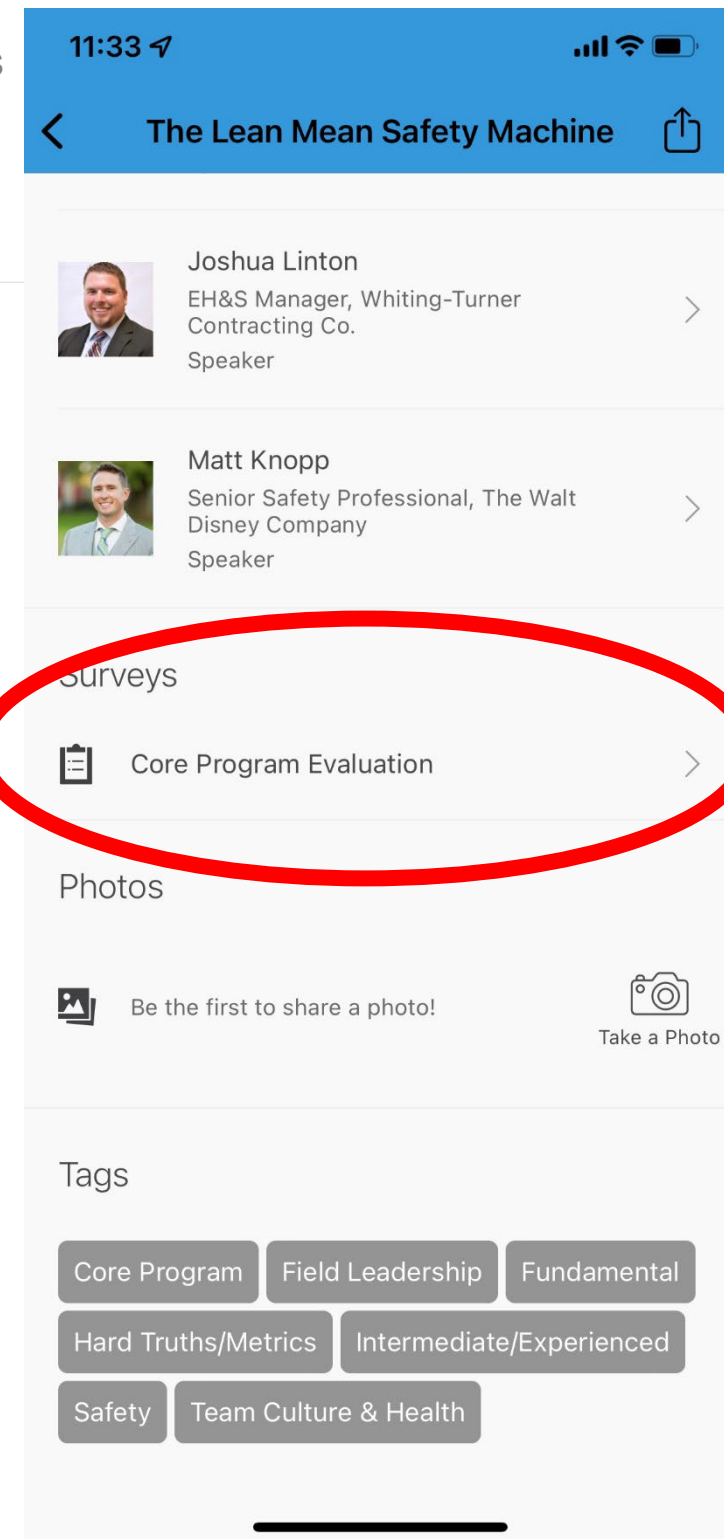


Rate Presentations in the App

Continuous improvement: give presenters your feedback by taking the session evaluation!

1. Find the session under “schedule”
2. Click on it then scroll down
3. Click “core program evaluation”
4. Complete the 5-question evaluation

This information will determine the top 5 presentation teams and the top Live Lab





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In the spirit of continuous improvement, we would like to remind you to complete this session's survey! We look forward to receiving your feedback.



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Thank you for attending this presentation. Enjoy the rest of the 24th Annual LCI Congress!

