



 Lean Construction Institute  
Immersive Education Program

# Introduction to Lean Project Delivery

Virtual Learning Course  
David MacNeel, On Point Lean Consulting  
Lauren Simone, W.M. Jordan Company

October 19, 2020

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 Lean Construction Institute  
Provider Number H561


LCI Course:  
Introduction to Lean Project Delivery  
LCIV.ILPD

Presenter name  
date



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- VIRTUAL



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Questions related to specific materials, methods, and services will be addressed at the conclusion of this presentation.

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**For AIA Credit:**


**NOTE:** For AIA credit, email Julia Shellhouse with your AIA number, title of this webinar, ***Principles of Target Value Delivery***, and the date/time that you attended the webinar.


Please include "AIA credit for webinar" in the subject line.

Contact Julia Shellhouse at [jshellhouse@leanconstruction.org](mailto:jshellhouse@leanconstruction.org)

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## Course Description

Most project teams seek ways to add more value for their clients while meeting schedule and budget requirements. By focusing on value and recognizing the various types of waste in project delivery processes, productivity can be increased by implementing the Lean approaches taught in *Introduction to Lean Project Delivery*. In this course, you will gain insight to Lean Project Delivery by understanding how Lean connects people, principles and practices to optimize results by shifting both thinking and behaviors. This course, which includes real-life design and construction examples will be an important step on your journey to becoming a Lean Thinker. The event will include small breakout discussions throughout to support a more intimate learning experience in the virtual space.





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## Learning Objectives

<p><b>01.</b></p> <p>At the end of this presentation, participants will have gained an understanding of the breakdowns with current project delivery methods, discover the goals and benefits of implementing Lean.</p>	<p><b>02.</b></p> <p>At the end of this presentation, participants will understand the Foundation of Lean as Six Tenets and identify the Eight Wastes as relevant to design and construction.</p>	<p><b>03.</b></p> <p>At the end of this presentation, participants will be able to recognize that Lean is a shift in thinking and behaviors leading to high-performing teams.</p>	<p><b>04.</b></p> <p>At the end of this presentation, participants will have discovered key Lean practices and tools which result in increased collaboration and improved project outcomes.</p>
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## Instructor Introductions


**Dave MacNeel**

Principal & Lean Coach  
On Point Lean Consulting  
Cell: 513-500-4511  
[dmacneel@onpointlean.com](mailto:dmacneel@onpointlean.com)  
[www.onpointlean.com](http://www.onpointlean.com)



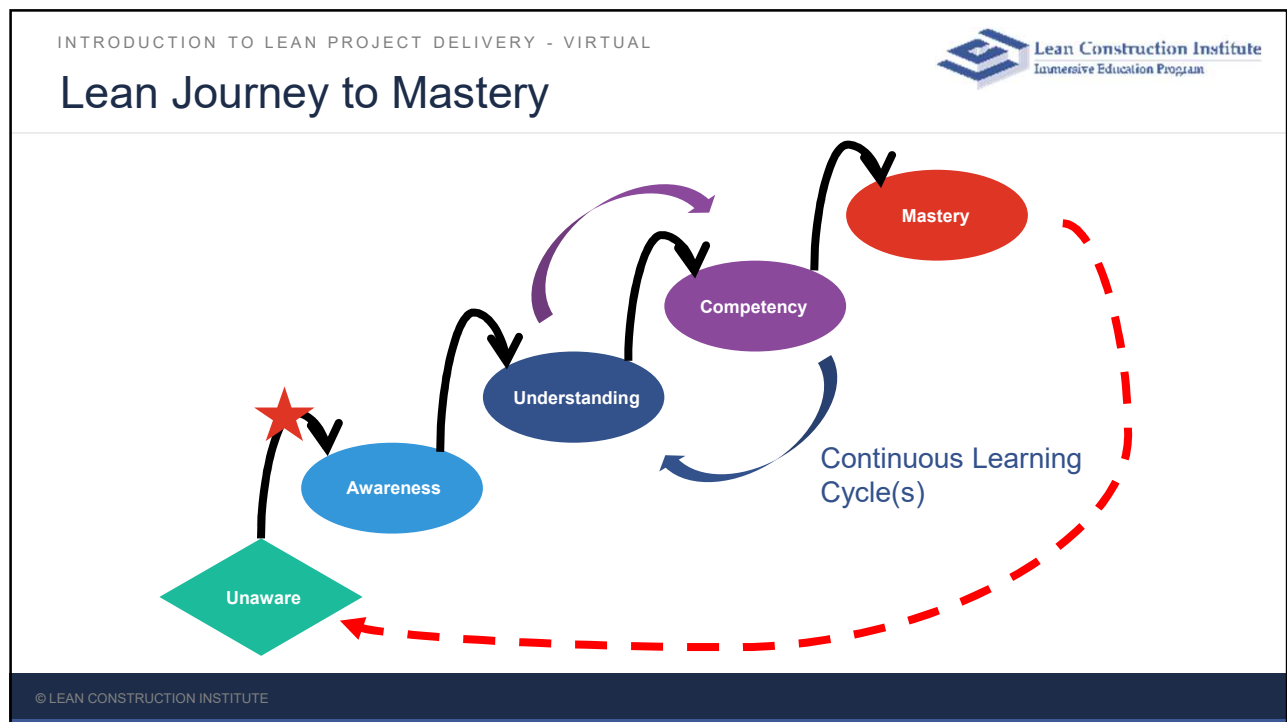
**Lauren Simone**

Assistant Project Manager  
W. M. Jordan Company  
Cell: 804-432-6192  
[lsimone@WMJordan.com](mailto:lsimone@WMJordan.com)  
[www.wmjordan.com](http://www.wmjordan.com)

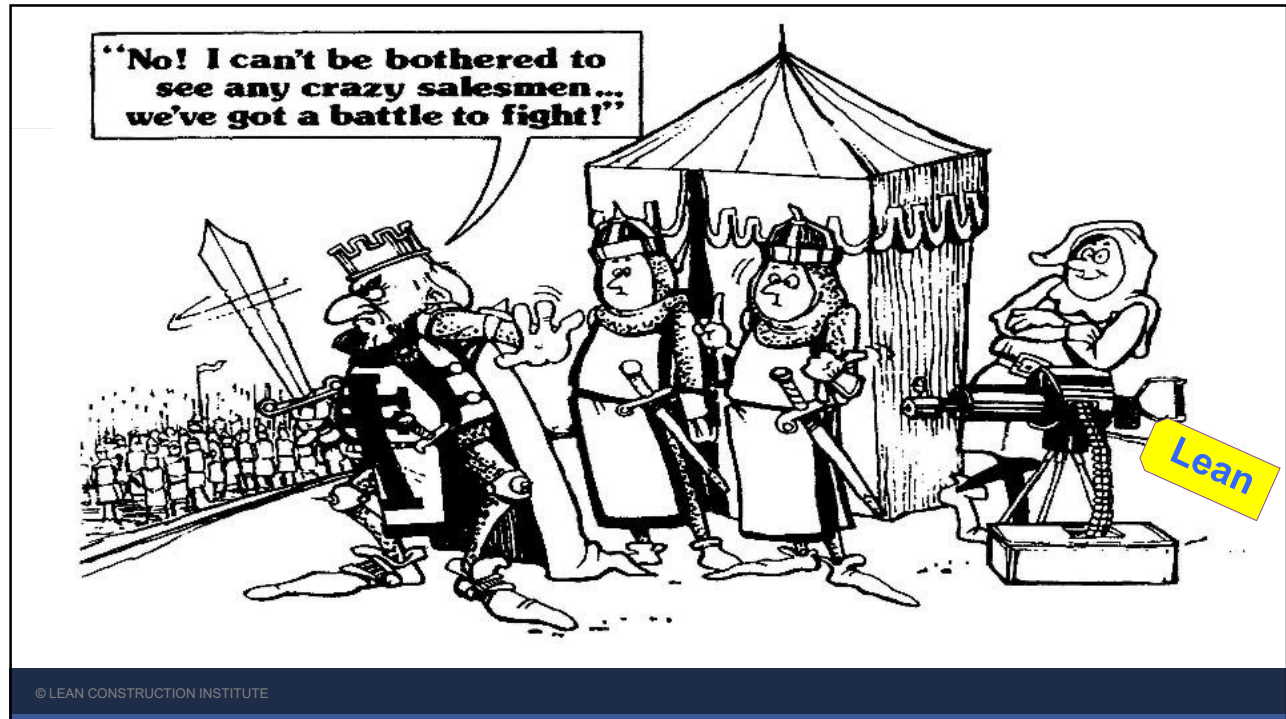


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## INTRODUCTION TO LEAN PROJECT DELIVERY - VIRTUAL

## Definitions

**Lean:**

Culture of respect and continuous improvement aimed at creating more value for the customer while identifying and eliminating waste.

**Lean Project Delivery:**

An organized implementation of Lean principles and tools combined to allow a team to operate in unison to create flow.



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## Origins of Lean

• **Scientific Management** 1880-1930



• **Assembly Lines** 1903-1914



• **World War II** 1939-1945



• **Lean Manufacturing** 1945 - present

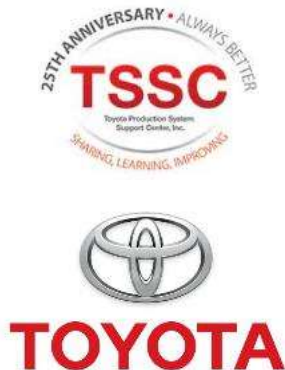
Toyota Production System (TPS)



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## Meals Per Hour Video

• Super Storm Sandy



Toyota Meals per hour - <https://youtu.be/wz28yMcDvVM>

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## Toyota Video Debrief



Toyota Meals per hour - <https://youtu.be/wz28yMcDvVM>

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## *Two Non-Negotiables*


- Respect for people
- Continuous improvement



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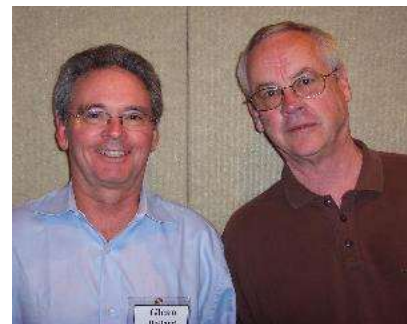
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## Traditional Delivery Outcomes...

- |   |  |
|---|--|
|  Risk is high                              |  Teamwork is unreliable       |
|  ~70% of projects are delivered late       |  Customers are not satisfied  |
|  ~70% of projects are over budget          |  Profit margins are shrinking |
|  ~70% of public projects end in litigation |  Rework and waste is high     |

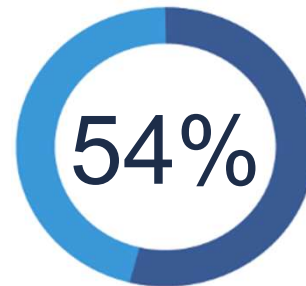
## Brief History : Lean in Design & Construction

- Early 1990's: Glenn Ballard & Greg Howell – productivity experts
- Refinery in Venezuela
- Surveyed ~475 Superintendents and foremen and asked,
- **"What do you intend to complete next week?"**





## Brief History : Lean in Design & Construction










Discovery: on average, only 54% of planned work was completed by the end of the week.

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## Lean Project Delivery Enables

- |  |  |
|--|--|
|  Risk to be collaboratively managed         |  Team-wide reliability        |
|  Projects to be delivered on time           |  Higher customer satisfaction |
|  Projects to be delivered within the budget |  Fair profits for providers   |
|  Less waste and rework                      |  |

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## Goals of Lean Design & Construction

- 1 Achieve reliable workflow
- 2 Maximize value to the customer
- 3 Minimize waste
- 4 Optimize the whole, not the parts
- 5 Develop a discipline of learning and continuous improvement



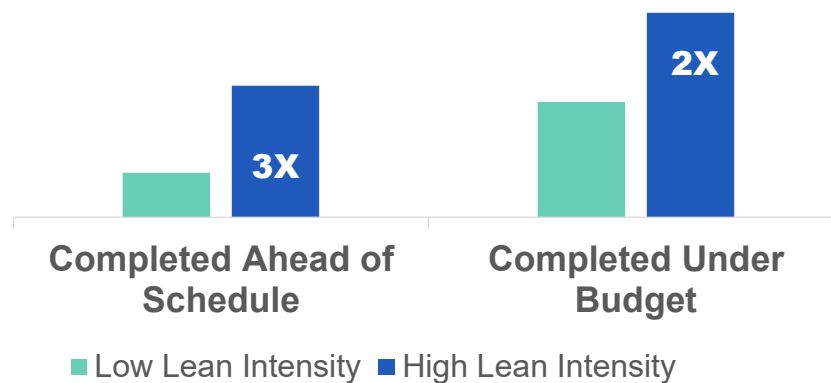
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Photo Courtesy of W.M. Jordan

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## Correlation of Lean

Correlation of lean intensity to outcomes (% likelihood on best projects)


**DODGE** DATA & ANALYTICS

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## Benefits of Lean

- 1 **Safer work environment:  
fewer incidents & injuries**
- 2 **Increased cost & schedule  
certainty**
- 3 **Increased productivity**
- 4 **High stakeholder satisfaction**
- 5 **Less stress on participants**



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Photo Courtesy of On Point Lean

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## Project Elements

Collaboration vs  
Command & Control



Relational vs  
Transactional

Flow & Reliability focus vs CPM (Push) Scheduling

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# Principles

- LCI Six Tenets of Lean
- Eight Wastes
- Plan-Do-Check-Act (PDCA)

Principles

Practices

People

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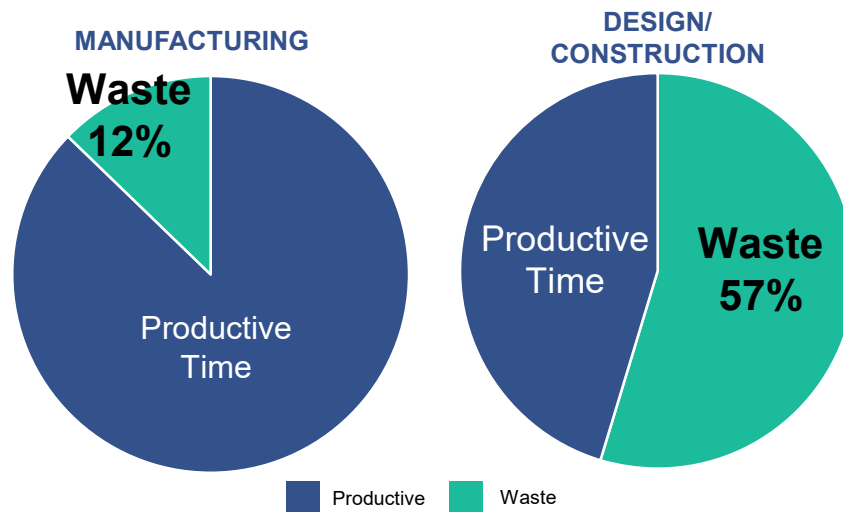
## Six Tenets of Lean

- 1 Respect for people
- 2 Optimize the Whole
- 3 Generate Value
- 4 Eliminate Waste
- 5 Focus on Flow
- 6 Continuous Improvement



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## The Opportunity...



2004 study by the Construction Industry Institute

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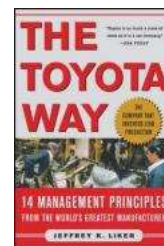


## Generating Value

*“If it is not something the client is willing to pay for, it is non-value added.”*

*Everything else is waste, and therefore should be eliminated, simplified or reduced.”*

— *The Toyota Way*, by J. Liker



## The 8 Wastes

**T**ransportation - Unnecessary movement of “things”

**I**nventory - Excess materials

**M**otion - Unnecessary movement by people

**T**alent – underutilizing the creativity and skills of the team

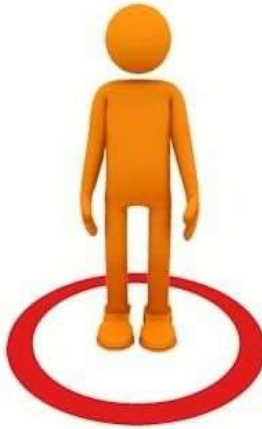
**W**aiting - Workers waiting for work OR Work waiting for workers

**O**ver-production - Producing more than is needed

**O**ver-processing - Spending more time or expense required

**D**efects – Rework due to poor quality or out-of-sequence work

## Finding Waste



- Ohno Circles
- *Gemba* Walks
- Waste Walks



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## Plan – Do – Check - Act (PDCA)

Improve the  
process

Study the  
Results



Predict

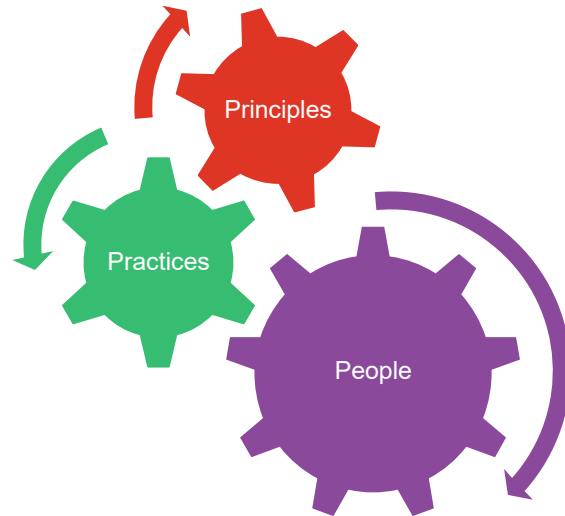
Take Action,  
Try it Out

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# People

- Project as a Promise
- Basic Action Workflow
- Conditions of Satisfaction



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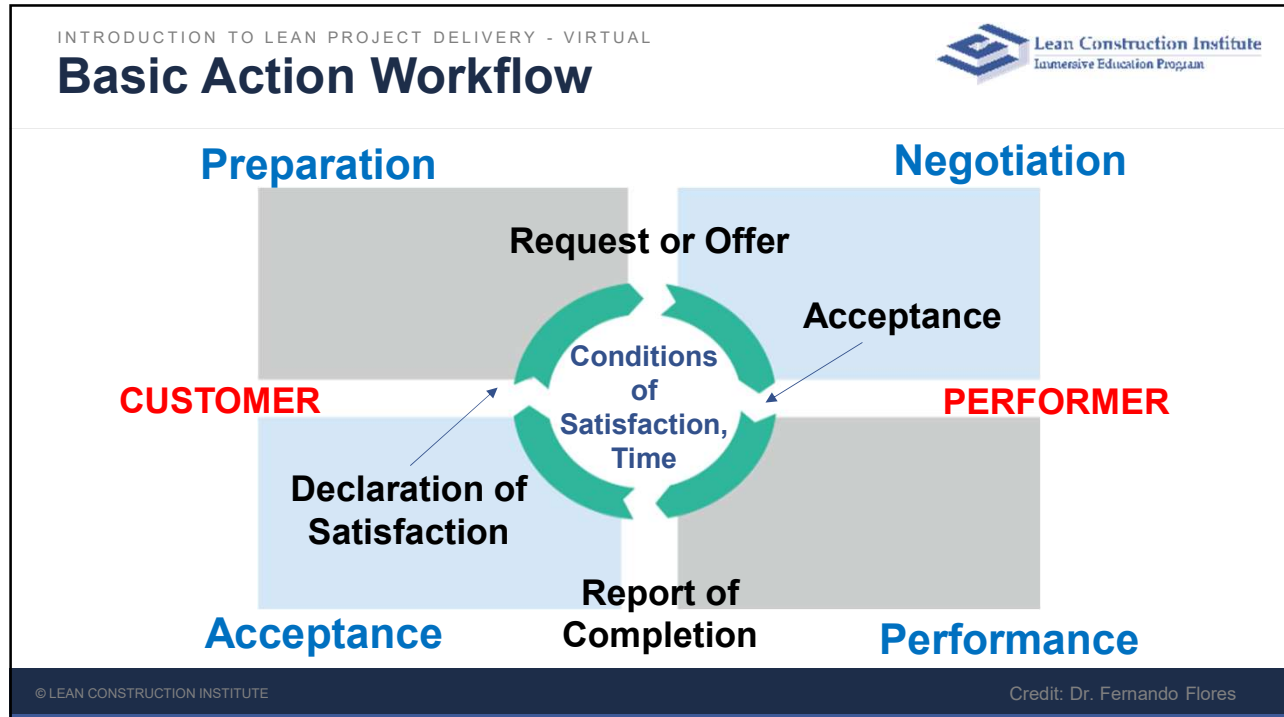
## Project as a Promise

- View projects as a **network of commitments** (*aka, promises*), whether done well or poorly.
- The goal is to understand how to **improve the quality of commitments**
- Lean is about **taking responsibility** for **actively managing commitments**
- The **Last Planner® System** is a planning system based on developing a *network of commitments*, then delivering on the commitments.



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## Project Conditions of Satisfaction (CoS):

- Similar to a Project or Team Charter
- Value Definition Statements* developed by the team – OAC & key trade partners
- Determines which *tests a project must pass* to be accepted as a success.
- Inform the *decision-making process* of the team.

### CONDITIONS OF SATISFACTION

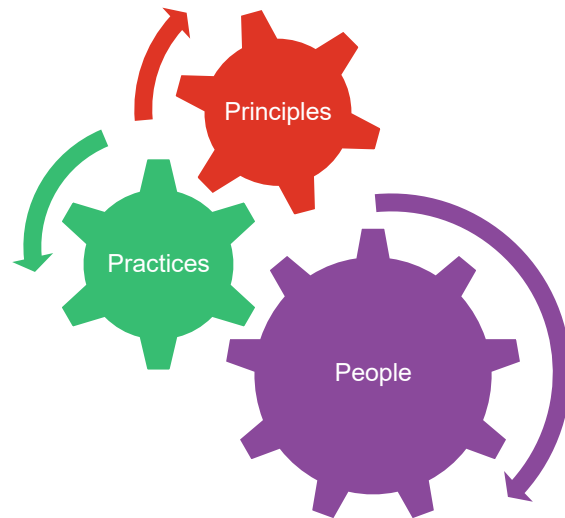
- 1 IMPROVE THE PATIENT SATISFACTION SURVEY SCORE BY 5%.
- 2 IMPROVE THE AVERAGE DOOR TO DISCHARGE TIME BY 20 MINUTES.
- 3 DECREASE THE NUMBER OF FALLS FOR THE EMERGENCY DEPARTMENT BY 8%.
- 4 UTILIZE THE LAST PLANNER SYSTEM TO TRACK AND MANAGE CONSTRAINTS WITH A 75% OR GREATER PPO.
- 5 BIM COORDINATION TO BE DONE THROUGH CONSTRUCTION DOCUMENT DEVELOPMENT.
- 6 EXCELLENCE IN SAFETY: 95% EXCELLENT RATINGS AND ZERO LOST TIME INCIDENTS.
- 7 EXCELLENCE IN CUSTOMER SERVICE: 95% EXCELLENT RATINGS (3/4/5/6/7/8/9).
- 8 INNOVATION BY PREFABRICATION.
- 9 ALL TEAM MEMBERS WILL GO THROUGH ONBOARDING.

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# Practices

- Integrated Project Delivery
- Big Room Mindset
- Target Value Delivery
- Last Planner® System
- Other Lean Tools



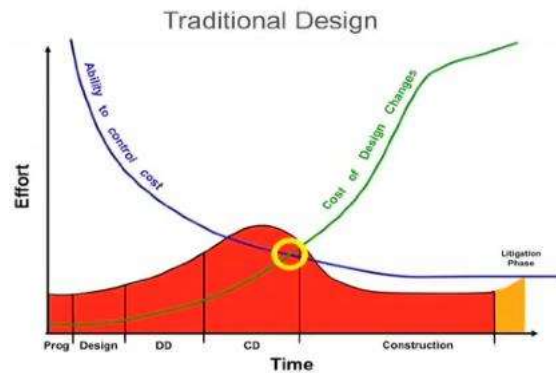
## Integrated Project Delivery (IPD)

**Definition:** a project delivery approach that contractually integrates people, systems, business structures and practices into a process that collaboratively harnesses the insights of all participants to reduce waste and optimize efficiency.

What about IPD-Lite or IPD-ish?



# MacLeamy Curve Video



[https://youtu.be/oHHY7CxI2\\_Y](https://youtu.be/oHHY7CxI2_Y)

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## Big Room

A project approach of bringing key individuals together to:

- Speed communication
- Improve decision-making
- Reduce 'siloed' thinking or approaches.
- **Advance work**

Big Room is a commitment to a project, the team, and to working together!



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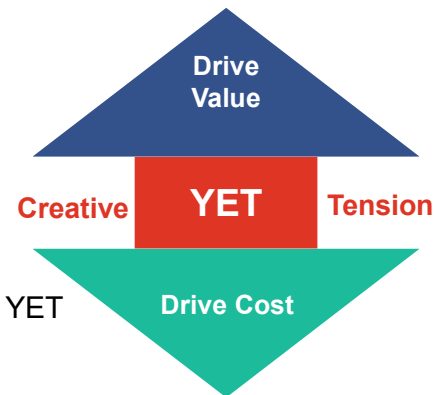
## Traditional Delivery vs Target Value Delivery

### Traditional Delivery:

- Work performed in silos – low visibility
- Design, then determine cost, then Value Engineer
- Early commitment to design solutions
- “Finish your work before I start mine” mentality

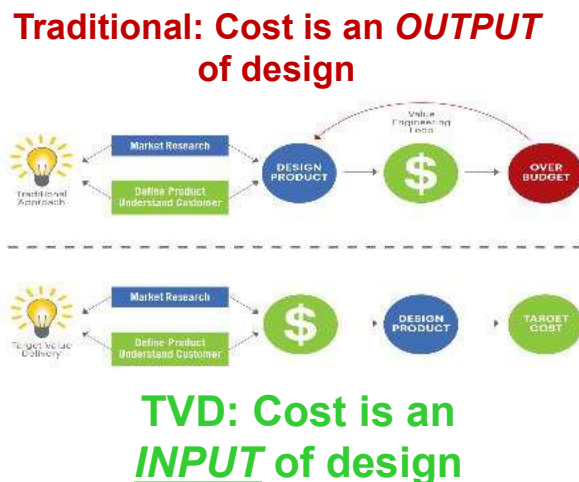
### Target Value Delivery:

- Generates a creative tension between driving value up YET driving cost down
- Information is shared early and often
- Sets of solutions are carried and optimized holistically
- Continuous estimating and cost modeling based on concepts



## Traditional vs. Target Value Delivery

The goal of TVD is to minimize the waste inherent in the design-estimate-redesign cycle(s) of the traditional approach.



## Choosing by Advantages (CBA)

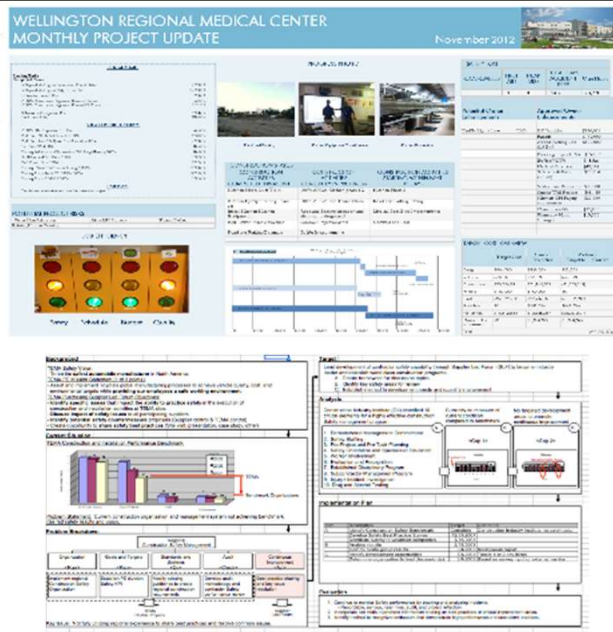
A **sound** decision-making system for determining the **best decision** by looking at the **importance of the advantages** of each alternative.

Performed collaboratively with all stakeholders

	Alternative 1	Alternative 2
	Contra Plus Heating Hot Water System	Dedicated Heating Hot Water
Factor: Square feet of Mechanical Space Required:		
Criteria:	Advantage: 2,400 square feet	Disadvantage: 5,000 sq ft required
	Advantage: 1,200 Sq Ft	2
Factor: Access for Maintenance:		
Criteria:	Advantage: Outside access point	Inside access point
	Advantage: Outside intercom	
Factor: Quantity of Boilers & Standby:		
Criteria:	Advantage: One boiler, standby	20 tons of standby
	Advantage: Two boilers	4
Factor: Ability to do Boiler Stack Heat Recovery:		
Criteria:	Advantage: 100% heat recovery efficiency	Not required
	Advantage: 50,000 BTU/hr	8
Factor: Pumping Energy:		
Criteria:	Advantage: More efficient due to long distance	Less efficient due to shorter distance
	Advantage: 500,000 kWh per year	
Factor: Construction Schedule:		
Criteria:	Advantage: Longer due to the distance	Shorter - no site disruption required
	Advantage: 2 weeks	1
Total Importance	35	11
Guide Cost		

## A3 Thinking

- Pioneered by Toyota
- Disciplined and highly collaborative approach to Plan-Do-Check-Act
- **A3 Applications:**
  - Problem Solving
  - Policy Deployment
  - Reporting
  - Capturing CBA Decisions






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## Last Planner® System – 5 Connected Conversations




- MILESTONE**  
Planning

**Set Milestones**
- PHASE PULL**  
Planning

**Specify Handoffs**
- LOOKAHEAD**  
Planning

**Make Work Ready**
- WEEKLY WORK**  
Planning
- LEARNING & IMPROVING**



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Photo Courtesy of W.M. Jordan & ASKM & Assoc

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**Make-Ready Planning (6 weeks+)**

“Pinging the water” for Icebergs

**Constraints**

**Project Team**




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**Make Ready Example**

**1950 vs 2013 Pit Stops**



[https://youtu.be/RRy\\_73ivcms](https://youtu.be/RRy_73ivcms)

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# Last Planner® System – 5 Connected Conversations

**Daily Huddles:**  
production  
check-ins

**PPC =**  

$$\frac{\text{Tasks Completed}}{\text{Tasks Planned}}$$

**MILESTONE**  
Planning

Set Milestones

**PHASE PULL**  
Planning

Specify Handoffs

**LOOKAHEAD**  
Planning

Make Work Ready

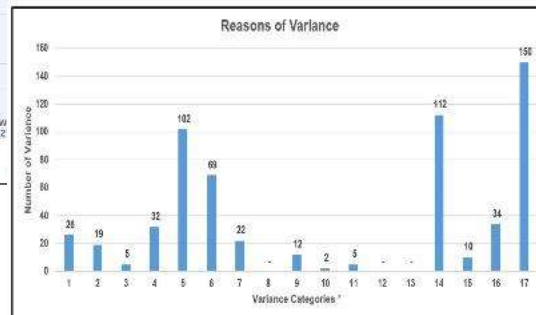
**WEEKLY WORK**  
Planning

Make Promises

**LEARNING  
& IMPROVING**

Percent Plan Complete  
& Variances

## Percent Plan Complete (PPC) & Variances



(*) Variance Categories	
1	Coordination
2	Engineering / Design
3	Owner's Decision
4	Weather
5	Prerequisite Work
6	Labor
7	Materials
8	Contracts/Change Orders
9	Submittals
10	Approvals
11	Equipment
12	RFIs
13	Overtime (OT) Approval
14	Site Conditions
15	Inspections
16	Other
17	Covid-19

Modal Verb	Phase Name	Sub-label	Action
SHOULD	MILESTONE	Planning	Set Milestones
CAN	PHASE PULL	Planning	Specify Handoffs
WILL	LOOKAHEAD	Planning	Make Work Ready
DID	WEEKLY WORK	Planning	Make Promises
	LEARNING & IMPROVING		Percent Plan Complete & Variances

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[illegible]

## 5 S Implementation

A disciplined approach to **maintaining order** in the workplace, using **visual controls**, to eliminate waste.

5S can be implemented in almost any situation.



整理 整頓 清掃 清潔 躰  
 Seiri Seiton Seiso Seiketsu Shitsuke

## The 5S Examples





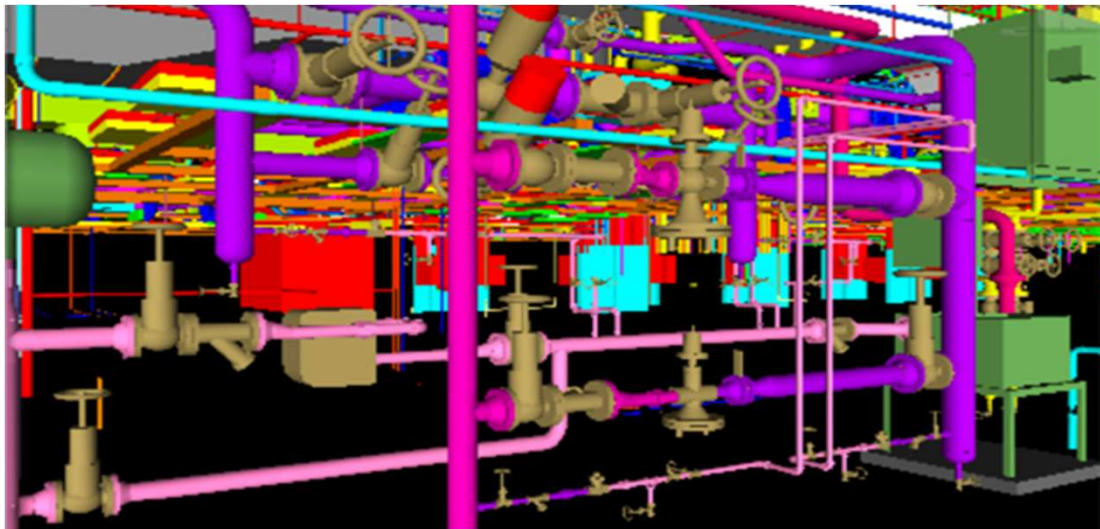
## Prototyping - Production Preparation Process (3P)

Creating a **mock-up** of what is being designed or built.

- **Conduct with end users**
- **Clarifies requirements**
- **Gains agreement**



## 4D/5D Building Information Modeling (BIM)





## Prefabrication – Headwalls, Plumbing, Bathrooms



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## Lean Journey to Mastery

How will you reach the next level on your journey?



Target Value Delivery: Classroom & eLearning  
 Lean in the Design Phase: Classroom & eLearning  
 Mindset of an Effective Big Room: Classroom & eLearning  
 Last Planner® System in Design: Classroom & eLearning  
 Conducting Gemba Walks: Classroom

Introduction to Lean Project Delivery: Classroom, eLearning & Webinar  
 Introduction to Last Planner® System: Classroom & eLearning  
 Lean in the Design Phase: Classroom & eLearning  
 Introduction to Lean in Design-Build: Classroom  
 The Business Case for Lean: Classroom

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## More on Learning

### Books:



### Events:

- Local Community of Practice
- Congress (October)
- Design Forum (May)

### eLearning:

Learn on your own time without taking time off project work.

### Start learning now:

[www.LeanConstruction.org](http://www.LeanConstruction.org)

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## eLearning Courses

- Introduction to the Last Planner System®
- Introduction to Lean Project Delivery
- Lean in the Design Phase
- Effective Big Room
- Target Value Delivery
- Last Planner System® in Design

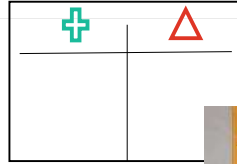


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## Conduct Plus/Delta

Capture on a flip chart or white board, or use **Sticky Notes**

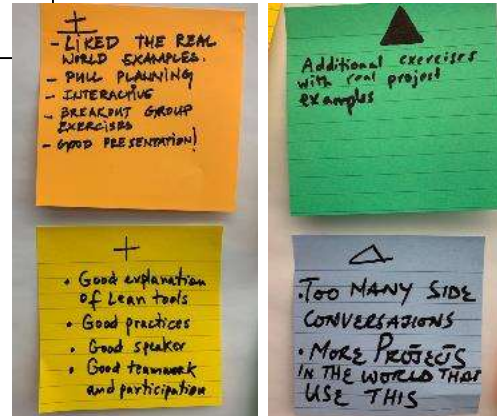


**Plus:** What produced value during the session?

“I LIKED...”

**Delta:** What could we change to improve the process or outcome?

“I WISH...”



This concludes The American Institute of Architects  
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